WV Network for Educational Telecomputing
837 Chestnut Ridge Road
Morgantown, WV 26505

Voice: (304) 293-5192
Fax: (304) 293-5540

Purchase Order #10005C

Please show this number on all packages and documents related to this order.

P Doc No.:

Page #:

Vendor:

Ricoh Americas Corporation
5 Dedrick Place
West Caldwell, NJ 07006

WVFIMS: 93028

Ship to:

WVNET
837 Chestnut Ridge Road
Morgantown, WV 26505

FEIN: 222-783-521

Invoice to:

Accounts Payable
WVNET
837 Chestnut Ridge Road
Morgantown, WV 26505

Date	Buyer	Ship Via	F. O. B.	P. O. Date	Terms	Delivery Date Required
7/1/10	SVH		Destination		Net 30	

Item	Quantity	U/M	Description	Unit Price	Extended Price
			OPEN END CONTRACT On behalf of WVNET, the Higher Education Policy Commission (HEPC) accepts the bid of Ricoh Americas Corporation dated April 29, 2010 for Monochrome and Color Copier and accessories pursuant to RFB WVNET 10005.		

AUTHORIZED AGENT:	Richard Donovan 304-558-0277	DISCOUNT	
AUTHORIZED SIGNATURE:		ADDL. CHARGES	
ATTORNEY GENERAL: (if required)		**PURCHASE ORDER TOTAL**	**$OPEN END**

ACCOUNTING INFORMATION:

This order is tax exempt. Exemption #:550571237

SEE REVERSE SIDE FOR TERMS AND CONDITIONS

ITEMIZE INVOICES ACCORDING TO PURCHASE ORDER

TERMS AND CONDITIONS

1. ACCEPTANCE: Vendor shall be bound by this Order and its terms and conditions upon receipt of this Order. This Order expressly limits acceptance to the terms and conditions stated herein. Additional or different terms proposed by the Vendor are objected to and are hereby rejected, unless otherwise provided for in writing by the Institution and approved by the Attorney General.

2. APPLICABLE LAW: The laws of the State of West Virginia and the Procedural Rules of the Higher Education Policy Commission, Council for Community and Technical Education or Governing Board, whichever has jurisdiction pursuant to W. Va. Code, shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.

3. ASSIGNMENT: Neither this Order nor any monies due, or to become due hereunder, may be assigned by the Vendor without the Institution's consent.

4. INSTITUTION: For the purposes of these Terms and Conditions, the "Institution" means the institution purchasing goods and services for which a Purchase Order has been lawfully issued to the Vendor.

5. CANCELLATION: The Institution may cancel any Purchase Order/Contract upon 30 days written notice to the Vendor.

6. COMPLIANCE: Vendor shall comply with all federal, state and local laws, regulations and ordinances including, but not limited to, the prevailing wage rates of the W. Va. Division of Labor, if applicable.

7. DELIVERY: For exceptions to the delivery date as specified in the Order, the Vendor shall give prior notification and obtain the approval of the Institution. Time is of the essence of this Order and it is subject to termination by the Institution for failure to deliver on time.

8. DISPUTES: Disputes arising out of the agreement shall be submitted to the West Virginia Court of Claims.

9. HOLD HARMLESS: The Institution will not agree to hold the Vendor or any other party harmless because such agreement is not consistent with state law.

10. MODIFICATIONS: This writing is the parties' final expression of intent. No modification of this Order shall be binding unless agreed to in writing by the Institution.

11. NON-FUNDING: All services performed or goods delivered under this Purchase Order/Contract are to be continued for the term of the Purchase Order/Contract, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.

12. ORDER NUMBERS: Contract Order numbers or Purchase Order numbers shall be clearly shown on all acknowledgments, shipping labels, packing slips, invoices and correspondence.

13. PAYMENTS AND INTEREST ON LATE PAYMENTS: Payments may only be made after the delivery of goods or services. Interest may be paid on late payments in accordance with the West Virginia Code.

14. RENEWAL: The Contract may be renewed only upon mutual written agreement of the parties.

15. REJECTION: All goods or materials purchased herein are subject to approval of the Institution. Rejection of goods or materials due to nonconformity with the terms, conditions or specifications of this Order, whether held by the Institution or returned to the Vendor, will be at the Vendor's risk and expense.

16. VENDOR: For the purposes of these Terms and Conditions, the "Vendor" means the vendor whose quotation, bid, proposal or expression of interest has been accepted and has received a lawfully issued Purchase Order from the Institution.

17. SHIPPING, PACKING, BILLING & PRICING: Unless otherwise stated, all goods are to be shipped prepaid, FOB destination. No charges will be allowed for special handling, packing, wrapping, bags, containers, etc., unless otherwise specified. All goods or services shall be shipped on or before the date specified in this Order. Prices are those that are stated in this Order. No price increase will be accepted without written authority from the Institution.

18. TAXES: The State of West Virginia (the Institution) is exempt from Federal and State taxes and will not pay or reimburse such taxes.

19. TERMINATION: In the event of a breach by the Vendor of any of the provisions of this contract, the Institution reserves the right to cancel and terminate this contract forthwith upon giving written notice to the Vendor. The Vendor shall be liable for damages suffered by the Institution resulting from the Vendor's breach of contract.

20. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Order will: (a) conform to the specifications, drawings, samples or other description furnished or specified by the Institution; (b) be merchantable and fit for the purpose intended; (c) be free and clear of all liens, claims and encumbrances of any kind; and/or (d) be free from defect in material and workmanship.

VENDOR REQUIREMENTS

1. **Equipment Requirements:** All copiers and accessories bid must have a manufacturing status of new. All copiers for which prices are submitted must be digital equipment. Copiers offered must be in production and available for sale at the time of the bid opening.

2. **Copier Classification:** Vendors must provide monochrome (B/W) copiers with volume bands based on machine speeds from Band 1 (10 ppm) through Band 7 (70 ppm). Vendors must also provide color copiers with volume bands based on machine speeds from Band 1 (10 ppm) through Band 6 (50 ppm), and per copy cost. Vendors should include the options being bid for each copier in each band.

MONOCHROME BANDS BY SPEED AND VOLUME

BAND	COPIER SPEED	MONTHLY VOLUME
1	10 ppm*	1 – 5,000
2	20 ppm	up to 15,000
3	30 ppm	up to 30,000
4	40 ppm	up to 45,000
5	50 ppm	up to 65,000
6	60 ppm	up to 80,000
7	70 ppm	up to 150,000

ppm - Pages Per Minute

COLOR BANDS BY SPEED AND VOLUME

BAND	COPIER SPEED	MONTHLY VOLUME
1	7 - 10 ppm	1 – 10,000
2	11 - 20 ppm	up to 30,000
3	21 - 30 ppm	up to 100,000
4	31 - 40 ppm	up to 100,000
5	40 - 45 ppm	up to 150,000
6	45 - 50 ppm	up to 200,000

3. **Accessories:** Vendors must list and provide pricing for any accessories they wish to make available for all machines bid.

4. **Parts Availability:** Vendors must guarantee that all parts and service on all purchased units shall be available for a period of five years from the date of purchase and for the term of the lease on all rental units. All parts must have a manufacturing status of new.

5. **Shipping and Delivery:** The vendor must assume all shipping and installation charges and all insurance charges associated with the delivery of the equipment. Any delivery or installation charge, including connection to the end user's network, shall be incorporated into the base price of the equipment. Prices must also include initial in-house training, a copy of the operator's instruction manual, and start-up supplies.

6. **Power Requirements:** If a copier requires a dedicated power line, it is the responsibility of the vendor to include this information in the copier specifications. It is the joint

responsibility of the vendor and end user to determine if this requirement can be met, and it is the responsibility of the end user to provide the power requirements.

7. **Network Connection:** All connected copiers must include needed cable, cards, etc. for connection to the end user's network at no additional cost to the end user. The cost for such required items must be included in the base cost of the copier. Vendors are requested to price this cost separately to allow institutions and agencies the choice of obtaining the machine as a *networked* or *stand-alone* copier. Connectivity service support must be available to coordinate installation with institution or agency personnel and to answer questions and concerns on the equipment installed.

8. **Service and Maintenance:** Vendors are required to have a service organization with the ability to provide on-site maintenance of all copiers bid throughout the State of West Virginia or designated geographical areas. Maintenance must be available on a per-call or as-needed basis and a preventative maintenance schedule. Full service and maintenance costs shall include all parts, labor, travel time and travel expenses. Preventative/scheduled maintenance shall include, but not limited to, routine cleaning, lubrications, replacement of unserviceable parts and all necessary adjustments to insure successful performance of the copier. Maintenance on purchased copiers shall be at no cost during the warranty period.

9. **Service Areas:** Vendors should include a written explanation of how they will meet the requirement for providing services statewide in their bid submission. The explanation should include, but not limited to a geographical map indicating the service provider and the area covered, a full listing of subcontractor/reseller names, addresses, and areas covered, and any other information to substantiate the vendors' ability to cover the entire State. Vendors may name resellers and providers in bordering states if the State of West Virginia is a normal part of that provider's territory.

10. **Warranty:** Where the term "warranty" is used, it shall be understood that during the quoted warranty period all parts, labor, travel time, travel expenses and any other cost required to correct the copier, shall be the responsibility of the vendor. The warranty shall not commence until the unit is installed and operational.

GENERAL TERMS AND CONDITIONS

1. All bids are governed by the West Virginia Code and the rules and regulations of the WV Higher Education Purchasing Procedures.

2. All services performed or goods delivered under higher education purchase orders are to be continued for the term of the purchase order, contingent upon funds being appropriated by the legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this purchase order/contract becomes void and of no effect after June 30.

3. Payment may only be made after the delivery and acceptance of goods or services. Advance payments are not allowed. Vendors are to provide amounts for outright purchase or lease, payable in arrears.

4. Interest may be paid for late payment in accordance with the West Virginia Code.

5. The HEPC and WVNET are exempt from federal and State taxes and will not pay or reimburse such taxes. An Exemption Certificate may be requested.

6. The HEPC Chief Procurement Officer may cancel any purchase order/contract upon 30 days written notice to the seller.

7. The laws of the State of West Virginia and the rules and regulations or WV Higher Education shall govern all rights and duties under the contract.

8. This open end contract shall become effective July 1, 2010 for one year. The contract may be renewed for nine (9) additional one-year periods upon mutual consent of both parties.

9. Vendor must be able to either:
    a. Provide and maintain their own website where contract information can be located, and allow WVNET's website to link to their website so that the institutions can get contract information easily; or

    b. Provide updated price lists in a .pdf format via email to gkidder@mail.wvnet.edu so that WVNET can post current contract information and prices on WVNET's website.

10. Contract information must include a contact person, email address, phone number, and fax number. There should also be contact information given for a warranty/support contact person.

11. The following Exhibits are part of this RFB:

    a. Exhibit A, Instructions to Bidders
    b. Exhibit B, Purchase Order Terms and Conditions
    c. Exhibit C, Agreement Addendum – Form WV96
    d. Exhibit D, Prompt Payment Act of 1990
    e. Exhibit E, No-Debt Affidavit
    f. Exhibit F, Vendor Registration and Disclosure Statement

REQUEST FOR BIDS (RFB) #10005
COPIER BID FORM
MARCH 31, 2010

Bid to: Chief Procurement Officer
RFB WVNET #10005
WV Higher Education Policy Commission
1018 Kanawha Boulevard, East, Suite 700
Charleston, WV 25301

Vendor Bid: Complete the attached Bid Forms for each Monochrome or Color Copier and accessories bid. (*Make as many copies of the bid forms as needed*)

The undersigned hereby certifies that he/she has read and understands all mandatory requirements of RFB #10005 for Multifunctional Copiers, Network Printers, Accessories and Maintenance, and where the requirements provide that the vendor must have the capacity to provide these and services to all higher education institutions in the State of WV, the undersigned certifies that the vendor has such capacity. In cases where the requirements stipulate that the vendor must agree to certain terms and conditions, the vendor hereby agrees to those terms and conditions and submits the bid.

Date: April 29, 2010

Vendor (Company) Name: Ricoh Americas Corporation

Signature of Person Submitting Bid: See hard copy submittal

Print or Type Name: Vince Roma

Title: VP of Business Development

Mailing Address: 5 Dedrick Place

West Caldwell, New Jersey 07006

Telephone: 973-882-2091

Fax: 973-882-2219

Email: Vince.Roma@ricoh-usa.com

COPIER BID FORM
MONOCHROME COPIERS
BANDS 1-7

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP 1600SPF / 9016 SPF / D316 SPF

BAND #: 1

MONTHLY COPY VOLUME: 3,500 suggested average monthly volume

SPECIFICATIONS OF MACHINE BID: 16 page per minute multifunctional device including copy, print, scan and fax functionality. Standard duplexing; optional ADF, ARDF or platen cover must be ordered. One of the optional cabinets must be ordered. Additional specifications in the brochure included with our response. Non-connected model is copy function only. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 1,886.00
Amount deducted for non-connected copier	$ -684.00
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 84.21/ month
Amount deducted for non-connected copier	$ -30.56
36-Month Lease	$ 59.84/ month
Amount deducted for non-connected copier	$ -21.72
48-Month Lease	$ 50.68 / month
Amount deducted for non-connected copier	$ -18.40
Per copy overage charge	$ .012

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:
Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate % Please see Accessories Attachment

COPIER BID FORM
MONOCHROME COPIERS
BANDS 1-7

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP 171SPF / 916SPF / D316SPF

BAND #: 1

MONTHLY COPY VOLUME: 2,500 suggested average monthly volume

SPECIFICATIONS OF MACHINE BID: 17 page per minute multifunctional device including copy, print, scan and fax functionality. Standard ARDF and duplexing. Desktop model. Non-connected model includes copy function only. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 1,680.00
Amount deducted for non-connected copier	$ -682.00
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 75.01 / month
Amount deducted for non-connected copier	$ -30.44
36-Month Lease	$ 53.30/ month
Amount deducted for non-connected copier	$ -21.63
48-Month Lease	$ 45.14 / month
Amount deducted for non-connected copier	$ -18.32
Per copy overage charge	$ .013

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:
Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate % Please see Accessories Attachment

COPIER BID FORM
MONOCHROME COPIERS
BANDS 1-7

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP 2000SPF / 9021D SPF / D320D SPF

BAND #: 2

MONTHLY COPY VOLUME: 4,000 suggested average monthly volume

SPECIFICATIONS OF MACHINE BID: 21 page per minute multifunctional device including copy, print, scan and fax functionality. Standard duplexing; optional ADF, ARDF or platen cover must be ordered. One of the optional cabinets must be ordered. Non-connected model includes copy function only. Additional specifications on the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 2,361
Amount deducted for non-connected copier	$ - 818.00
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 105.41 / month
Amount deducted for non-connected copier	$ - 36.52
36-Month Lease	$ 74.91 / month
Amount deducted for non-connected copier	$ - 25.96
48-Month Lease	$ 63.43 / month
Amount deducted for non-connected copier	$ -21.97
Per copy overage charge	$ 0.0092

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:
Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate % Please see Accessories Attachment

COPIER BID FORM
MONOCHROME COPIERS
BANDS 1-7

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP 2851SP / 9228SP / D528SP

BAND #: 2

MONTHLY COPY VOLUME: 5,000 suggested average monthly volume

SPECIFICATIONS OF MACHINE BID: 28 page per minute multifunctional device including copy, print and scan functionality. Standard duplexing; optional ARDF or platen cover must be ordered. One of the optional cabinets or Paperfeed Units must be ordered. NOTE: Non-connected version is 25 pages per minute (MP 2550b / 9025b / D425b) and includes copy function only. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 3,850.00
Amount deducted for non-connected copier	$ -1,870
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 171.91/ month
Amount deducted for non-connected copier	$ -83.51
36-Month Lease	$ 122.17/ month
Amount deducted for non-connected copier	$ -59.35
48-Month Lease	$ 103.45/ month
Amount deducted for non-connected copier	$ -50.25
Per copy overage charge	$ .0091

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:
Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate % Please see Accessories Attachment

COPIER BID FORM

MONOCHROME COPIERS
BANDS 1-7

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP 3351SP / 9233SP / LD533SP

BAND #: 3

MONTHLY COPY VOLUME: 7,000 suggested average monthly volume

SPECIFICATIONS OF MACHINE BID: 33 page per minute multifunctional device including copy, print and scan functionality. Standard duplexing; optional ARDF or platen cover must be ordered. One of the optional cabinets or Paperfeed Units must be ordered. NOTE: Non-connected version is 33 pages per minute (MP 2550b / 9025b / D425b) and includes copy function only. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 4,494.00
Amount deducted for non-connected copier	$ -814.00
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 200.67 / month
Amount deducted for non-connected copier	$ -36.36
36-Month Lease	$ 142.60 / month
Amount deducted for non-connected copier	$ - 25.83
48-Month Lease	$ 120.76 / month
Amount deducted for non-connected copier	$ -21.88
Per copy overage charge	$ 0.0091

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:
Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate % Please see Accessories Attachment

COPIER BID FORM
MONOCHROME COPIERS
BANDS 1-7

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP 4001SP / 9240SP / LD140SP

BAND #: 4

MONTHLY COPY VOLUME: 10,000 suggested average monthly volume

SPECIFICATIONS OF MACHINE BID: 40 page per minute multifunctional device including copy, print and scan functionality. Standard duplexing and standard ARDF. One of the optional cabinets or Paperfeed Units must be ordered. NOTE: Non-connected version is 40 pages per minute (MP 4000b / 9040b / D040b) and includes copy function only. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 4,121.00
Amount deducted for non-connected copier	$ -850.00
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 183.99 / month
Amount deducted for non-connected copier	$ -37.96
36-Month Lease	$ 130.75 / month
Amount deducted for non-connected copier	$ -26.97
48-Month Lease	$ 110.72 / month
Amount deducted for non-connected copier	$ -22.84
Per copy overage charge	$ 0.0067

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:
Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate % Please see Accessories Attachment

COPIER BID FORM
MONOCHROME COPIERS
BANDS 1-7

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP 5001SP / 9250SP / LD150SP

BAND #: 5

MONTHLY COPY VOLUME: 20,000 suggested average volume

SPECIFICATIONS OF MACHINE BID: 50 page per minute multifunctional device including copy, print and scan functionality. Standard duplexing and standard ARDF. One of the optional cabinets or Paperfeed Units must be ordered. NOTE: Non-connected version is 50 pages per minute (MP 5000b / 9050b / D050b) and includes copy function only. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 4,675.00
Amount deducted for non-connected copier	$ -895.00
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 208.72 / month
Amount deducted for non-connected copier	$ -39.93
36-Month Lease	$ 148.32 / month
Amount deducted for non-connected copier	$ -28.37
48-Month Lease	$ 125.60 / month
Amount deducted for non-connected copier	$ -24.02
Per copy overage charge	$ 0.0062

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:
Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate Please see attached pricing %

COPIER BID FORM
MONOCHROME COPIERS
BANDS 1-7

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP 6001SP / 9060SP / LD360SP

BAND #: 6

MONTHLY COPY VOLUME: 25,000 suggested average volume

SPECIFICATIONS OF MACHINE BID: 60 page per minute multifunctional device including copy, print and scan functionality. Standard duplexing and standard ARDF. Floor console model. Copy tray or Finisher must be ordered with the mainframe. NOTE: Non-connected version is 60 pages per minute and includes copy function only. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 10,127.00
Amount deducted for non-connected copier	$ -1,111.00
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 452.19 / month
Amount deducted for non-connected copier	$ -49.63
36-Month Lease	$ 321.34 / month
Amount deducted for non-connected copier	$ -35.26
48-Month Lease	$ 272.12 / month
Amount deducted for non-connected copier	$ -29.86
Per copy overage charge	$ 0.0043

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:
Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate Please see attached pricing %

COPIER BID FORM
MONOCHROME COPIERS
BANDS 1-7

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP 7001SP / 9070SP / LD370SP

BAND #: 7

MONTHLY COPY VOLUME: 30,000 recommended average volume

SPECIFICATIONS OF MACHINE BID: 70 page per minute multifunctional device including copy, print and scan functionality. Standard duplexing and standard ARDF. Floor console model. Copy tray or Finisher must be ordered with the mainframe. NOTE: Non-connected version is 70 pages per minute and includes copy function only. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 10,239.00
Amount deducted for non-connected copier	$ -1,039.00
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 457.16 / month
Amount deducted for non-connected copier	$ -46.38
36-Month Lease	$ 324.87 / month
Amount deducted for non-connected copier	$ 32.95
48-Month Lease	$ 275.11 / month
Amount deducted for non-connected copier	$ 27.91
Per copy overage charge	$ 0.0043

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:
Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate Please see attached pricing %

COLOR COPIERS
COPIER BID FORM
BANDS 1-6

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: C2030 / C9020L / D520C_____

BAND #: 2

MONTHLY COPY VOLUME: 3,000 pages – suggested average volume

SPECIFICATIONS OF MACHINE BID: 20 pages per minute in full color and black & white multifunctional device with standard print and scan functionality. This model is not available as a non-connected copier. Must order cabinet or Paper Feed Unit. Standard ARDF. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 2,804.00
Amount deducted for non-connected copier	$ Not available
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 125.21 / month
Amount deducted for non-connected copier	$ Not available
36-Month Lease	$ 88.98 / month
Amount deducted for non-connected copier	$ Not available
48-Month Lease	$ 75.35 / month
Amount deducted for non-connected copier	$ Not available
Per copy overage charge	$ .0084 Black / $ .06 Color

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:
Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate Please see attached pricing %

COLOR COPIERS
COPIER BID FORM
BANDS 1-6

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP C2050 / C9020 / LD520C

BAND #: 2

MONTHLY COPY VOLUME: 4,000 pages – recommended average volume

SPECIFICATIONS OF MACHINE BID: 20 pages per minute in full color and black & white multifunctional device with standard print and scan functionality. This model is not available as a non-connected copier. Must order cabinet or Paper Feed Unit. Standard ARDF. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 2973.00
Amount deducted for non-connected copier	$ not available
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 132.72 / month
Amount deducted for non-connected copier	$ N/A
36-Month Lease	$ 94.32 / month
Amount deducted for non-connected copier	$ N/A
48-Month Lease	$ 79.87 / month
Amount deducted for non-connected copier	$ N/A
Per copy overage charge	$ 0.0085 Black / $0.0600 Color

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:

Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate Please see attached pricing %

COLOR COPIERS
COPIER BID FORM
BANDS 1-6

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP C2550 / C9025 / LD525C

BAND #: 3

MONTHLY COPY VOLUME: 6,000 recommended average volume

SPECIFICATIONS OF MACHINE BID: 25 pages per minute in full color and black & white multifunctional device with standard print and scan functionality. This model is not available as a non-connected copier. Must order cabinet or Paper Feed Unit. Standard ARDF. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 3,952.00
Amount deducted for non-connected copier	$ Not available
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 176.47 / month
Amount deducted for non-connected copier	$ Not available
36-Month Lease	$ 125.41 / month
Amount deducted for non-connected copier	$ Not available
48-Month Lease	$ 106.20 / month
Amount deducted for non-connected copier	$ Not available
Per copy overage charge	$ 0.0081 Black / $0.0580 Color

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:

Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate Please see attached pricing %

COLOR COPIERS
COPIER BID FORM
BANDS 1-6

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP C2800 / C2828 / LD528C

BAND #: 4

MONTHLY COPY VOLUME: 5,000 suggested monthly average

SPECIFICATIONS OF MACHINE BID: 28 pages per minute in full color and black & white multifunctional device with standard print and scan functionality. This model is not available as a non-connected copier. Must order cabinet or Paper Feed Unit. Standard ARDF. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 5,494.00
Amount deducted for non-connected copier	$ Not available
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 245.32 / month
Amount deducted for non-connected copier	$ Not available
36-Month Lease	$ 174.33 / month
Amount deducted for non-connected copier	$ Not available
48-Month Lease	$ 147.63 / month
Amount deducted for non-connected copier	$ Not available
Per copy overage charge	$ 0.0075 Black / $0.0400 Color

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:

Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate Please see attached pricing %

COLOR COPIERS
COPIER BID FORM
BANDS 1-6

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP C3300 / C3333 / LD533C

BAND #: 4

MONTHLY COPY VOLUME: 8,000 suggested monthly average

SPECIFICATIONS OF MACHINE BID: 33 pages per minute in full color and black & white multifunctional device with standard print and scan functionality. This model is not available as a non-connected copier. Must order cabinet or Paper Feed Unit. Standard ARDF. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 6,389.00
Amount deducted for non-connected copier	$ Not available
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 285.29 / month
Amount deducted for non-connected copier	$ Not available
36-Month Lease	$ 202.74 / month
Amount deducted for non-connected copier	$ Not available
48-Month Lease	$ 171.68 / month
Amount deducted for non-connected copier	$ Not available
Per copy overage charge	$ 0.0077 Black / $0.0400 Color

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:

Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate Please see attached pricing %

COLOR COPIERS
COPIER BID FORM
BANDS 1-6

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP C4000 / C4040 / LD540C

BAND #: 5

MONTHLY COPY VOLUME: 10,000 suggested monthly average

SPECIFICATIONS OF MACHINE BID: 40 pages per minute in full color and black & white multifunctional device with standard print and scan functionality. This model is not available as a non-connected copier. Must order cabinet or Paper Feed Unit. Standard ARDF. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 5,793.00
Amount deducted for non-connected copier	$ Not available
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 258.67 / month
Amount deducted for non-connected copier	$ N/A
36-Month Lease	$ 183.82 / month
Amount deducted for non-connected copier	$ N/A
48-Month Lease	$ 155.66 / month
Amount deducted for non-connected copier	$ N/A
Per copy overage charge	$ 0.0068 Black / $0.0360 Color

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:

Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate Please see attached pricing %

COLOR COPIERS
COPIER BID FORM
BANDS 1-6

BRAND NAME: Ricoh / Savin / Lanier

MODEL #: MP C5000 / C5050 / LD550C

BAND #: 6

MONTHLY COPY VOLUME: 15,000 suggested monthly average

SPECIFICATIONS OF MACHINE BID: 50 pages per minute in full color and black & white multifunctional device with standard print and scan functionality. This model is not available as a non-connected copier. Must order cabinet or Paper Feed Unit. Standard ARDF. Additional specifications in the brochure included with our response.

PRICING:

Purchase Price Base Copier	$ 7,667.00
Amount deducted for non-connected copier	$ Not available
Maintenance for purchased copier	$ 0

LEASING:

24-Month Lease	$ 342.34 / month
Amount deducted for non-connected copier	$ Not available
36-Month Lease	$ 243.28 / month
Amount deducted for non-connected copier	$ Not available
48-Month Lease	$ 206.02 / month
Amount deducted for non-connected copier	$ Not available
Per copy overage charge	$ 0.0069 Black / $0.0360 Color

Monthly lease cost and monthly maintenance cost for purchased copiers is inclusive of all supplies except paper and staples.

WARRANTY: (Duration) 90 Days for defective parts

ACCESSORIES:

Vendors must complete the attached Accessory Listing for any accessories included in the bid.

Accessory - Discount Percentage Rate / Lease Rate Please see attached pricing %

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Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

VENDOR	BAND	Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective 4/28/2010	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
		DIGITAL														
RICOH	1	**Aficio MP 171**/Savin 917**/Lanier LD117****	414845	414845	414845	$1,760	$998	36%	0	0	$0.0130	$44.57	$31.67	$26.82	0	0
RICOH	1	**Aficio MP 171SPF**/Savin 9178PF**/Lanier LD117SPF****	414847	414847	414847	$2,730	$1,880	33%	0	0	$0.0130	$75.01	$53.30	$45.14	0	0
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		PS480 Paper (500x1) Bank**	415985	415985	415985	357	201	39%				5.98	9.36	8.33	0	0
		Accessibility Handle Type C**	414901	414901	414901	104	51	47%				2.26	1.61	1.38	0	0
		S-C4 Hard Disk Drive Option**	415049	415049	415049	368	184	46%				8.22	5.84	4.84	0	0
		>Cabinet, Type FAC18	411136	411136	411136	218	122	39%				5.46	3.88	3.28	0	0
		FAC44 Cabinet	415129	415129	415129	205	109	42%				4.89	3.47	2.84	0	0
		HDD Encryption Unit Type A	414021	414021	414021	380	183	46%				8.53	6.13	5.19	0	0
		Data Overwrite Security Unit Type I	413955	413955	413955	420	165	60%				6.90	4.90	4.15	0	0
		Optional Counter Interface Unit Type A	413012	413012	413012	62	31	45%				1.40	0.99	0.84	0	0
		Printer Options:														
		Printer/Scanner Unit Type 171**	414932	414932	414932	595	535	2%				23.91	16.99	14.39	0	0
		PostScript3 Unit Type 171	414918	414918	414918	277	251	9%				10.31	7.33	6.20	0	0
		IEEE 1284 Interface Type A	411699	411699	411699	105	51	48%				2.26	1.61	1.36	0	0
		IEEE802.11b/g Interface Unit Type L	403000	403000	403000	385	264	28%				11.34	8.06	6.82	0	0
		Gigabit Ethernet Board Type A	402547	402547	402547	340	228	33%				9.32	6.63	5.61	0	0
		USB2.0/SD Slot Type B	414917	414917	414917	290	162	44%				6.61	4.70	3.98	0	0
		VM Card Type L	414902	414902	414902	140	78	42%				3.33	2.36	2.00	0	0
		Fax Option:														
		Handset Type 1018**	410781	410781	410781	68	38	44%				1.55	1.11	0.94	0	0
RICOH	2	**Ricoh MP 1600**/Savin 9016**/Lanier D316 ** **	413566	413566	413566	$2,415	$1,202	46%	0	0	$0.0120	$53.65	$38.12	$32.29	0	0
RICOH	2	**Ricoh MP 1600spf**/Savin 9016SPF **/Lanier D316SPF ** **	413567	413567	413567	$3,490	$1,886	41%	0	0	$0.0120	$84.21	$59.84	$50.68	0	0
RICOH	2	**Ricoh MP 2000**/Savin 9021D **/Lanier D320D ** **	413569	413569	413569	$3,100	$1,643	46%	0	0	$0.0092	$68.89	$48.95	$41.46	0	0
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		ADF DF2000**	412741	412741	412741	825	344	40%				15.35	10.92	9.25	0	0
		ARDF DF2010**	412743	412743	412743	745	425	38%				18.98	13.49	11.42	0	0
		Platen Cover Type 1019	412524	412524	412524	100	51	49%				2.26	1.61	1.36	0	0
		PS460 (500 x 1) Paper Bank	412560	412560	412560	420	238	39%				10.62	7.47	6.33	0	0
		PS450 (500 x 2) Paper Bank	412557	412557	412557	1,000	604	39%				26.89	18.19	15.24	0	0
		Optional Counter Interface Unit Type A	413012	413012	413012	62	31	45%				1.40	0.99	0.84	0	0
		Accessibility Handle Type A**	412933	412933	412933	104	56	39%				2.59	1.84	1.56	0	0
		Accessibility Handle Type B**	412934	412934	412934	104	56	39%				2.59	1.84	1.56	0	0
		>Small Cabinet (FAC17)	411068	411068	411068	182	109	38%				4.60	3.27	2.77	0	0
		>Medium Cabinet (FAC15)	411064	411064	411064	188	105	39%				4.72	3.35	2.84	0	0
		>Large Cabinet (FAC16)	411065	411065	411065	195	109	39%				4.85	3.44	2.92	0	0
		Fax Options:														
		Fax Kit Type 2000**	413573	413573	413573	670	377	39%				18.94	11.97	10.14	0	0
		Handset Type 1018**	410781	410781	410781	68	38	44%				1.58	1.11	0.94	0	0
		PT340 1 Bin Tray**	412657	412657	412657	260	147	39%				6.57	4.67	3.95	0	0
		Print/Scan Option Accessories														
		Print/Scan Kit Type 2000	002903MIU	413572	413572	770	459	36%				20.85	14.69	12.81	0	0
		All in One Kit Type 2000	002904MIU	413574	413574	1,075	680	33%				28.45	20.03	17.72	0	0
		PostScript3 Unit Type 2000	413288	413288	413288	505	282	39%				12.61	8.88	7.59	0	0
		IEEE 1284 Interface Type A	411699	411699	411699	105	51	49%				2.26	1.61	1.36	0	0
		IEEE 802.11b Interface Unit Type N	414525	414525	414525	395	241	34%				10.78	7.65	6.49	0	0
		Bluetooth Interface Type 3245	412886	412886	412886	378	238	37%				9.76	6.95	5.88	0	0

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		Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
RICOH	2	**Ricoh MP 2550B/Savin 9025B/Lanier LD425b**	414395	414395	414395	$5,340	$1,980	60%	0	0	$0.0091	$98.40	$82.02	$63.20	0	0
RICOH	3	**Ricoh MP 3350B/Savin 9033B/Lanier LD433b**	414396	414396	414396	$6,765	$3,980	41%	0	0	$0.0091	$164.31	$116.77	$98.88	0	0
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		ARDF DF 3030**	414143	414143	414143	1,330	504	58%				23.51	16.00	13.55	0	0
		Platen Cover Type 3800C	412551	412551	412551	95	49	45%				2.14	1.52	1.29	0	0
		1 Bin Tray BN 3030	414127	414127	414127	325	182	48%				7.23	5.14	4.35	0	0
		500 Sheet Finisher SR 3050**	414130	414130	414130	1,045	350	53%				15.98	11.36	9.62	0	0
		SR790 1,000 Sheet Finisher**	412730	412730	412730	1,480	730	48%				32.57	23.15	19.60	0	0
		Booklet Finisher SR3000**	412851	412851	412851	3,150	1,488	48%			$250 Annual Plan	65.56	46.59	39.45	$250 Annual Plan	0
		Bridge Unit BU 3020**	414125	414125	414125	240	114	48%				5.09	3.62	3.07	0	0
		Punch Unit Kit PU3000 3/2 Hole	412855	412855	412855	765	380	49%				16.06	11.41	9.67	0	0
		Internal Shift Tray SH3010	414140	414140	414140	325	165	45%				7.35	5.23	4.42	0	0
		PS500 Large Capacity Tray	410958	410958	410958	1,470	738	48%				32.86	23.35	19.79	0	0
		Paper Feed Unit Type PB 3030 (2 x 500 Sheets)	413873	413873	413873	1,313	484	60%				21.81	15.39	13.00	0	0
		>FAC 38 Cabinet	414520	414520	414520	205	93	51%				4.15	2.95	2.50	0	0
		Key Counter Bracket Type H	412552	412552	412552	100	58	39%				2.51	1.78	1.51	0	0
		Hard Disk Drive Option Type 5000 (40GB)**	413889	413889	413889	510	193	62%				7.87	5.58	4.80	0	0
		Fax Options:														
		Fax Option Type 3350	414403	414403	414403	1,100	445	59%				18.88	14.13	11.98	0	0
		G3 Interface Unit Type 3350	414084	414084	414084	880	340	48%				15.20	10.80	9.15	0	0
		32MB Memory 400dpi/SAF	001342MIU	001342MIU	001342MIU	195	88	50%				3.88	2.83	2.40	0	0
		Handset Type 1018**	410781	410781	410781	68	35	44%				1.55	1.11	0.94	0	0
		Printer/Scanner Options:														
		Printer/Scanner Unit Type 3350	003295MIU	003297MIU	003298MIU	1,370	582	57%				26.00	18.49	15.65	0	0
		PostScript3 Unit Type 3350	414120	414120	414120	570	288	49%				11.98	8.52	7.22	0	0
		RPCS Printer Unit Type 3350	003294MIU	003296MIU	003299MIU	380	155	59%				8.64	4.93	4.17	0	0
		Printer Enhance Option Type 3350	414114	414114	414114	570	276	48%				12.08	8.59	7.27	0	0
		Scanner Enhance Option Type 3350	414117	414117	414117	360	172	48%				7.88	5.48	4.62	0	0
		IEEE802 11a/g Wireless Type J	414008	414008	414008	565	282	48%				12.57	8.93	7.54	0	0
		IEEE 1284 Interface Type A	411699	411699	411699	105	51	48%				2.26	1.61	1.36	0	0
		Bluetooth Interface Type 3245	412866	412866	412866	378	216	37%				9.73	6.85	5.85	0	0
		Gigabit Ethernet Board Type A	402547	402547	402547	340	209	33%				9.32	6.63	5.61	0	0
		Java VM Card Type F	414004	414004	414004	140	85	31%				3.88	2.85	2.45	0	0
		File Format Converter Type E	414007	414007	414007	605	291	48%				12.98	9.22	7.81	0	0
		Special Options														
		Copy Data Security Unit Type F	413985	413985	413985	710	398	46%				14.89	10.65	9.02	0	0
		Data Overwrite Security Unit Type I	413955	413955	413955	420	155	63%				8.90	4.90	4.15	0	0
		HDD Encryption Unit Type A	414021	414021	414021	380	203	46%				9.63	6.13	5.19	0	0
RICOH	2	**Ricoh MP 2851SP/Savin 9228SP/Lanier LD628SP**	415235	415235	415235	$7,600	$3,850	46%	0	0	$0.0091	$171.91	$122.17	$103.45	0	0
RICOH	3	**Ricoh MP 3351SP/Savin 9233SP/Lanier LD633SP**	415248	415248	415248	$9,260	$4,494	47%	0	0	$0.0091	$200.67	$142.60	$120.76	0	0
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		ARDF DF 3030**	414143	414143	414143	1,330	504	59%				23.51	16.00	13.55	0	0
		Platen Cover Type 3800C	412551	412551	412551	95	43	45%				2.14	1.52	1.29	0	0
		1 Bin Tray BN 3030	414127	414127	414127	325	182	48%				7.23	5.14	4.35	0	0
		500 Sheet Finisher SR 3050**	414130	414130	414130	1,045	358	53%				15.98	11.36	9.62	0	0
		SR790 1,000 Sheet Finisher**	412730	412730	412730	1,480	730	48%				32.57	23.15	19.60	0	0
		Booklet Finisher SR3000**	412851	412851	412851	3,150	1,488	48%			$250 Annual Plan	65.56	46.59	39.45	$250 Annual Plan	0
		Bridge Unit BU 3020**	414125	414125	414125	240	114	48%				5.09	3.62	3.07	0	0
		Punch Unit Kit PU3000 3/2 Hole	412855	412855	412855	765	380	49%				16.06	11.41	9.67	0	0
		Internal Shift Tray SH3010	414140	414140	414140	325	165	45%				7.35	5.23	4.42	0	0
		PS500 Large Capacity Tray	410958	410958	410958	1,470	738	48%				32.86	23.35	19.79	0	0
		Paper Feed Unit Type PB 3030 (2 x 500 Sheets)	413873	413873	413873	1,313	484	60%				21.81	15.39	13.00	0	0
		>FAC 38 Cabinet	414520	414520	414520	205	93	51%				4.15	2.95	2.50	0	0
		Key Counter Bracket Type H	412552	412552	412552	100	58	39%				2.51	1.78	1.51	0	0
		Optional Counter Interface Unit Type A	413012	413012	413012	82	31	45%				1.40	0.98	0.84	0	0
		Fax Options:														
		Fax Option Type 3351	415285	415285	415285	1,100	445	59%				19.68	14.13	11.97	0	0
		G3 Interface Unit Type 3350	414084	414084	414084	880	340	48%				15.20	10.80	9.15	0	0
		32MB Memory 400dpi/SAF	001342MIU	001342MIU	001342MIU	195	85	50%				3.88	2.83	2.40	0	0
		Handset Type 1018**	410781	410781	410781	68	35	44%				1.55	1.11	0.94	0	0
		Printer/Scanner Options:														
		PostScript3 Unit Type 3350	414120	414120	414120	570	262	49%				11.98	8.52	7.22	0	0
		IEEE802 11a/g Wireless Type J	414008	414008	414008	565	292	48%				12.57	8.93	7.56	0	0
		IEEE 1284 Interface Type A	411699	411699	411699	105	51	48%				2.29	1.61	1.36	0	0
		Bluetooth Interface Type 3245	412866	412866	412866	378	218	37%				9.78	6.95	5.88	0	0
		Gigabit Ethernet Board Type A	402547	402547	402547	340	209	33%				9.32	6.63	5.61	0	0
		File Format Converter Type E	414007	414007	414007	605	291	48%				12.98	9.22	7.81	0	0
		3.86-19 USB Keyboard	1802556NG	1802556NG	1802556NG	440	274	10%				18.98	11.83	10.04	0	0
		Hardware 4 pack Bundle of FPDM	005304MIU	005304MIU	005304MIU	200	126	37%				5.58	3.97	3.36	0	0
		Special Options														
		Data Overwrite Security Unit Type I	413955	413955	413955	420	155	63%				6.90	4.90	4.15	0	0
		HDD Encryption Unit Type A	414021	414021	414021	380	193	49%				8.63	6.13	5.19	0	0

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		Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
RICOH	4	**Ricoh MP 4000B**/Savin 9040b**/Lanier LD040B****	414374	414374	414374	$9,300	$3,271	62%	0	0	$0.0067	$148.03	$103.78	$97.88	0	0
RICOH	5	**Ricoh MP 5000B**/Savin 9050b**/Lanier LD050B****	414375	414375	414375	$11,600	$3,790	66%	0	0	$0.0062	$168.79	$118.95	$101.58	0	0
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		2-Tray Paper Bank (PB3040)**	415002	415002	415002	1,520	882	37%				38.39	27.98	25.71	0	0
		LCIT PB3050 (2,000 Sheets)**	415003	415003	415003	1,570	722	50%				32.25	22.92	18.41	0	0
		Side LCT (RT3000)	415005	415005	415005	1,570	728	50%				32.53	23.12	18.58	0	0
		SR780 1,000 Sheet Finisher**	412730	412730	412730	1,480	790	46%				32.57	23.15	18.60	0	0
		SR3020 2000-Sheet Booklet Finisher**	413323	413323	413323	4,110	2,301	39%			$260 Annual Plan	102.74	73.01	61.93	$260 Annual Plan	0
		SR3030 3000-Sheet Finisher**	413325	413325	413325	2,860	1,864	35%				71.84	50.81	42.11	0	0
		Bridge Unit BU3030**	414175	414175	414175	230	147	36%				6.57	4.67	3.86	0	0
		Punch Unit Type 3260	412209	412209	412209	920	412	51%				18.40	13.08	11.02	0	0
		>FAC33 Cabinet	413782	413782	413782	205	101	46%				4.52	3.21	2.72	0	0
		Special Options:														
		1 Bin Tray BN3040**	414177	414177	414177	400	238	39%				10.52	7.47	6.30	0	0
		Key Counter Bracket Type H	412552	412552	412552	100	55	39%				2.51	1.78	1.51	0	0
		File Format Converter Type E	414007	414007	414007	605	291	48%				12.98	9.22	7.81	0	0
		Data Overwrite Security Unit Type I	413955	413955	413955	420	155	60%				6.90	4.89	4.16	0	0
		Copy Data Security Unit Type F	413985	413985	413985	710	336	49%				14.99	10.65	9.02	0	0
		Hard Disk Drive Option Type 5000 (40GB)**	413889	413889	413889	510	178	62%				7.97	5.66	4.80	0	0
		HDD Encryption Unit Type A	414021	414021	414021	360	193	46%				8.63	6.13	5.18	0	0
		Optional Counter Interface Unit Type A	413012	413012	413012	62	31	45%				1.40	0.99	0.84	0	0
		Scanner Accessibility Option Type 4045	413054	413054	413054	1,860	938	39%				41.90	29.78	25.21	0	0
		Type 5000 Removable Hard Drive	003896MIU	003896MIU	003896MIU	1,500	848	53%				28.92	20.55	17.40	0	0
		Type 5000 Additional Removable Hard Drive	003897MIU	003897MIU	003897MIU	785	395	49%				15.31	11.59	9.81	0	0
		Fax Options:														
		Fax Option Type 5000	414382	414382	414382	1,150	648	39%				28.84	20.49	17.35	0	0
		G3 Interface Unit Type 5000	413891	413891	413891	885	384	39%				17.13	12.17	10.31	0	0
		32MB Memory 400dpi/SAF	001342MIU	001342MIU	001342MIU	195	99	50%				3.98	2.83	2.40	0	0
		Handset Type 1018**	410781	410781	410781	89	35	44%				1.58	1.11	0.94	0	0
		PrinterScanner Options:														
		PrinterScanner Unit Type 5000	003263MIU	003263MIU	003263MIU	1,320	908	33%				36.07	25.63	21.70	0	0
		PostScript3 Unit Type 5000	413954	413954	413954	920	515	39%				23.00	16.35	13.84	0	0
		RPCS Printer Unit Type 5000	003284MIU	003284MIU	003284MIU	480	343	22%				15.32	10.89	9.22	0	0
		Printer Enhance Option Type 5000	413948	413948	413948	570	298	43%				13.31	8.46	8.01	0	0
		Scanner Enhance Option Type 5000	413951	413951	413951	360	190	43%				8.48	6.01	5.09	0	0
		IEEE802.11a/g Wireless Type J	414008	414008	414008	565	292	46%				12.57	8.93	7.56	0	0
		Bluetooth Interface Type 3245	412866	412866	412866	378	218	37%				9.78	6.95	5.88	0	0
		Gigabit Ethernet Board Type A	402547	402547	402547	340	209	33%				8.32	5.63	5.81	0	0
		Java VM Card Type F	414004	414004	414004	140	88	31%				3.98	2.83	2.40	0	0
		IEEE 1284 Interface Type A	411999	411999	411999	105	51	48%				2.28	1.61	1.35	0	0
RICOH	4	**Ricoh MP 4001SP**/Savin 9240sp**/Lanier LD140SP****	415221	415221	415221	$12,030	$4,121	63%	0	0	$0.0067	$183.99	$130.75	$110.72	0	0
RICOH	5	**Ricoh MP 5001SP**/Savin 9250sp**/Lanier LD150SP****	415226	415226	415226	$14,870	$4,875	66%	0	0	$0.0062	$208.72	$148.32	$125.60	0	0
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		2-Tray Paper Bank (PB3040)**	415002	415002	415002	1,520	882	37%				38.39	27.98	25.71	0	0
		LCIT PB3050 (2,000 Sheets)**	415003	415003	415003	1,570	722	50%				32.25	22.92	18.41	0	0
		Side LCT (RT3000)	415005	415005	415005	1,570	728	50%				32.53	23.12	18.58	0	0
		SR780 1,000 Sheet Finisher**	412730	412730	412730	1,480	790	46%				32.57	23.15	18.60	0	0
		SR3020 2000-Sheet Booklet Finisher**	413323	413323	413323	4,110	2,301	39%			$260 Annual Plan	102.74	73.01	61.93	$260 Annual Plan	0
		SR3030 3000-Sheet Finisher**	413325	413325	413325	2,860	1,864	35%				71.84	50.81	42.11	0	0
		Bridge Unit BU3030**	414175	414175	414175	230	147	36%				5.57	4.67	3.86	0	0
		Punch Unit Type 3260	412209	412209	412209	920	412	51%				18.40	13.08	11.02	0	0
		>FAC33 Cabinet	413782	413782	413782	205	101	46%				4.52	3.21	2.72	0	0
		Special Options:														
		1 Bin Tray BN3040**	414177	414177	414177	400	238	39%				10.52	7.47	6.30	0	0
		Key Counter Bracket Type H	412552	412552	412552	100	55	39%				2.51	1.78	1.51	0	0
		File Format Converter Type E	414007	414007	414007	605	291	48%				12.98	9.22	7.81	0	0
		Data Overwrite Security Unit Type I	413955	413955	413955	420	155	60%				6.90	4.89	4.16	0	0
		Copy Data Security Unit Type F	413985	413985	413985	710	336	49%				14.99	10.65	9.02	0	0
		Hard Disk Drive Option Type 5000 (40GB)**	413889	413889	413889	510	178	62%				7.97	5.66	4.80	0	0
		HDD Encryption Unit Type A	414021	414021	414021	360	193	46%				8.63	6.13	5.18	0	0
		Optional Counter Interface Unit Type A	413012	413012	413012	62	31	45%				1.40	0.99	0.84	0	0
		Scanner Accessibility Option Type 4045	413054	413054	413054	1,860	938	39%				41.90	29.78	25.21	0	0
		3L08-17 USB eCopy Keyboard	100188FNG	100188FNG	100188FNG	449	374	16%				16.88	11.85	10.04	0	0
		3L68-19 USB Keyboard	100265FNG	100265FNG	100265FNG	449	374	16%				16.88	11.85	10.04	0	0
		Fax Options:														
		Fax Option Type 5001	415291	415291	415291	1,150	648	39%				28.84	20.49	17.35	0	0
		G3 Interface Unit Type 5000	413891	413891	413891	885	384	39%				17.13	12.17	10.31	0	0
		32MB Memory 400dpi/SAF	001342MIU	001342MIU	001342MIU	195	99	50%				3.98	2.83	2.40	0	0
		Handset Type 1018**	410781	410781	410781	89	35	44%				1.58	1.11	0.94	0	0
		PrinterScanner Options:														
		PostScript3 Unit Type 5000	413954	413954	413954	920	614	33%				23.06	16.35	13.84	0	0
		IEEE802.11a/g Wireless Type J	414008	414008	414008	565	292	46%				12.57	8.93	7.56	0	0

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Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 60 Days

		Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
		Bluetooth Interface Type 3245	412886	412886	412886	370	219	37%				9.78	6.95	5.88	0	0
		Gigabit Ethernet Board Type A	402547	402547	402547	340	209	39%				9.32	6.63	5.61	0	0
		IEEE 1284 Interface Type A	411699	411699	411699	105	51	49%				2.28	1.61	1.36	0	0
RICOH	6	**Ricoh MP 6001/Savin 9060/Lanier LD360**	414787	414787	414787	$19,000	$9,016	46%	0	0	$0.0043	$402.56	$286.08	$242.26	0	0
RICOH	6	**Ricoh MP 6001SP/Savin 9060sp/Lanier LD360sp**	414788	414788	414788	$21,500	$10,127	49%	0	0	$0.0043	$452.19	$321.34	$272.12	0	0
RICOH	7	**Ricoh MP 7001/Savin 9070/Lanier LD370**	414789	414789	414789	$23,000	$9,900	57%	0	0	$0.0043	$410.78	$291.92	$247.20	0	0
RICOH	7	**Ricoh MP 7001SP/Savin 9070sp/Lanier LD370sp**	414790	414790	414790	$26,500	$10,239	58%	0	0	$0.0043	$457.16	$324.87	$275.11	0	0
		Ricoh MP 6001/Savin 9080/Lanier LD380	414791	414791	414791	$26,000	$9,530	63%	0	0	$0.0041	$426.83	$302.40	$256.08	0	0
		Ricoh MP 6001SP/Savin 9080sp/Lanier LD380sp	414792	414792	414792	$31,500	$10,722	65%	0	0	$0.0041	$478.72	$340.20	$289.09	0	0
		Ricoh MP 9001/Savin 9090/Lanier LD390	414793	414793	414793	$33,000	$11,665	62%	0	0	$0.0043	$520.83	$370.12	$313.43	0	0
		Ricoh MP 9001SP/Savin 9090sp/Lanier LD390sp	414794	414794	414794	$36,500	$13,067	61%	0	0	$0.0043	$583.43	$414.61	$351.10	0	0
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		RT43 LCT	414517	414517	414517	2,100	758	64%				33.85	24.05	20.37	0	0
		SR4030 Finisher(3,000 sheet finisher—50-sheet staple)**	414957	414957	414957	3,200	1,215	58%				54.28	38.58	32.68	0	0
		SR4040 Finisher (2,000 sheet finisher—saddle stitch)**	414958	414958	414958	5,600	2,676	47%			$250 Annual Plan	119.56	84.89	71.88	$250 Annual Plan	0
		SR4050 Finisher (3,000 sheet finisher—100-sheet staple)	414944	414944	414944	5,500	2,468	51%				110.21	78.32	66.32	0	0
		Punch Unit Type 3260	412209	412209	412209	920	412	51%				18.40	13.08	11.07	0	0
		Type 1075 Hole Punch	415282	415282	415282	902	458	45%				20.46	14.54	12.31	0	0
		Cover Interposer Tray Type 3260	412213	412213	412213	1,160	589	47%				26.28	17.85	15.20	0	0
		Copy Tray Type 2075	412190	412190	412190	150	67	51%				3.00	2.13	1.80	0	0
		8 1/2x14" Tray Type 1075	411187	411187	411187	850	413	47%				18.44	13.11	11.10	0	0
		Type 1027 Key Counter Bracket	412537	412537	412537	100	57	38%				2.55	1.81	1.53	0	0
		Tab sheet Holder Type 3260	412203	412203	412203	47	22	49%				0.98	0.70	0.59	0	0
		11" x 17" Tray Unit Type 9001	415017	415017	415017	1,500	741	46%				33.07	23.50	19.90	0	0
		Card Rdr Bracket Type 1075	411203	411203	411203	125	59	49%				2.63	1.87	1.58	0	0
		Output Jogger Unit Type 3260	412212	412212	412212	368	182	46%				8.13	5.78	4.89	0	0
		Jogger Unit Type 1075	411206	411206	411206	358	178	42%				7.97	5.66	4.80	0	0
		Copy Connector Type 3260	412415	412415	412415	1,490	839	39%				37.42	26.59	22.52	0	0
		Multi Folding Unit Type FD5000	404183	404183	404183	8,150	4,189	50%				187.03	132.81	112.55	0	0
		Data Overwrite Security Unit Type H	414002	414002	414002	360	154	57%				6.88	4.87	4.13	0	0
		VM Card Type J	404230	404230	404230	140	72	44%				3.20	2.28	1.93	0	0
		Enablers														
		Booklet Maker BK5010e	404305	404305	404305	12,150	7,149	36%				319.22	226.85	192.10	0	0
		CF5010 Cover Feeder	413102	413102	413102	2,700	1,706	31%				76.28	54.21	45.91	0	0
		Trimmer TR5010e	404299	404299	404299	8,300	5,184	32%				231.47	164.49	139.30	0	0
		Book Folder BF5010e	404300	404300	404300	8,300	5,600	35%				223.28	158.66	134.38	0	0
		BK5010 Rail Unit	413105	413105	413105	320	201	32%				8.80	6.30	5.41	0	0
		GBC StreamPunch														
		GBC Stream Punch III**	414387	414387	414387	8,985	5,158	38%				230.37	163.71	138.63	0	0
		GBC Die Set 3 Hole (Ring Binder)	001450MIU	001450MIU	001450MIU	400	257	36%				11.48	8.14	6.89	0	0
		GBC Die Set 11 Hole (velobind)	001451MIU	001451MIU	001451MIU	475	305	36%				13.64	9.68	8.21	0	0
		GBC Die Set 19 Hole (Cerlox)	001452MIU	001452MIU	001452MIU	475	305	36%				13.64	9.68	8.21	0	0
		GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	001453MIU	001453MIU	475	305	36%				13.64	9.68	8.21	0	0
		GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	001454MIU	001454MIU	475	305	36%				13.64	9.68	8.21	0	0
		GBC Die Set 44 Hole (Color Coil)	001455MIU	001455MIU	001455MIU	475	305	36%				13.64	9.68	8.21	0	0
		GBC 32 Hole Pro Click Die Set	002493MIU	002493MIU	002493MIU	475	305	36%				13.64	9.68	8.21	0	0
		Fax Options:														
		Fax Option Type 9001	414845	414845	414845	1,150	422	60%				18.85	13.40	11.35	0	0
		G3 Interface Unit Type 9001	414958	414958	414958	880	328	48%				14.58	10.42	8.83	0	0
		32MB Memory 400dpi/SAF	001342MIU	001342MIU	001342MIU	195	98	50%				3.89	2.83	2.40	0	0
		Printer/Scanner Options														
		Printer/Scanner Unit Type 9001	414954	414954	414954	3,500	1,189	66%				53.49	38.01	32.19	0	0
		PostScript3 Type 9001	415050	415050	415050	2,200	1,092	46%				48.98	34.88	27.54	0	0
		Copy Data Security Unit Type F	413985	413985	413985	710	336	48%				14.89	10.63	9.00	0	0
		HDD Encryption Unit Type A	414021	414021	414021	350	193	45%				8.63	6.13	5.19	0	0
		9 Bin Mail Box C398	412181	412181	412181	3,100	1,021	67%				45.50	32.40	27.44	0	0
		IEEE 1284 Interface Type A	411699	411699	411699	105	51	48%				2.28	1.61	1.36	0	0
		IEEE802.11a/g Wireless Type J	414008	414008	414008	565	292	48%				12.57	8.93	7.56	0	0
		Bluetooth Interface Type 3245	412868	412868	412868	370	219	37%				9.78	6.95	5.88	0	0
		Gigabit Ethernet Type B	414204	414204	414204	480	228	46%				10.18	7.24	6.13	0	0
		USB 2.0/IEEE 1394 Type C	414949	414949	414949	300	146	48%				6.51	4.70	3.98	0	0
		Ricoh Pro 907EX/Savin Pro 907EX/Lanier Pro 907EX	404186	404186	404186	$40,000	$12,040	67%	0	0	$0.0031	$537.59	$382.03	$323.52	0	0
		Ricoh Pro 1107EX/Savin Pro 1107EX/Lanier Pro 1107EX	404189	404189	404189	$51,000	$16,277	68%	0	0	$0.0031	$726.76	$516.46	$437.35	0	0
		Ricoh Pro 1357EX/Savin Pro 1357EX/Lanier Pro 1357EX	404192	404192	404192	$62,000	$22,631	60%	0	0	$0.0028	$1,010.48	$718.08	$608.10	0	0
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		Ring Binder RB5000	404112	404112	404112	24,825	13,314	46%				594.83	390.77	330.85	0	0
		Ring Opener Type A	404114	404114	404114	80	37	33%				1.64	1.17	0.99	0	0
		Ring Cartridge LT Type RB5000	404116	404116	404116	325	209	36%				9.28	6.50	5.50	0	0
		TR5010 11"x17" Tray Unit	404195	404195	404195	1,500	793	46%				32.29	22.94	19.42	0	0
		LCIT RT5030	404220	404220	404220	4,850	1,818	62%				81.09	57.52	48.60	0	0
		LCIT/DLT RT5040	404223	404223	404223	9,100	4,007	56%				178.88	127.17	107.66	0	0
		BR5000 Multi Bypass Tray	412974	412974	412974	1,400	699	48%				31.22	22.18	18.78	0	0

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Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

		Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
		New Cover Interposer Tray C5010	404097	404097	404097	3,500	1,730	36%				77.23	54.88	48.47	0	0
		Multi Folding Unit Type FD5000	404133	404133	404133	9,150	4,199	50%				187.03	132.91	112.55	0	0
		SK5010 High Capacity Stacker	404215	404215	404215	15,750	8,859	44%				358.43	255.42	218.30	0	0
		Post-Away Cart Type 5010	404218	404218	404218	675	338	45%				15.18	10.77	9.12	0	0
		DU5000 Decurl Unit	404228	404228	404228	3,000	1,556	44%				69.55	49.42	41.89	0	0
		SR5000 Finisher	412981	412981	412981	5,830	2,515	53%				112.31	79.81	67.59	0	0
		PU5000 Punch Unit	412983	412983	412983	920	446	47%				20.00	14.22	12.04	0	0
		SR5020 Booklet Finisher	404174	404174	404174	11,900	3,637	67%			$260 Annual Plan	162.39	115.38	97.72	$260 Annual Plan	0
		PU5020 Punch Unit	404177	404177	404177	1,000	537	42%				23.98	17.05	14.44	0	0
		TR5020 Trimmer Unit	404180	404180	404180	12,400	6,324	45%				282.37	200.66	169.93	0	0
		Network Connectivity Options														
		EB-1357 Print Controller	404263	404263	404263	10,750	5,687	48%				227.12	161.40	136.69	0	0
		Print/Scanner Unit Type 1357	404196	404196	404196	3,300	1,685	44%				75.30	53.51	45.31	0	0
		PostScript3 Unit Type 1357	404200	404200	404200	1,900	1,097	37%				48.98	34.80	29.47	0	0
		File Format Converter Type E	414007	414007	414007	605	291	48%				12.98	9.22	7.81	0	0
		Copy Data Security Unit Type F	413985	413985	413985	710	336	48%				14.98	10.65	9.02	0	0
		Data Overwrite Security Unit Type H	414002	414002	414002	390	154	57%				6.86	4.87	4.13	0	0
		IEEE802.11a/g Wireless Type J	414008	414008	414008	585	282	46%				12.57	8.93	7.56	0	0
		IEEE 1284 Interface Type A	411889	411889	411889	105	51	46%				2.28	1.61	1.36	0	0
		Gigabit Ethernet Type B	414204	414204	414204	460	228	48%				10.18	7.24	6.13	0	0
		Bluetooth Interface Type 3245	412866	412866	412866	378	218	37%				9.78	6.95	5.88	0	0
		Copy Connector Type 3260	412415	412415	412415	1,490	838	39%				37.42	26.59	22.52	0	0
		VM Card Type J	404230	404230	404230	140	72	44%				3.20	2.28	1.93	0	0
		HDD Encryption Unit Type A	414021	414021	414021	390	199	49%				8.83	6.13	5.19	0	0
		Perfect Binder GB5000	404099	404099	404099	44,830	27,218	34%				1,215.28	863.83	731.35	0	0
		Cover Interposer Tray Type GB5000	404102	404102	404102	2,125	1,289	34%				57.55	40.90	34.63	0	0
		Transit Pass Unit Type GB5000	404101	404101	404101	2,385	1,450	34%				64.74	46.01	38.96	0	0
		TCRU Type 907/1107	404271	404271	404271	3,000	1,952	33%				82.69	58.78	49.78	0	0
		TCRU Type 1357	404273	404273	404273	3,000	1,952	33%				82.69	58.78	49.78	0	0
		Enablers														
		Booklet Maker BK5010e	404305	404305	404305	12,150	7,149	36%				319.22	226.85	192.10	0	0
		CF5010 Cover Feeder	413102	413102	413102	2,700	1,708	31%				76.28	54.21	45.91	0	0
		Trimmer TR5010e	404299	404299	404299	8,300	5,184	32%				231.47	164.49	139.30	0	0
		Book Folder BF5010e	404300	404300	404300	8,300	5,000	35%				223.26	158.66	134.36	0	0
		BK5010 Rail Unit	413105	413105	413105	320	201	32%				9.00	6.39	5.41	0	0
		GBC StreamPunch														
		GBC Stream Punch III**	414387	414387	414387	8,985	5,159	38%				230.37	163.71	138.63	0	0
		GBC Die Set 3 Hole (Ring Binder)	001450MIU	001450MIU	001450MIU	400	257	36%				11.48	8.14	6.89	0	0
		GBC Die Set 11 Hole (Velobind)	001451MIU	001451MIU	001451MIU	475	305	36%				13.64	9.68	8.21	0	0
		GBC Die Set 19 Hole (Cerlox)	001452MIU	001452MIU	001452MIU	475	305	36%				13.64	9.68	8.21	0	0
		GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	001453MIU	001453MIU	475	305	36%				13.64	9.68	8.21	0	0
		GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	001454MIU	001454MIU	475	305	36%				13.64	9.68	8.21	0	0
		GBC Die Set 44 Hole (Color Coil)	001455MIU	001455MIU	001455MIU	475	305	36%				13.64	9.68	8.21	0	0
		GBC 32 Hole Pro Click Die Set	002483MIU	002483MIU	002483MIU	475	305	36%				13.64	9.68	8.21	0	0
		<EFI Compose	404168	404168	404168	1,199	629	25%				37.01	29.37	22.27	0	0
		EFI Server FAC Furniture Bundle Type 1357**	404332	404332	404332	3,000	1,570	48%				70.12	49.83	42.20	0	0
		EFI Server FACI Enabler Type 1357	404333	404333	404333	2,100	1,022	47%				45.64	32.42	27.46	0	0
		External HDD Security Kit Type 1357	404334	404334	404334	2,499	1,316	43%				58.74	41.74	35.35	0	0
		_DIGITAL FULL COLOR														
RICOH	2	**Ricoh C2030**/Savin C9020L**/Lanier LD520CL****	414588	414588	414588	**$6,800**	**$2,864**	**47%**	**0**	**0**	**$0.0084 Black / $0.0800 Color**	**$126.21**	**$89.98**	**$75.35**	**0**	**0**
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		Paper Feed Unit PB3070	414918	414918	414918	570	279	47%				12.45	8.88	7.43	0	0
		Caster Table Type B	414919	414919	414919	210	103	47%				4.60	3.27	2.73	0	0
		FAC43 Cabinet	415016	415016	415016	260	129	48%				5.60	3.91	3.31	0	0
		Paper Feed Unit Type PB 3050 (2 x 500 Sheets)	413673	413673	413673	1,313	484	63%				21.61	15.35	12.93	0	0
		1 Bin Tray BH3080**	414817	414817	414817	340	165	47%				7.35	5.23	4.42	0	0
		Side Tray Type C2550**	414618	414618	414618	130	64	46%				2.89	2.04	1.72	0	0
		Printer Enhance Option Type C2530	414636	414636	414636	795	388	45%				18.47	13.71	5.81	0	0
		Handset Type 1016**	410781	410781	410781	68	38	44%				1.58	1.11	0.94	0	0
		Copy Data Security Unit Type F	413985	413985	413985	710	336	49%				14.09	10.65	5.02	0	0
		Camera Direct Print Cam Type D	402998	402998	402998	40	24	26%				1.07	0.78	0.64	0	0
		Key Counter Bracket Type H	412552	412552	412552	100	56	39%				2.51	1.78	1.51	0	0
		Optional Counter Interface Unit Type A	413012	413012	413012	62	31	45%				1.40	0.99	0.84	0	0
RICOH	2	**Ricoh C2050**/Savin C9020**/Lanier LD520C****	414921	414921	414921	**$6,100**	**$2,973**	**47%**	**0**	**0**	**$0.0086 Black / $0.0800 Color**	**$132.72**	**$94.32**	**$79.87**	**0**	**0**
		Ricoh C2050SPF/Savin C9020SPF**/Lanier LD520CSPF****	414922	414922	414922	**$7,050**	**$3,437**	**47%**	**0**	**0**	**$0.0086 Black / $0.0800 Color**	**$153.47**	**$109.06**	**$92.36**	**0**	**0**
RICOH	3	**Ricoh C2550**/Savin C9025**/Lanier LD525C****	414923	414923	414923	**$7,900**	**$3,962**	**48%**	**0**	**0**	**$0.0081 Black / $0.0660 Color**	**$170.47**	**$126.41**	**$106.20**	**0**	**0**
		Ricoh C2550SPF/Savin C9025SPF**/Lanier LD525CSPF****	414924	414924	414924	**$8,850**	**$4,457**	**49%**	**0**	**0**	**$0.0081 Black / $0.0660 Color**	**$197.22**	**$146.16**	**$118.88**	**0**	**0**
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		Paper Feed Unit Type PB 3030 (2 x 500 Sheets)	413673	413673	413673	1,313	484	63%				21.61	15.95	13.00	0	0
		Paper Feed Unit PB3070	414918	414918	414918	570	279	47%				12.45	8.33	7.43	0	0
		Internal Finisher Type C2550**	414620	414620	414620	1,260	614	47%				27.48	19.47	18.42	0	0
		Punch Unit PU3010NA**	414621	414621	414621	690	426	47%				19.43	13.91	11.58	0	0

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Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

		Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
		FAC43 Cabinet	415016	415016	415016	280	123	48%				5.50	3.91	3.31	0	0
		Side Tray Type C2550**	414818	414818	414818	130	94	46%				2.88	2.04	1.73	0	0
		1 Bin Tray BH5050**	414817	414817	414817	340	185	47%				7.36	5.23	4.43	0	0
		Internal Shift Tray SH3030**	414818	414818	414818	340	185	47%				7.36	5.23	4.43	0	0
		Caster Table Type B	414819	414819	414819	210	103	47%				4.60	3.27	2.77	0	0
		Key Counter Bracket Type H	412552	412552	412552	100	56	33%				2.51	1.78	1.51	0	0
		Copy Data Security Unit Type F	413985	413985	413985	710	338	48%				14.99	10.65	9.02	0	0
		Data Overwrite Security Unit Type I	413955	413955	413955	420	155	50%				6.90	4.90	4.15	0	0
		Optional Counter Interface Unit Type A	413012	413012	413012	62	31	45%				1.40	0.99	0.84	0	0
		VM Card Type 1	414710	414710	414710	130	65	48%				2.92	2.07	1.76	0	0
		File Format Converter Type E	414007	414007	414007	605	291	48%				12.98	9.22	7.81	0	0
		HDD Encryption Unit Type A	414021	414021	414021	380	185	45%				8.83	6.13	5.19	0	0
		Memory Unit Type 512MB**	414835	414835	414835	280	142	46%				6.24	4.44	3.75	0	0
		Fax Options:														
		Fax Option Type C2550**	414825	414825	414825	845	445	43%				19.86	14.13	11.95	0	0
		32MB Memory 400dpi/SAF	001342MIU	001342MIU	001342MIU	195	98	50%				3.88	2.83	2.40	0	0
		Handset Type 1018**	410781	410781	410781	68	35	44%				1.56	1.11	0.94	0	0
		Connectivity Options:														
		IEEE 1284 Interface Type A	411699	411699	411699	105	51	48%				2.26	1.61	1.36	0	0
		IEEE802.11a/g Wireless Type J	414008	414008	414008	585	282	48%				12.57	8.93	7.56	0	0
		Gigabit Ethernet Board Type A	402547	402547	402547	340	209	38%				9.32	6.63	5.61	0	0
		Postscript3 Unit Type C2550	414838	414838	414838	1,050	515	47%				23.04	16.38	13.87	0	0
		Bluetooth Interface Type 3245	412868	412868	412868	375	218	37%				9.78	6.95	5.88	0	0
		Memory Unit Type 512MB**	414835	414835	414835	280	149	46%				6.24	4.44	3.75	0	0
		Camera Direct Print Card Type D	402998	402998	402998	40	24	35%				1.07	0.76	0.64	0	0
		USB 2.0/SD Slot Type A	414878	414878	414878	300	149	46%				6.61	4.70	3.98	0	0
RICOH	3	**Ricoh MP C2800**/Savin C2828**/Lanier LD528C****	414826	414826	414826	$11,300	$5,494	47%	0	0	$0.0075 Black / $0.0390 Color	$245.32	$174.33	$147.53	0	0
		Ricoh MP C2800 SPF/Savin C2828SPF**/Lanier LD528CSPF****	414827	414827	414827	$12,500	$6,167	46%	0	0	$0.0075 Black / $0.0390 Color	$275.36	$195.67	$165.70	0	0
RICOH	4	**Ricoh MP C3300**/Savin C3333**/Lanier LD633C****	414828	414828	414828	$13,200	$6,389	47%	0	0	$0.0077 Black / $0.0400 Color	$286.29	$202.74	$171.68	0	0
		Ricoh MP C3300SPF/Savin C3333SPF**/Lanier LD633CSPF****	414829	414829	414829	$14,400	$5,236	60%	0	0	$0.0077 Black / $0.0400 Color	$233.77	$166.13	$140.58	0	0
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		2-Tray Paper Bank (PB3040)**	415002	415002	415002	1,520	952	37%				38.39	27.09	23.71	0	0
		1-Tray Paper Bank (PB3060)**	414720	414720	414720	560	273	48%				12.45	8.85	7.49	0	0
		LCIT PB3050 (2,000 Sheets)**	415003	415003	415003	1,570	722	50%				32.25	22.82	19.41	0	0
		Internal Shift Sort Tray (SH3040)**	414719	414719	414719	330	158	42%				7.11	5.05	4.29	0	0
		>FAC33 Cabinet	413782	413782	413782	205	101	46%				4.52	3.21	2.72	0	0
		Side LCT (RT3000)	415005	415005	415005	1,570	729	50%				32.53	23.12	19.58	0	0
		Inner 1-Bin Tray (BN3070)**	414718	414718	414718	470	156	53%				7.11	5.05	4.29	0	0
		Caster Table Type A	414557	414557	414557	200	103	44%				4.60	3.27	2.77	0	0
		Punch Unit Kit PU3000 3/2 Hole	412855	412855	412855	765	390	49%				16.08	11.41	9.67	0	0
		Key Counter Bracket Type H	412552	412552	412552	100	56	38%				2.51	1.78	1.51	0	0
		Copy Data Security Unit Type F	413985	413985	413985	710	336	49%				14.99	10.65	8.02	0	0
		Data Overwrite Security Unit Type H	414002	414002	414002	390	154	57%				6.88	4.87	4.13	0	0
		Optional Counter Interface Unit Type A	413012	413012	413012	62	31	45%				1.40	0.99	0.84	0	0
		VM Card Type 1	414710	414710	414710	130	65	48%				2.92	2.07	1.76	0	0
		File Format Converter Type E	414007	414007	414007	605	297	48%				12.98	9.22	7.81	0	0
		500 Sheet Finisher SR3050**	414130	414130	414130	1,045	356	63%				15.88	11.38	8.82	0	0
		SR790 1,000 Sheet Finisher**	412730	412730	412730	1,480	730	46%				32.57	23.15	19.60	0	0
		Booklet Finisher SR3000**	412851	412851	412851	3,150	1,598	49%			$260 Annual Plan	65.58	46.59	39.45	$260 Annual Plan	0
		Bridge Unit BU3030**	414175	414175	414175	230	147	36%				6.67	4.67	3.98	0	0
		HDD Encryption Unit Type A	414021	414021	414021	380	193	49%				8.83	6.13	5.19	0	0
		Fax Options:														
		Fax Option Type C5000	414830	414830	414830	1,180	636	47%				28.51	20.26	17.16	0	0
		G3 Interface Unit Type C5000	414708	414708	414708	700	361	47%				15.24	10.83	9.17	0	0
		32MB Memory 400dpi/SAF	001342MIU	001342MIU	001342MIU	195	98	50%				3.88	2.83	2.40	0	0
		Handset Type 1018**	410781	410781	410781	68	36	44%				1.56	1.11	0.94	0	0
		Connectivity Options:														
		IEEE 1284 Interface Type A	411699	411699	411699	105	51	48%				2.26	1.61	1.36	0	0
		IEEE802.11a/g Wireless Type J	414009	414009	414009	585	282	48%				12.57	8.93	7.56	0	0
		Bluetooth Interface Type 3245	412866	412866	412866	375	218	37%				9.78	6.95	5.88	0	0
		Postscript2 Unit Type C3300	414721	414721	414721	1,320	827	49%				27.97	19.88	16.83	0	0
		Camera Direct Print Card Type G	414708	414708	414708	230	105	50%				4.68	3.33	2.82	0	0
		USB 2.0/SD Slot Type A	414878	414878	414878	300	149	46%				6.61	4.70	3.98	0	0
		Gigabit Ethernet Type B	414204	414204	414204	460	228	46%				10.19	7.24	6.13	0	0
		Fiery Options:														
		E3150 Fiery Controller	415012	415012	415012	4,500	2,987	30%			$550 Annual Plan	126.35	81.92	77.04	$550 Annual Plan	0
		EFI Impose v2.1	414498	414498	414498	2,825	1,622	39%				72.42	51.46	43.58	0	0
		Color Profiler Suite v3 w/ES-1000	003115MIU	003115MIU	003115MIU	3,000	1,998	33%				84.28	59.90	50.73	0	0
		Color Profiler Software v2 Upgrade	003117MIU	003117MIU	003117MIU	995	627	37%				28.02	19.91	16.86	0	0
		ES-1000 Color Spectrophotometer	003118MIU	003118MIU	003118MIU	1,248	765	32%				39.84	24.80	21.00	0	0
		EFI Hot Folders	413315	413315	413315	1,280	577	55%				23.08	16.41	13.89	0	0
		Auto Trapping	413318	413318	413318	1,200	577	52%				23.08	16.41	13.89	0	0

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Purchase / Lease / Full Maintenance

Schedule B to

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Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

		Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-19 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
		Spot-On	413317	413317	413317	1,200	517	53%				23.09	16.41	13.89	0	0
RICOH	5	**Ricoh MP C4000**/Savin C4040**/Lanier LD540C****	414835	414835	414835	$14,700	$6,793	57%	0	0	$0.0068 Black / $0.0360 Color	$258.67	$183.82	$155.66	0	0
		Ricoh MP C4000 SPF/Savin C4040SPF**/Lanier LD540CSPF****	414836	414836	414836	$15,900	$8,592	55%	0	0	$0.0068 Black / $0.0360 Color	$293.97	$208.84	$176.86	0	0
RICOH	6	**Ricoh MP C5000**/Savin C5060**/Lanier LD560C****	414837	414837	414837	$18,100	$7,567	54%	0	0	$0.0069 Black / $0.0360 Color	$342.34	$243.29	$206.02	0	0
		Ricoh MP C5000 SPF/Savin C5060SPF**/Lanier LD560CSPF****	414838	414838	414838	$19,300	$8,610	62%	0	0	$0.0069 Black / $0.0360 Color	$384.46	$273.20	$231.38	0	0
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		2-Tray Paper Bank (PB3040)**	415002	415002	415002	1,570	992	37%				32.93	27.93	23.71	0	0
		LCIT PB3050 (2,000 Sheets)**	415003	415003	415003	1,570	722	50%				32.25	22.32	19.41	0	0
		>FAC33 Cabinet	413762	413762	413762	305	161	46%				4.62	3.24	2.72	0	0
		Inner 1-Bin Tray (BN3070)**	414718	414718	414718	470	156	53%				7.11	5.05	4.29	0	0
		SR790 1,000 Sheet Finisher**	412730	412730	412730	1,460	730	46%				32.37	23.15	19.59	0	0
		SR3020 2000-Sheet Booklet Finisher**	413323	413323	413323	4,110	2,931	39%			$260 Annual Plan	102.74	72.31	61.83	$260 Annual Plan	0
		SR3030 3000-Sheet Finisher**	413325	413325	413325	2,880	1,634	39%				71.64	50.21	43.11	0	0
		Bridge Unit BU3030**	414175	414175	414175	230	147	36%				6.57	4.67	3.96	0	0
		Punch Unit Type 3260	412209	412209	412209	830	412	51%				18.40	13.08	11.07	0	0
		Key Counter Bracket Type H	412652	412652	412652	100	58	39%				2.51	1.78	1.51	0	0
		File Format Converter Type E	414007	414007	414007	805	281	48%				12.98	9.22	7.81	0	0
		Copy Data Security Unit Type F	413985	413985	413985	710	336	49%				14.99	10.65	9.02	0	0
		Data Overwrite Security Unit Type H	414002	414002	414002	360	154	57%				6.88	4.87	4.13	0	0
		Optional Counter Interface Unit Type A	413012	413012	413012	62	31	45%				1.40	0.99	0.84	0	0
		VM Card Type 1	414710	414710	414710	139	65	49%				2.92	2.07	1.76	0	0
		Scanner Accessability Option Type C5000	414676	414676	414676	1,670	838	39%				41.90	29.78	25.21	0	0
		Side LCT (RT3000)	415005	415005	415005	1,570	729	50%				32.53	23.12	19.58	0	0
		Internal Shift Sort Tray (SH3040)**	414718	414718	414718	330	159	49%				7.11	5.05	4.29	0	0
		HDD Encryption Unit Type A	414021	414021	414021	380	193	48%				8.63	6.13	5.19	0	0
		Fax Options:														
		Fax Option Type C5000	414830	414830	414830	1,180	638	41%				28.51	20.26	17.16	0	0
		G3 Interface Unit Type C5000	414706	414706	414706	700	341	47%				15.24	10.83	9.17	0	0
		32MB Memory 400dpi/SAF	001342MIU	001342MIU	001342MIU	185	89	50%				3.95	2.83	2.40	0	0
		Handset Type 1018**	410781	410781	410781	68	35	44%				1.58	1.11	0.94	0	0
		Connectivity Options:														
		IEEE 1284 Interface Type A	411899	411899	411899	105	51	49%				2.28	1.61	1.36	0	0
		IEEE802.11a/g Wireless Type J	414009	414009	414009	565	282	46%				12.57	8.83	7.56	0	0
		Bluetooth Interface Type 3245	412886	412886	412886	378	218	37%				9.78	6.95	5.88	0	0
		PostScript3 Unit Type C5000	414555	414555	414555	1,810	902	39%				40.28	28.61	24.23	0	0
		Camera Direct Print Card Type G	414708	414708	414708	230	105	50%				4.68	3.33	2.82	0	0
		USB 2.0/SD Slot Type A	414678	414678	414678	300	148	46%				6.61	4.70	3.98	0	0
		Gigabit Ethernet Type B	414204	414204	414204	480	228	46%				10.18	7.24	6.13	0	0
		Fiery Options:														
		E6100 Fiery Controller	415014	415014	415014	5,000	3,291	26%			$550 Annual Plan	151.41	107.60	91.12	$550 Annual Plan	0
		EFI Impose v2.7	414498	414498	414498	2,825	1,722	39%				72.42	51.48	43.58	0	0
		Color Profiler Suite v2 w/ES-1000	003115MIU	003115MIU	003115MIU	3,000	1,996	32%				84.29	59.89	50.73	0	0
		Color Profiler Software v2 Upgrade	003117MIU	003117MIU	003117MIU	885	527	31%				23.02	16.81	16.82	0	0
		ES-1000 Color Spectrophotometer	003118MIU	003118MIU	003118MIU	1,248	785	32%				33.04	24.90	21.09	0	0
		EFI Hot Folders	413315	413315	413315	1,260	517	59%				23.09	15.41	13.89	0	0
		Auto Trapping	413316	413316	413316	1,200	517	57%				23.09	18.41	13.89	0	0
		Spot-On	413317	413317	413317	1,200	517	53%				23.09	15.41	13.89	0	0
		Ricoh MP C6501/Savin C9065/Lanier LD365C	415182	415182	415182	$36,100	$16,600	52%	0	0	$0.0062 Black / $0.0400 Color	$692.06	$491.82	$416.49	0	0
		Ricoh MP C7501/Savin C9075/Lanier LD375C	415183	415183	415183	$44,800	$16,074	61%	0	0	$0.0062 Black / $0.0400 Color	$717.71	$510.04	$431.91	0	0
		Network Connection Fee	NWSC	NWSC	NWSC	250	-									
		Copy Tray Type 2075	412190	412190	412190	160	87	51%				3.00	2.13	1.80	0	0
		RT43 LCT Bundle	002450MIU	002450MIU	002450MIU	2,310	1,397	39%				52.37	41.49	35.13	0	0
		SR4090 Finisher(3,000 sheet finisher—50-sheet staple)**	414957	414957	414957	3,200	1,315	59%				54.25	38.50	32.95	0	0
		SR4040 Finisher (2,000 sheet finisher—saddle stitch)**	414950	414950	414950	5,500	2,579	47%			$260 Annual Plan	119.59	84.89	71.88	$260 Annual Plan	0
		SR5000 Finisher	412881	412881	412881	5,930	3,615	39%				112.31	79.81	67.59	0	0
		Finisher Adapter Type C	413973	413973	413973	460	195	50%				9.28	5.87	4.97	0	0
		"11"x17" Tray Unit Type 2105	411398	411398	411398	1,520	658	39%				30.39	27.15	22.99	0	0
		LCIT RT4000	413985	413985	413985	4,790	2,426	45%				100.40	77.04	65.24	0	0
		Punch Unit Type 3260	412209	412209	412209	830	412	51%				18.40	13.08	11.07	0	0
		PU5000 Punch Unit	412883	412883	412883	620	348	47%				20.00	14.22	12.04	0	0
		Cover Interposer Tray Type 3260	412213	412213	412213	1,160	556	47%				23.26	17.85	15.20	0	0
		Tab sheet Holder Type 3245	412203	412203	412203	47	22	49%				0.98	0.70	0.59	0	0
		8 1/2"x14" Tray Type 1075	411187	411187	411187	850	413	47%				18.44	13.11	11.10	0	0
		Output Jogger Unit Type 3260	412212	412212	412212	368	182	46%				8.15	5.78	4.89	0	0
		CI5000 Cover Interposer	412876	412876	412876	3,880	1,770	49%				77.23	54.88	46.47	0	0
		Multi Folding Unit Type FD5000	404183	404183	404183	8,150	4,189	50%				187.03	132.91	112.55	0	0
		9 Bin Mail Box CS331	412191	412191	412191	2,100	1,071	47%				46.63	32.40	27.44	0	0
		File Format Converter Type E	414007	414007	414007	805	281	48%				12.98	9.22	7.81	0	0
		Data Overwrite Security Unit Type H	414002	414002	414002	360	154	57%				6.88	4.87	4.13	0	0
		HDD Encryption Unit Type A	414021	414021	414021	380	193	46%				8.63	6.13	5.19	0	0
		Copy Data Security Unit Type F	413985	413985	413985	710	336	48%				14.95	10.65	9.02	0	0
		Filing Binder RB5700	404112	404112	404112	24,825	12,314	46%				548.63	390.73	330.88	0	0

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Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
Copy Connector Type 3280	412415	412415	412415	1,490	838	30%				37.42	26.59	22.52	0	0
Type 1027 Key Counter Bracket	412537	412537	412537	100	57	38%				2.55	1.81	1.53	0	0
Optional Counter Interface Unit Type A	413012	413012	413012	82	31	45%				1.40	0.99	0.84	0	0
Card Reader Bracket Type B	412279	412279	412279	125	31	35%				3.81	2.57	2.18	0	0
Finishers														
Booklet Maker BK5010e	404305	404305	404305	12,150	7,148	38%				319.22	226.95	192.10	0	0
CF5010 Cover Feeder	413102	413102	413102	2,700	1,708	31%				76.28	54.21	45.91	0	0
Trimmer TR5010e	404298	404298	404298	9,300	5,184	32%				231.47	164.48	139.30	0	0
Book Folder BF5010e	404300	404300	404300	8,300	5,000	35%				223.28	158.66	134.38	0	0
BK5010 Rail Unit	413105	413105	413105	320	201	37%				9.00	6.39	5.41	0	0
Fax Options:														
Fax Option Type C7501	415192	415192	415192	1,050	673	36%				30.19	21.46	18.17	0	0
G3 Interface Unit Type C7500	413971	413971	413971	655	324	48%				14.45	10.26	8.76	0	0
32MB Memory 400dpi/SAF	001342MIU	001342MIU	001342MIU	195	95	51%				3.88	2.83	2.40	0	0
Printer/Scanner Options:														
PostScript3 Unit Type C7501	415195	415195	415195	2,310	1,488	36%				66.42	47.20	38.97	0	0
Gigabit Ethernet Type B	414204	414204	414204	460	238	48%				10.19	7.24	6.12	0	0
IEEE802.11a/g Wireless Type J	414008	414008	414008	565	292	48%				12.57	8.93	7.56	0	0
IEEE 1284 Interface Type A	411889	411889	411889	165	61	63%				2.28	1.81	1.38	0	0
Bluetooth Interface Type 3245	412886	412886	412886	378	218	37%				9.73	6.95	5.88	0	0
USB2.0/SD Slot Type D	415208	415208	415208	300	189	30%				8.63	6.13	5.18	0	0
Fiery Options:														
EFI Impose v2.7	414498	414498	414498	2,825	1,822	35%				72.42	51.48	43.58	0	0
Color Profiler Suite v2 w/ES-1000	003115MIU	003115MIU	003115MIU	3,000	1,688	32%				84.29	59.93	50.73	0	0
Color Profiler Software v2 Upgrade	003117MIU	003117MIU	003117MIU	995	827	31%				28.02	18.91	16.86	0	0
ES-1000 Color Spectrophotometer	003116MIU	003116MIU	003116MIU	1,248	795	32%				35.04	24.80	21.09	0	0
EFI Hot Folders	413315	413315	413315	1,200	517	55%				23.09	16.41	13.88	0	0
Auto Trapping	413316	413316	413316	1,200	517	53%				23.09	16.41	13.88	0	0
Spot-On	413317	413317	413317	1,200	517	53%				23.09	16.41	13.88	0	0
GBC StreamPunch														
GBC Stream Punch III™	414387	414387	414387	8,995	6,156	28%				290.37	183.71	138.63	0	0
GBC Die Set 3 Hole (Ring Binder)	001450MIU	001450MIU	001450MIU	400	257	30%				11.46	8.14	6.80	0	0
GBC Die Set 11 Hole (Velobind)	001451MIU	001451MIU	001451MIU	475	305	30%				13.64	9.69	8.21	0	0
GBC Die Set 19 Hole (Cerlox)	001452MIU	001452MIU	001452MIU	475	305	30%				13.64	9.69	8.21	0	0
GBC Die Set 21 Hole (Twin Loop Wire 2:1)	001453MIU	001453MIU	001453MIU	475	305	30%				13.64	9.69	8.21	0	0
GBC Die Set 32 Hole (Twin Loop Wire 3:1)	001454MIU	001454MIU	001454MIU	475	305	30%				13.64	9.69	8.21	0	0
GBC Die Set 44 Hole (Color Coil)	001455MIU	001455MIU	001455MIU	475	305	30%				13.64	9.69	8.21	0	0
GBC 32 Hole Pro Click Die Set	002493MIU	002493MIU	002493MIU	475	305	30%				13.64	9.69	8.21	0	0
Ricoh Pro C650EX/Savin Pro C650EX/Lanier Pro C650EX	404259	404259	404259	**$54,290**	**$24,972**	**50%**	**0**	**0**	**$0.0065 Black / $0.0260 Color**	**$1,115.02**	**$792.38**	**$671.01**	**0**	**0**
Ricoh Pro C700EX/Savin Pro C700EX/Lanier Pro C700EX	404260	404260	404260	**$65,825**	**$24,928**	**59%**	**0**	**0**	**$0.0065 Black / $0.0260 Color**	**$1,108.67**	**$787.79**	**$667.13**	**0**	**0**
Network Connection Fee	NWSC	NWSC	NWSC	350	-									
LCIT RT4000	413965	413965	413965	4,780	2,438	45%				108.40	77.04	65.24	0	0
Copy Tray Type 2075	412190	412190	412190	150	87	51%				3.00	2.13	1.80	0	0
SR4010 Finisher™	413974	413974	413974	3,150	1,485	49%				66.30	47.12	39.90	0	0
SR4020 Finisher™	413976	413976	413976	5,460	2,573	49%			**$250 Annual Plan**	114.90	81.65	69.14	**$250 Annual Plan**	0
SR5000 Finisher	412881	412881	412881	5,830	2,516	53%				112.31	79.81	67.59	0	0
Finisher Adapter Type C	413973	413973	413973	400	183	50%				6.28	5.07	4.07	0	0
11"/A4" Tray Unit Type 2105	411398	411398	411398	1,520	850	39%				38.20	27.15	22.99	0	0
Punch Unit Type 3280	412209	412209	412209	920	412	55%				18.40	13.08	11.07	0	0
PU5000 Punch Unit	412883	412883	412883	920	488	47%				20.00	14.22	12.04	0	0
Cover Interposer Tray Type 3280	412213	412213	412213	1,160	585	47%				25.28	17.96	15.20	0	0
Tab sheet Holder Type 3280	412203	412203	412203	47	22	49%				0.93	0.70	0.59	0	0
Output Jogger Unit Type 3280	412212	412212	412212	369	192	48%				8.13	5.78	4.89	0	0
CI5000 Cover Interposer	412878	412878	412878	3,680	1,730	49%				77.23	54.89	46.47	0	0
ZF4000 Z-Folding Unit	412805	412805	412805	7,360	4,186	38%				187.03	132.91	112.55	0	0
9 Bin Mail Box CS391	412181	412181	412181	2,100	1,021	47%				45.60	32.40	27.44	0	0
Data Overwrite Security Unit Type H	414002	414002	414002	390	164	57%				6.86	4.87	4.13	0	0
HDD Encryption Unit Type A	414021	414021	414021	390	193	46%				8.63	6.13	5.18	0	0
File Format Converter Type E	414007	414007	414007	605	291	48%				12.98	9.22	7.81	0	0
Java VM Card Type F	414004	414004	414004	140	86	31%				3.86	2.83	2.40	0	0
Copy Connector Type 3280	412415	412415	412415	1,490	938	39%				37.42	26.59	22.52	0	0
Type 1027 Key Counter Bracket	412537	412537	412537	100	57	38%				2.55	1.81	1.53	0	0
Optional Counter Interface Unit Type A	413012	413012	413012	82	31	45%				1.40	0.99	0.84	0	0
*EFI Compose	404168	404168	404168	1,189	829	25%				37.01	26.30	22.27	0	0
EFI Impose v2.7	414824	414824	414824	2,825	1,818	36%				81.21	57.71	48.87	0	0
EFI Graphic Arts Package Premium	404167	404167	404167	7,000	4,507	36%				201.24	143.01	121.11	0	0
FACI Emblem	414838	414838	414838	1,150	740	36%				33.03	23.47	19.88	0	0
FACI Furniture Bundle	414837	414837	414837	3,000	1,931	36%				86.22	61.27	51.88	0	0
HDD Security	414839	414839	414839	1,350	868	36%				38.78	27.56	23.34	0	0
Fiery Spooth Suite	415047	415047	415047	12,000	7,727	36%				345.01	245.18	207.63	0	0
Color Profiler Suite v2 w/ES-1000	003115MIU	003115MIU	003115MIU	3,000	1,688	32%				84.29	59.93	50.73	0	0
ES-1000 Color Spectrophotometer	003116MIU	003116MIU	003116MIU	1,248	795	32%				35.04	24.90	21.08	0	0

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Purchase / Lease / Full Maintenance

Schedule B to

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Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
Color Profiler Software v2 Upgrade	003117MIU	003117MIU	003117MIU	695	627	31%				28.03	18.91	16.65	0	0
Color Profiler v2 Software Only	003925MIU	003925MIU	003925MIU	1,800	1,158	39%				51.72	36.75	31.12	0	0
_POWER FILTERS														
15 Amp Power Filter	002656MIU	002656MIU	002656MIU	150	92	41%				3.66	2.60	2.20		
20 Amp Power Filter	002657MIU	002657MIU	002657MIU	160	96	34%				4.35	3.09	2.62		
15 Amp Network Power Filter	002658MIU	002658MIU	002658MIU	102	64	31%				2.88	2.04	1.73		
20 Amp Network Power Filter	002659MIU	002659MIU	002659MIU	105	67	30%				3.03	2.15	1.80		
208V 20 Amp Network Power Filter	002660MIU	002660MIU	002660MIU	133	85	31%				3.78	2.68	2.27		
15 Amp Fax Seg 1 Wallmount Power Filter	002681MIU	002681MIU	002681MIU	70	44	31%				1.97	1.40	1.18		
208V 15 Amp Network Power Filter	004203MIU	004203MIU	004203MIU	275	149	45%				6.28	4.41	3.73		
208V 30 Amp Network Power Filter	004204MIU	004204MIU	004204MIU	2,999	1,756	35%				80.18	56.98	48.25		
_DOCUMENT SOLUTIONS														
*Copy														
ShareScan Essentials Embedded 1Dskp 3yr	003390MIU	003390MIU	003390MIU	2,305	1,455	26%				55.95	55.95	44.49		
ShareScan Essentials Embedded 1 Dskp 4yr	003391MIU	003391MIU	003391MIU	2,600	1,635	26%				80.71	60.71	48.26		
ShareScan Essentials Embedded 1 Dskp 5yr	003957MIU	003957MIU	003957MIU	2,687	1,825	26%				65.25	65.25	51.89		
ShareScan Suite Embedded 10 Dskp 3yr	003393MIU	003393MIU	003393MIU	4,073	2,766	26%				98.87	98.87	78.62		
ShareScan Suite Embedded 10 Dskp 4yr	003394MIU	003394MIU	003394MIU	4,418	3,000	26%				107.25	107.25	85.29		
ShareScan Suite Embedded 10 Dskp 5yr	003395MIU	003395MIU	003395MIU	4,747	3,225	26%				115.28	115.28	91.68		
ShareScan Essentials Embedded 10 Pk- 10 SS, 10 Dskp 3yr	003397MIU	003397MIU	003397MIU	23,050	15,654	26%				558.62	558.62	445.04		
ShareScan Essentials Embedded 10 Pk- 10 SS, 10 Dskp 4yr	003398MIU	003398MIU	003398MIU	25,000	16,978	26%				606.95	606.95	482.68		
ShareScan Essentials Embedded 10 Pk- 10 SS, 10 Dskp 5yr	003399MIU	003399MIU	003399MIU	26,870	18,249	26%				652.37	652.37	518.80		
ShareScan Suite Embedded 10 Pk- 10 SS, 100 Dskp 3yr	003400MIU	003400MIU	003400MIU	40,730	27,660	26%				988.84	988.84	786.37		
ShareScan Suite Embedded 10 Pk- 10 SS, 100 Dskp 4yr	003401MIU	003401MIU	003401MIU	44,180	30,002	26%				1,072.58	1,072.58	852.98		
ShareScan Suite Embedded 10 Pk- 10 SS, 100 Dskp 5yr	003402MIU	003402MIU	003402MIU	47,470	32,237	26%				1,152.47	1,152.47	916.49		
eCopy Desktop 9 v250 Pack-3Y M&S	003812MIU	003812MIU	003812MIU	30,250	20,544	26%				734.43	734.43	584.05		
eCopy Connector EMC Documentum 3yr	003415MIU	003415MIU	003415MIU	1,081	734	26%				26.25	26.25	20.87		
eCopy Connector EMC Documentum 4yr	003416MIU	003416MIU	003416MIU	1,173	796	26%				28.45	28.45	22.62		
eCopy Connector EMC Documentum 5yr	003417MIU	003417MIU	003417MIU	1,260	856	26%				30.59	30.59	24.32		
eCopy Connector Livelink ECM 3yr	003418MIU	003418MIU	003418MIU	1,081	734	26%				26.25	26.25	20.87		
eCopy Connector Livelink ECM 4yr	003419MIU	003419MIU	003419MIU	1,173	796	26%				28.45	28.45	22.62		
eCopy Connector Livelink ECM 5yr	003420MIU	003420MIU	003420MIU	1,260	856	26%				30.59	30.59	24.32		
eCopy Connector Interwoven Worksite 3yr	003421MIU	003421MIU	003421MIU	1,081	734	26%				26.25	26.25	20.87		
eCopy Connector Interwoven Worksite 4yr	003422MIU	003422MIU	003422MIU	1,173	796	26%				28.45	28.45	22.62		
eCopy Connector Interwoven Worksite 5yr	003423MIU	003423MIU	003423MIU	1,260	856	26%				30.59	30.59	24.32		
eCopy Connector OpenText Livelink 3yr	003424MIU	003424MIU	003424MIU	1,081	734	26%				26.25	26.25	20.87		
eCopy Connector OpenText Livelink 4yr	003425MIU	003425MIU	003425MIU	1,173	796	26%				28.45	28.45	22.62		
eCopy Connector OpenText Livelink 5yr	003426MIU	003426MIU	003426MIU	1,260	856	26%				30.59	30.59	24.32		
eCopy Connector Microsoft Sharepoint 3yr	003427MIU	003427MIU	003427MIU	1,081	734	26%				26.25	26.25	20.87		
eCopy Connector Microsoft Sharepoint 4yr	003428MIU	003428MIU	003428MIU	1,173	796	26%				28.45	28.45	22.62		
eCopy Connector Microsoft Sharepoint 5yr	003429MIU	003429MIU	003429MIU	1,260	856	26%				30.59	30.59	24.32		
eCopy Connector Quick Connect 3yr	003430MIU	003430MIU	003430MIU	1,081	734	26%				26.25	26.25	20.87		
eCopy Connector Quick Connect 4yr	003431MIU	003431MIU	003431MIU	1,173	796	26%				28.45	28.45	22.62		
eCopy Connector Quick Connect 5yr	003432MIU	003432MIU	003432MIU	1,260	856	26%				30.59	30.59	24.32		
eCopy Connector Captaris RightFax 3yr	003433MIU	003433MIU	003433MIU	1,081	734	26%				26.25	26.25	20.87		
eCopy Connector Captaris RightFax 4yr	003434MIU	003434MIU	003434MIU	1,173	796	26%				28.45	28.45	22.62		
eCopy Connector Captaris RightFax 5yr	003435MIU	003435MIU	003435MIU	1,260	856	26%				30.59	30.59	24.32		
Cost Recovery Service 3yr	003436MIU	003436MIU	003436MIU	1,081	734	26%				26.25	26.25	20.87		
Cost Recovery Service 4yr	003437MIU	003437MIU	003437MIU	1,173	796	26%				28.45	28.45	22.62		
Cost Recovery Service 5yr	003438MIU	003438MIU	003438MIU	1,260	856	26%				30.59	30.59	24.32		
eCopy Bates Numbering 3yr	003439MIU	003439MIU	003439MIU	1,081	734	26%				26.25	26.25	20.87		
eCopy Bates Numbering 4yr	003440MIU	003440MIU	003440MIU	1,173	796	26%				28.45	28.45	22.62		
eCopy Bates Numbering 5yr	003441MIU	003441MIU	003441MIU	1,260	856	26%				30.59	30.59	24.32		
ShareScan Essentials 1yr add-on	003442MIU	003442MIU	003442MIU	475	323	26%				11.54	11.54	9.18		
ShareScan Suite 1yr add-on	003443MIU	003443MIU	003443MIU	839	568	26%				20.36	20.36	16.19		
ScanStation Suite 1yr add-on	003444MIU	003444MIU	003444MIU	1,175	798	26%				28.52	28.52	22.68		
eCopy Desktop 5 Pack 1yr M&S add-on	003445MIU	003445MIU	003445MIU	139	94	27%				3.35	3.35	2.67		
eCopy Desktop 10 Pack 1yr M&S add-on	003446MIU	003446MIU	003446MIU	278	190	26%				6.78	6.78	5.39		
eCopy Desktop 20 Pack 1yr M&S add-on	003447MIU	003447MIU	003447MIU	556	377	26%				13.48	13.48	10.72		
eCopy Desktop 50 Pack 1yr M&S add-on	003448MIU	003448MIU	003448MIU	1,251	848	26%				30.36	30.36	24.14		
eCopy Connectors & Services 1yr add-on	003449MIU	003449MIU	003449MIU	223	151	26%				5.38	5.38	4.28		
ScanStation Suite 3yr Bundle	003782MIU	003782MIU	003782MIU	5,705	3,874	26%				138.50	138.50	110.14		
ScanStation Suite 4yr Bundle	003783MIU	003783MIU	003783MIU	6,188	4,203	26%				150.24	150.24	119.48		
ScanStation Suite 5yr Bundle	003784MIU	003784MIU	003784MIU	6,650	4,517	26%				161.49	161.49	128.42		
Scanner ScanStation Suite 3yr Bundle	003546MIU	003846MIU	003546MIU	5,705	3,873	26%				138.47	138.47	110.12		
Scanner ScanStation Suite 4yr Bundle	003847MIU	003847MIU	003847MIU	6,188	4,202	26%				150.21	150.21	119.45		
Scanner ScanStation Suite 5yr Bundle	003848MIU	003848MIU	003848MIU	6,650	4,516	26%				161.46	161.46	128.40		
ScanStation Bundle 3yr 25+	003872MIU	003872MIU	003872MIU	5,420	3,680	26%				131.58	131.58	104.62		
ScanStation Bundle 4yr 25+	003873MIU	003873MIU	003873MIU	5,879	3,992	26%				142.71	142.71	113.49		
ScanStation Bundle 5yr 25+	003874MIU	003874MIU	003874MIU	6,318	4,291	26%				153.40	153.40	121.99		
ScanStation Bundle 3yr 50+	003875MIU	003875MIU	003875MIU	5,248	3,564	26%				127.42	127.42	101.33		
ScanStation Bundle 4yr 50+	003876MIU	003876MIU	003876MIU	5,693	3,866	26%				138.20	138.20	109.91		

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Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
ScanStation Bundle 5yr 50+	003877MIU	003877MIU	003877MIU	6,119	4,155	36%				148.53	148.53	118.12		
ScanStation Bundle 3yr 100+	003878MIU	003878MIU	003878MIU	5,077	3,448	26%				123.27	123.27	98.03		
ScanStation Bundle 4yr 100+	003879MIU	003879MIU	003879MIU	5,507	3,741	26%				133.73	133.73	106.35		
ScanStation Bundle 5yr 100+	003880MIU	003880MIU	003880MIU	5,919	4,019	26%				143.66	143.66	114.25		
ScanStation Bundle 3yr 150+	003881MIU	003881MIU	003881MIU	4,606	3,231	28%				116.09	116.09	94.71		
ScanStation Bundle 4yr 150+	003882MIU	003882MIU	003882MIU	5,322	3,814	28%				129.19	129.19	102.74		
ScanStation Bundle 5yr 150+	003883MIU	003883MIU	003883MIU	5,719	3,992	28%				136.80	136.80	110.39		
eCopy CAC Solution(Qty 1-4) Price per unit	003884MIU	003884MIU	003884MIU	1,100	1,012					36.16	36.16	28.77		
eCopy CAC Solution(Qty 5-10) Price per unit	003885MIU	003885MIU	003885MIU	888	810					28.94	28.94	23.02		
eCopy CAC Solution(Qty 11-25) Price per unit	003886MIU	003886MIU	003886MIU	770	706					25.33	25.33	20.14		
eCopy CAC Solution(Qty 26-50) Price per unit	003887MIU	003887MIU	003887MIU	660	607					21.71	21.71	17.26		
eCopy CAC Solution(Qty 51+) Price per unit	003888MIU	003888MIU	003888MIU	550	528					18.09	18.09	14.39		
External USB Keyboard(No bracket)	100268FNG	100268FNG	100268FNG	50	37	20%				1.32	1.32	1.05		
eCopy ScanStation Loyalty														
ScanStation Loyalty, 3 yrs M&S	004309MIU	004309MIU	004309MIU	1,809	1,134	32%				40.55	40.55	32.25		
ScanStation Loyalty, 4 yrs M&S	004310MIU	004310MIU	004310MIU	2,284	1,438	32%				51.41	51.41	40.89		
ScanStation Loyalty, 5 yrs M&S	004311MIU	004311MIU	004311MIU	2,778	1,742	32%				62.26	62.26	49.51		
Scanner ScanStation Suite Loyalty 3 yrs M&S	004312MIU	004312MIU	004312MIU	1,809	1,134	32%				40.55	40.55	32.25		
Scanner ScanStation Suite Loyalty, 4 yrs M&S	004313MIU	004313MIU	004313MIU	2,284	1,438	32%				51.41	51.41	40.89		
Scanner ScanStation Suite Loyalty, 5 yrs M&S	004314MIU	004314MIU	004314MIU	2,778	1,742	32%				62.26	62.26	49.51		
Scanner ScanStation Essentials Loyalty, 3 yrs M&S	004315MIU	004315MIU	004315MIU	1,154	723	32%				25.85	25.85	20.56		
Scanner ScanStation Essentials Loyalty, 4 yrs M&S	004316MIU	004316MIU	004316MIU	1,429	895	32%				32.00	32.00	25.46		
Scanner ScanStation Essentials Loyalty, 5 yrs M&S	004317MIU	004317MIU	004317MIU	1,703	1,067	32%				38.15	38.15	30.34		
eCopy ShareScan Loyalty														
ShareScan Suite Loyalty, 3 yrs M&S	004318MIU	004318MIU	004318MIU	1,809	1,134	32%				40.55	40.55	32.25		
ShareScan Suite Loyalty, 4 yrs M&S	004319MIU	004319MIU	004319MIU	2,284	1,438	32%				51.41	51.41	40.89		
ShareScan Suite Loyalty, 5 yrs M&S	004320MIU	004320MIU	004320MIU	2,778	1,742	32%				62.26	62.26	49.51		
ShareScan Essentials Loyalty, 3 yrs M&S	004321MIU	004321MIU	004321MIU	1,154	723	32%				25.85	25.85	20.56		
ShareScan Essentials Loyalty, 4 yrs M&S	004322MIU	004322MIU	004322MIU	1,429	895	32%				32.00	32.00	25.46		
ShareScan Essentials Loyalty, 5 yrs M&S	004323MIU	004323MIU	004323MIU	1,703	1,067	32%				38.15	38.15	30.34		
eCopy ScanStation Suite 4.3														
ScanStation Suite 4.3 3yr Bundle	005108MIU	005108MIU	005108MIU	5,705	3,443	34%			$25 Per Month	123.07	123.07	97.87		
ScanStation Suite 4.3 4yr Bundle	005486MIU	005486MIU	005486MIU	6,189	3,761	34%			$28 Per Month	134.45	134.45	106.92		
ScanStation Suite 4.3 5yr Bundle	005109MIU	005109MIU	005109MIU	6,850	4,012	34%				143.43	143.43	114.06		
Scanner ScanStation Suite 4.3 3yr Bundle	005118MIU	005118MIU	005118MIU	5,705	3,443	34%			$10 Per Month	123.07	123.07	97.87		
Scanner ScanStation Suite 4.3 5yr Bundle	005119MIU	005119MIU	005119MIU	6,850	4,012	34%				143.43	143.43	114.06		
ScanStation Suite 4.3 3yr (25+) Vol Pricing	005110MIU	005110MIU	005110MIU	5,420	3,271	34%				116.92	116.92	92.98		
ScanStation Suite 4.3 - 4yr - (25+) Volume Pricing	005504MIU	005504MIU	005504MIU	5,879	3,571	34%				127.68	127.68	101.54		
ScanStation Suite 4.3 5yr (25+) Vol Pricing	005111MIU	005111MIU	005111MIU	6,318	3,812	34%				136.30	136.30	108.38		
ScanStation Suite 4.3 3yr (50+) Vol Pricing	005112MIU	005112MIU	005112MIU	5,249	3,168	34%				113.24	113.24	90.05		
ScanStation Suite 4.3 - 4yr - (50+) Volume Pricing	005505MIU	005505MIU	005505MIU	5,693	3,456	34%				123.57	123.57	98.27		
ScanStation Suite 4.3 5yr (50+) Vol Pricing	005113MIU	005113MIU	005113MIU	6,118	3,691	34%				131.95	131.95	104.94		
ScanStation Suite 4.3 3yr (100+) Vol Pricing	005114MIU	005114MIU	005114MIU	5,077	3,066	34%				109.58	109.58	87.12		
ScanStation Suite 4.3 - 4yr - (100+) Volume Pricing	005506MIU	005506MIU	005506MIU	5,507	3,344	34%				119.58	119.58	95.08		
ScanStation Suite 4.3 5yr (100+) Vol Pricing	005115MIU	005115MIU	005115MIU	5,919	3,571	34%				127.68	127.68	101.54		
ScanStation Suite 4.3 3yr (150+) Vol Pricing	005116MIU	005116MIU	005116MIU	4,606	2,980	34%				105.81	105.81	84.14		
ScanStation Suite 4.3 - 4yr - (150+) Volume Pricing	005507MIU	005507MIU	005507MIU	5,322	3,232	34%				115.54	115.54	91.88		
ScanStation Suite 4.3 5yr (150+) Vol Pricing	005117MIU	005117MIU	005117MIU	5,719	3,451	34%				123.37	123.37	98.11		
eCopy Image Enhancement Connectors														
Image Enhancement Service eCopy 3 yr	004768MIU	004768MIU	004768MIU	1,081	598	30%				24.88	24.88	19.77		
Image Enhancement Service eCopy 4 yr	004769MIU	004769MIU	004769MIU	1,173	754	30%				26.97	26.97	21.45		
Image Enhancement Service eCopy 5 yr	004770MIU	004770MIU	004770MIU	1,260	811	30%				28.98	28.98	23.04		
Barcode Recognition Service eCopy 3 yr	004771MIU	004771MIU	004771MIU	1,081	698	30%				24.86	24.86	19.77		
Barcode Recognition Service eCopy 4 yr	004772MIU	004772MIU	004772MIU	1,173	754	30%				26.87	26.87	21.45		
Barcode Recognition Service eCopy 5 yr	004773MIU	004773MIU	004773MIU	1,260	811	30%				28.88	28.88	23.04		
eCopy Paperworks														
Paperworks 5 licenses 3 Yr M&S	004846MIU	004846MIU	004846MIU	1,224	736	34%				26.41	26.41	21.00		
Paperworks 5 licenses 4 Yr M&S	004847MIU	004847MIU	004847MIU	1,367	825	34%				29.50	29.50	23.46		
Paperworks 5 licenses 5 Yr M&S	004848MIU	004848MIU	004848MIU	1,510	911	34%				32.56	32.56	25.89		
Paperworks 10 licenses 3 Yr M&S	004849MIU	004849MIU	004849MIU	2,448	1,478	34%				52.82	52.82	42.01		
Paperworks 10 licenses 4 Yr M&S	004850MIU	004850MIU	004850MIU	2,735	1,651	34%				59.04	59.04	46.95		
Paperworks 10 licenses 5 Yr M&S	004851MIU	004851MIU	004851MIU	3,012	1,818	34%				64.98	64.98	51.68		
Paperworks 20 licenses 3 Yr M&S	004853MIU	004853MIU	004853MIU	4,897	2,956	34%				105.68	105.68	84.04		
Paperworks 20 licenses 4 Yr M&S	004854MIU	004854MIU	004854MIU	5,470	3,300	34%				117.88	117.88	93.82		
Paperworks 20 licenses 5 Yr M&S	004855MIU	004855MIU	004855MIU	6,042	3,646	34%				130.31	130.31	103.63		
Paperworks Volume Pricing 50-249 3 YR M&S	004857MIU	004857MIU	004857MIU	206	124	34%				4.44	4.44	3.53		
Paperworks Volume Pricing 250-499 3 YR M&S	004858MIU	004858MIU	004858MIU	193	117	34%				4.18	4.18	3.33		
Paperworks Volume Pricing 500-749 3 YR M&S	004859MIU	004859MIU	004859MIU	179	109	34%				3.88	3.88	3.09		
Paperworks Volume Pricing 50-249 4 YR M&S	004861MIU	004861MIU	004861MIU	230	139	34%				4.97	4.97	3.95		
Paperworks Volume Pricing 250-499 4 YR M&S	004862MIU	004862MIU	004862MIU	215	131	34%				4.67	4.67	3.71		
Paperworks Volume Pricing 500-749 4 YR M&S	004864MIU	004864MIU	004864MIU	200	121	34%				4.34	4.34	3.45		
Paperworks Volume Pricing 50-249 5 YR M&S	004865MIU	004865MIU	004865MIU	247	149	34%				5.33	5.33	4.24		

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Paperworks Volume Pricing 250-499 5 YR M&S	004866MIU	004866MIU	004866MIU	238	144	34%				$ 5.13	$ 5.13	4.09		
Paperworks Volume Pricing 500-749 5 YR M&S	004867MIU	004867MIU	004867MIU	220	133	34%				4.77	4.77	3.79		
Personal Paperless Document Manager														
Personal Paperless Document Manager 5 Seats	004256MIU	004256MIU	004256MIU	1,500	784	43%			$28 Per Month	29.02	29.02	22.28		
Personal Paperless Document Manager 25 Seats	004257MIU	004257MIU	004257MIU	7,125	3,721	43%				133.04	133.04	105.80		
Personal Paperless Document Manager 50 Seats	004258MIU	004258MIU	004258MIU	13,500	7,052	43%				252.10	252.10	200.48		
Personal Paperless Document Manager 100 Seats	004259MIU	004259MIU	004259MIU	25,498	13,321	43%				479.21	479.21	378.71		
Personal Paperless Document Manager 250 Seats	004748MIU	004748MIU	004748MIU	59,998	31,342	43%				1,120.46	1,120.46	891.04		
Personal Paperless Document Manager 500 Seats	004749MIU	004749MIU	004749MIU	112,498	58,766	43%				2,100.98	2,100.98	1,670.72		
Personal Paperless Document Manager 1000 Seats	004750MIU	004750MIU	004750MIU	209,993	109,697	43%				3,921.57	3,921.57	3,118.66		
1 Year Maintenance & Support Personal Paperless Document Manager 5 Seats	004751MIU	004751MIU	004751MIU	116	105	1%				3.75	3.75	2.98		
1 Year Maintenance & Support Personal Paperless Document Manager 25 Sea	004752MIU	004752MIU	004752MIU	545	500	0%				17.89	17.89	14.23		
1 Year Maintenance & Support Personal Paperless Document Manager 50 Sea	004753MIU	004753MIU	004753MIU	1,033	948	0%				33.94	33.94	26.99		
1 Year Maintenance & Support Personal Paperless Document Manager 100 Se	004754MIU	004754MIU	004754MIU	1,951	1,794	0%			$10 Per Month	64.14	64.14	51.05		
1 Year Maintenance & Support Personal Paperless Document Manager 250 Se	004755MIU	004755MIU	004755MIU	4,580	4,222	5%				150.93	150.93	120.03		
1 Year Maintenance & Support Personal Paperless Document Manager 500 Se	004756MIU	004756MIU	004756MIU	8,808	7,917	0%				283.02	283.02	225.07		
1 Year Maintenance & Support Personal Paperless Document Manager 1000 S	004757MIU	004757MIU	004757MIU	18,084	14,778	0%				528.31	528.31	420.14		
To Bring M&S to Date (price per seat)	005342MIU	005342MIU	005342MIU	1	1					0.03	0.03	0.03		
To Take M&S Forward (price per seat)	005343MIU	005343MIU	005343MIU	1	1					0.03	0.03	0.03		
PaperWorks 5 pack - 1 Yr M&S Add-on	005344MIU	005344MIU	005344MIU	143	87	34%				3.12	3.12	2.48		
PaperWorks 10 pack - 1 Yr M&S Add-on	005345MIU	005345MIU	005345MIU	288	172	35%				6.15	6.15	4.89		
PaperWorks 20 pack - 1 Yr M&S Add-on	005346MIU	005346MIU	005346MIU	572	346	34%				12.37	12.37	9.83		
PaperWorks 50 - 249 Seats - 1 Yr M&S Add-on	005347MIU	005347MIU	005347MIU	24	14	38%				0.49	0.49	0.39		
PaperWorks 250 - 499 Seats - 1 Yr M&S Add-on	005348MIU	005348MIU	005348MIU	23	14	35%				0.49	0.49	0.39		
PaperWorks 500 - 749 Seats - 1 Yr M&S Add-on	005349MIU	005349MIU	005349MIU	21	13	33%				0.46	0.46	0.37		
PFDM 1 Seat License	005638MIU	005638MIU	005638MIU	350	220	32%				7.88	7.88	6.25		
1 Year Maintenance & Support Personal Paperless Document Manager 1 Seat	005851MIU	005851MIU	005851MIU	30	28					0.98	0.98	0.78		
Scan Router														
<ScanRouter EX Professional (V3)	002692MIU	002692MIU	002692MIU	1,800	954	42%			$28 Per Month	34.11	34.11	27.12		
<ScanRouter EX Enterprise (V3)	002695MIU	002695MIU	002695MIU	5,885	2,904	47%				103.80	103.80	82.55		
<DeskTopBinder Professional (V3)	002691MIU	002691MIU	002691MIU	150	66	52%			$10 Per Month	2.37	2.37	1.88		
<DeskTopBinder 10-User Package (V3)	002698MIU	002698MIU	002698MIU	1,200	538	51%				19.27	19.27	15.33		
<ScanRouter EX Pro/DesktopBinder Pro Bundle (V3)	002178MIU	002178MIU	002178MIU	1,800	954	42%				34.11	34.11	27.12		
GlobalScan NX Office Edition (Note- Business Server Required)														
GlobalScan NX OE 1 MFP Promotional Package	420384	420384	420384	1,000	725	21%				25.92	25.92	20.61		
GlobalScan NX Business Server	420318	420318	420318	1,700	1,216	22%				43.48	43.48	34.58		
GlobalScan NX 1MFP	420311	420311	420311	600	428	22%				15.33	15.33	12.18		
GlobalScan NX 5 MFP	420312	420312	420312	2,850	2,040	22%				72.92	72.92	57.99		
GlobalScan NX 15 MFP	420313	420313	420313	7,200	5,153	22%				184.22	184.22	146.50		
GlobalScan NX 25 MFP	420314	420314	420314	10,500	7,515	22%				268.65	268.65	213.64		
GlobalScan NX 50 MFP	420323	420323	420323	19,500	13,955	22%				498.91	498.91	396.75		
GlobalScan NX 100 MFP	420315	420315	420315	36,000	25,766	22%				921.12	921.12	732.51		
GlobalScan NX 150 MFP	420316	420316	420316	49,500	35,427	22%				1,266.53	1,266.53	1,007.20		
GlobalScan NX 200 MFP	420317	420317	420317	60,000	42,943	22%				1,535.21	1,535.21	1,220.86		
GlobalScan NX 250 MFP	420318	420318	420318	75,000	53,679	22%				1,919.00	1,919.00	1,526.07		
GlobalScan NX Kerberos Option	420321	420321	420321	1,000	716	22%				25.58	25.58	20.35		
GlobalScan RX Failover Option	420322	420322	420322	1,000	716	22%				25.59	25.59	20.35		
GlobalScan NX RightFax Plug-in for Business Server	420377	420377	420377	1,200	859	22%				30.68	30.68	24.40		
GlobalScan NX Barcode Plug-in Server 32	420395	420395	420395	1,200	855	23%				30.55	30.55	24.30		
GlobalScan NX Barcode Plug-in Server 750	420396	420396	420396	3,800	3,057	13%				109.29	109.29	86.92		
GlobalScan NX MS SharePoint Server 32 Plug-in	420422	420422	420422	1,200	855	23%				30.55	30.55	24.30		
GlobalScan NX MS SharePoint Server 750 Plug-in	420423	420423	420423	2,000	1,425	23%				50.95	50.95	40.52		
GlobalScan NX Serverless Edition - (NOTE: No Server Required)														
GlobalScan NX 1MFP	420311	420311	420311	600	429	22%				15.33	15.33	12.19		
GlobalScan NX 5 MFP	420312	420312	420312	2,850	2,040	22%				72.92	72.92	57.98		
GlobalScan NX 15 MFP	420313	420313	420313	7,200	5,153	22%				184.22	184.22	146.50		
GlobalScan NX 25 MFP	420314	420314	420314	10,500	7,515	22%				268.65	268.65	213.64		
GlobalScan NX 50 MFP	420323	420323	420323	19,500	13,955	22%				498.91	498.91	396.76		
GlobalScan NX 100 MFP	420315	420315	420315	36,000	25,766	22%				921.12	921.12	732.51		
GlobalScan NX 150 MFP	420316	420316	420316	49,500	35,427	22%				1,266.53	1,266.53	1,007.20		
GlobalScan NX 200 MFP	420317	420317	420317	60,000	42,943	22%				1,535.21	1,535.21	1,220.86		
GlobalScan NX 250 MFP	420318	420318	420318	75,000	53,678	22%				1,919.00	1,919.00	1,526.07		
GlobalScan NX ScanRouter/GlobalScan v1.X, 2.x, & 3.x Upgrade. (NOTE: Server Upgrade May Be														
GlobalScan NX Business Server Upgrade	420324	420324	420324	1,020	730	22%				26.11	26.11	20.77		
GlobalScan NX 1 MFP Upgrade	420325	420325	420325	360	308	7%				11.02	11.02	8.76		
GlobalScan NX 5 MFP Upgrade	420326	420326	420326	1,710	1,463	7%				52.30	52.30	41.59		
Globalscan NX 15 MFP Upgrade	420327	420327	420327	4,320	3,693	7%				132.02	132.02	104.99		
GlobalScan NX 25 MFP Upgrade	420328	420328	420328	6,300	4,509	22%				161.19	161.19	128.19		
GlobalScan NX 50 MFP Upgrade	420329	420329	420329	11,700	8,373	22%				299.33	299.33	238.04		
GlobalScan NX 100 MFP Upgrade	420330	420330	420330	21,600	15,459	22%				552.65	552.65	439.49		
GlobalScan NX 150 MFP Upgrade	420331	420331	420331	29,700	21,256	22%				759.89	759.89	604.30		
GlobalScan NX 200 MFP Upgrade	420332	420332	420332	36,000	25,766	22%				921.17	921.17	732.51		

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GlobalScan NX 250 MFP Upgrade	420333	420333	420333	45,000	32,318	22%				1,155.36	1,155.36	918.73		
GlobalScan NX v1.3.3														
GlobalScan NX Server 750	420320	420320	420320	7,500	3,930	48%				128.42	128.42	102.02		
GlobalScan NX Additional Server 750	420337	420337	420337	5,500	2,855	48%				94.22	94.22	74.49		
GlobalScan NX Server 750 Upgrade	420338	420338	420338	4,500	2,322	48%				77.65	77.65	61.75		
GlobalScan NX Additional Server 750 Upgrade	420339	420339	420339	3,100	1,593	48%				53.07	53.07	45.30		
GlobalScan NX 500 MFP License	420474	420474	420474	135,000	88,181	23%				3,439.81	3,439.81	2,734.70		
GlobalScan NX 750 MFP License	420476	420476	420476	185,000	146,826	17%				5,920.52	5,920.52	4,231.11		
GlobalScan NX Hotfolder Plug-in Server 750	420458	420458	420458	3,000	1,425	23%				55.95	55.95	40.52		
GlobalScan NX Hotfolder Plug-in Server 32	420455	420455	420455	1,200	855	23%				33.55	33.55	24.30		
GlobalScan NX DM Plug-Server 750	420453	420453	420453	3,000	1,425	23%				55.95	55.95	40.52		
GlobalScan NX DM Plug-in Server 32	420452	420452	420452	1,200	855	23%				33.55	33.55	24.30		
GlobalScan NX DM Plug-in for Serverless	420454	420454	420454	75	53	23%				1.91	1.91	1.52		
GlobalScan														
GS Serverless 1 Client	003049MIU	003049MIU	003049MIU	800	365	50%				13.06	13.06	10.38		
GS Serverless 5 Client	003050MIU	003050MIU	003050MIU	2,495	1,616	34%				54.20	54.20	43.10		
GS Serverless 10 Client	003051MIU	003051MIU	003051MIU	4,495	2,730	34%				97.58	97.58	77.60		
GS Serverless 25 Client	003052MIU	003052MIU	003052MIU	8,995	6,074	34%				217.14	217.14	172.68		
GS Serverless 50 Client	003053MIU	003053MIU	003053MIU	15,995	9,719	34%				347.45	347.45	276.31		
GS Serverless 100 Client	003054MIU	003054MIU	003054MIU	18,995	12,159	34%				434.38	434.38	345.44		
GS Serverless 150 Client	003055MIU	003055MIU	003055MIU	23,995	14,581	34%				521.27	521.27	414.54		
GS Serverless 200 Client	003056MIU	003056MIU	003056MIU	27,995	17,012	34%				608.17	608.17	483.84		
GS Serverless 250 Client	003057MIU	003057MIU	003057MIU	29,995	18,226	34%				651.58	651.58	518.17		
GSK Serverless 1 Client	002885MIU	002885MIU	002885MIU	750	457	34%				16.35	16.35	13.00		
GSK Serverless 5 Client	003042MIU	003042MIU	003042MIU	3,250	1,974	34%				70.58	70.58	56.13		
GSK Serverless 10 Client	003043MIU	003043MIU	003043MIU	5,495	3,339	34%				119.38	119.38	94.92		
GSK Serverless 25 Client	003058MIU	003058MIU	003058MIU	19,995	6,681	64%				238.85	238.85	189.94		
GSK Serverless 50 Client	003044MIU	003044MIU	003044MIU	18,995	11,542	34%				412.64	412.64	328.15		
GSK Serverless 100 Client	003045MIU	003045MIU	003045MIU	25,995	15,786	34%				564.72	564.72	449.09		
GSK Serverless 150 Client	003046MIU	003046MIU	003046MIU	29,995	18,105	34%				647.24	647.24	514.72		
GSK Serverless 200 Client	003047MIU	003047MIU	003047MIU	30,995	18,633	34%				673.29	673.29	535.43		
GSK Serverless 250 Client	003048MIU	003048MIU	003048MIU	34,495	22,980	34%				749.33	749.33	595.90		
GlobalScan (30) 1Yr Support	002483MIU	002483MIU	002483MIU	2,195	1,987	8%				66.73	66.73	53.07		
GlobalScan (31-100) 1Yr Support	002484MIU	002484MIU	002484MIU	5,999	3,695	29%				137.09	137.09	109.02		
GlobalScan (150) 1Yr Support	002485MIU	002485MIU	002485MIU	7,159	4,995	24%				178.58	178.58	142.00		
GlobalScan (200) 1Yr Support	002486MIU	002486MIU	002486MIU	8,459	6,235	20%				222.80	222.80	177.28		
GlobalScan (200) 4Yr Support	002478MIU	002478MIU	002478MIU	27,815	6,253	78%				223.55	223.55	177.78		
GlobalScan Z1 OnSite Install	002483MIU	002483MIU	002483MIU	3,834	3,028	14%				108.24	108.24	86.09		
GlobalScan ZETPZ 1 Yr Support	002488MIU	002488MIU	002488MIU	19,200	14,953	15%				534.56	534.56	425.11		
GlobalScan (1-30) 3 Yr Support	002488MIU	002488MIU	002488MIU	5,937	3,882	29%				138.80	138.80	110.38		
GlobalScan (31-100) 3Yr Support	002469MIU	002469MIU	002469MIU	15,827	10,352	29%				370.08	370.08	294.30		
GlobalScan (150) 3Yr Support	002470MIU	002470MIU	002470MIU	19,329	12,502	30%				446.94	446.94	355.43		
GlobalScan (200) 3Yr Support	002471MIU	002471MIU	002471MIU	22,839	14,663	36%				524.20	524.20	416.87		
GlobalScan (250) 3Yr Support	002472MIU	002472MIU	002472MIU	28,349	18,810	31%				600.97	600.97	477.92		
GlobalScan Z2 OnSite Install	002484MIU	002484MIU	002484MIU	4,334	3,850	11%				126.82	126.82	100.93		
GlobalScan ETPZ 3 Yr Support	002487MIU	002487MIU	002487MIU	51,840	44,411	7%				1,587.70	1,587.70	1,262.61		
GlobalScan (1-30) 4 Yr Support	002473MIU	002473MIU	002473MIU	7,301	4,775	29%				170.70	170.70	135.75		
GlobalScan (31-100) 4Yr Support	002474MIU	002474MIU	002474MIU	19,467	12,654	29%				452.37	452.37	359.74		
GlobalScan (150) 4Yr Support	002475MIU	002475MIU	002475MIU	23,625	15,280	30%				548.27	548.27	434.42		
GlobalScan (200) 4Yr Support	002476MIU	002476MIU	002476MIU	27,815	6,262	78%				223.55	223.55	177.78		
GlobalScan (250) 4Yr Support	002477MIU	002477MIU	002477MIU	32,205	22,548	31%				734.80	734.80	584.18		
GlobalScan Z3 OnSite Install	002485MIU	002485MIU	002485MIU	5,027	3,917	22%				126.29	126.29	102.82		
GlobalScan ETPZ 4Yr Support	002488MIU	002488MIU	002488MIU	63,360	54,280	7%				1,940.51	1,940.51	1,543.18		
GlobalScan (1-30) 5 Yr Support	002479MIU	002479MIU	002479MIU	8,248	5,593	29%				192.80	192.80	153.32		
GlobalScan (31-100) 5Yr Support	002479MIU	002479MIU	002479MIU	22,121	14,379	29%				514.04	514.04	408.78		
GlobalScan (150) 5Yr Support	002480MIU	002480MIU	002480MIU	26,848	17,963	30%				620.73	620.73	493.63		
GlobalScan (200) 5Yr Support	002481MIU	002481MIU	002481MIU	31,721	20,368	36%				728.09	728.09	578.01		
GlobalScan (250) 5Yr Support	002482MIU	002482MIU	002482MIU	38,598	23,348	31%				834.72	834.72	663.60		
GlobalScan ETPZ 5Yr Support	002489MIU	002489MIU	002489MIU	72,000	61,683	7%				2,205.18	2,205.18	1,753.65		
GlobalScan One v3	003066MIU	003066MIU	003066MIU	1,895	1,277	30%				45.65	45.65	36.30		
GlobalScan Demarcom v3	003065MIU	003065MIU	003065MIU	NA	1,188	#DIV/0!				42.48	42.48	33.78		
GlobalScan 5 v3	003067MIU	003067MIU	003067MIU	4,895	3,188	31%				113.96	113.96	90.63		
GlobalScan 25 v3	003068MIU	003068MIU	003068MIU	10,995	7,009	31%				250.59	250.59	199.28		
GlobalScan 100 v3	003069MIU	003069MIU	003069MIU	28,495	18,793	31%				671.84	671.84	534.29		
GlobalScan 5 MFP Upgrade v3	003073MIU	003073MIU	003073MIU	3,500	2,236	31%				79.92	79.92	63.56		
RightFax Plug-in v3	003074MIU	003074MIU	003074MIU	1,895	1,277	30%				45.65	45.65	36.30		
GlobalScan 150 v3	003070MIU	003070MIU	003070MIU	35,795	22,695	31%				811.28	811.28	645.35		
GlobalScan 200 v3	003071MIU	003071MIU	003071MIU	42,295	26,945	31%				963.28	963.28	766.05		
GlobalScan 250 v3	003072MIU	003072MIU	003072MIU	48,795	31,084	31%				1,111.25	1,111.25	883.72		
Desktop Capture for Productivity Pack	003598MIU	003598MIU	003598MIU	117	98	9%				3.52	3.52	2.80		
GlobalScan 5 Failover v3.1	003075MIU	003075MIU	003075MIU	5,895	3,637	31%				128.85	128.85	102.29		
GlobalScan 25 Failover v3.1	003076MIU	003076MIU	003076MIU	11,995	7,915	31%				272.23	272.23	216.48		

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GlobalScan 100 Failover v3.1	003077MIU	003077MIU	003077MIU	31,495	20,095	31%				717.33	717.33	570.45		
GlobalScan 150 Failover v3.1	003078MIU	003078MIU	003078MIU	38,795	24,715	31%				883.48	883.48	702.64		
GlobalScan 200 Failover v3.1	003079MIU	003079MIU	003079MIU	48,295	29,492	31%				1,054.35	1,054.35	838.47		
GlobalScan 250 Failover v3.1	003080MIU	003080MIU	003080MIU	53,795	34,288	31%				1,226.08	1,226.08	974.24		
GlobalScan 2 Upgrade to v3.1	003083MIU	003083MIU	003083MIU	1,995	1,272	30%				45.72	45.72	36.36		
GlobalScan 25 Upgrade to v3.1	003084MIU	003084MIU	003084MIU	4,395	2,808	31%				100.38	100.38	79.83		
GlobalScan 100 Upgrade to v3.1	003085MIU	003085MIU	003085MIU	11,795	7,520	31%				268.84	268.84	213.80		
GlobalScan 150 Upgrade to v3.1	003086MIU	003086MIU	003086MIU	14,318	9,124	31%				326.17	326.17	259.38		
GlobalScan 200 Upgrade to v3.1	003087MIU	003087MIU	003087MIU	16,818	10,721	31%				385.41	385.41	306.48		
GlobalScan 250 Upgrade to v3.1	003088MIU	003088MIU	003088MIU	19,518	12,437	31%				444.81	444.81	353.57		
GSWS Full Server Active/Active Cluster	003587MIU	003587MIU	003587MIU	12,344	10,917	9%				368.53	368.53	293.31		
GSWS Full Server Active/Passive Cluster	003588MIU	003588MIU	003588MIU	8,508	7,667	9%				284.10	284.10	225.95		
Optional Workflow Suite Full Enterprise Server	003589MIU	003589MIU	003589MIU	6,172	5,158	9%				184.45	184.45	146.66		
Fortis 6000 (Single Device License) (Opt Full MFP Client)	003832MIU	003832MIU	003832MIU	1,001	838	9%				29.80	29.80	23.78		
EFI SendMe (Single Device License) (Opt Full MFP Client)	003801MIU	003801MIU	003801MIU	1,001	838	9%				29.80	29.80	23.78		
FTP Poll (Opt Full MFP Client)	003605MIU	003605MIU	003605MIU	2,502	2,091	9%				74.78	74.78	59.45		
Generic Devices (Single Device License) (Opt Full MFP Client)	003606MIU	003606MIU	003606MIU	1,001	838	9%				29.80	29.80	23.78		
HP 4100/9000 (Single Device License) (Opt Full MFP Client)	003608MIU	003608MIU	003608MIU	1,001	838	9%				29.80	29.80	23.78		
HP 9055/9085 (Single Device License) (Opt Full MFP Client)	003609MIU	003609MIU	003609MIU	1,001	838	9%				29.80	29.80	23.78		
HP 9100c (single Device License) (Opt Full MFP Client)	003610MIU	003610MIU	003610MIU	1,001	838	9%				29.80	29.80	23.78		
HP MFP Digital Sending (4345/8050/9200c/4730/9500/M3045/M5035/9250)	003611MIU	003611MIU	003611MIU	1,001	838	9%				29.80	29.80	23.78		
IKON DocSend (Single Device License) (Opt Full MFP Client)	003612MIU	003612MIU	003612MIU	1,001	838	9%				29.80	29.80	23.78		
KSS 100 C (Single Device License) (Opt Full MFP Client)	003613MIU	003613MIU	003613MIU	1,001	838	9%				29.80	29.80	23.78		
Kyocera (Single Device License) (Opt Full MFP Client)	003614MIU	003614MIU	003614MIU	1,001	838	9%				29.80	29.80	23.78		
Kyocera ABMSync Add Device Lic (1 Device License) (Opt Full MFP Client)	003615MIU	003615MIU	003615MIU	1,001	838	9%				29.80	29.80	23.78		
Kyocera Authentication (Single Device License) (Opt Full MFP Client)	003616MIU	003616MIU	003616MIU	1,001	838	9%				29.80	29.80	23.78		
Ricoh SDKJ (Single Device License) (Opt Full MFP Client)	003619MIU	003619MIU	003619MIU	1,001	838	9%				29.80	29.80	23.78		
Ricoh SDKJ2 (Single Device License) (Opt Full MFP Client)	003620MIU	003620MIU	003620MIU	1,001	838	9%				29.80	29.80	23.78		
Sharp (Single Device License) (Opt Full MFP Client)	003621MIU	003621MIU	003621MIU	1,001	838	9%				29.80	29.80	23.78		
Sharp OSAI (Single Device License) (Opt Full MFP Client)	003622MIU	003622MIU	003622MIU	1,001	838	9%				29.80	29.80	23.78		
Xerox CentreConnect (Single Device License) (Opt Full MFP Client)	003624MIU	003624MIU	003624MIU	1,001	838	9%				29.80	29.80	23.78		
Xerox WorkCentre Pro (Single Device License) (Opt Full MFP Client)	003625MIU	003624MIU	003624MIU	1,001	838	9%				29.80	29.80	23.78		
Optional Express Server Upgrade	003671MIU	003671MIU	003671MIU	6,172	5,159	9%				184.45	184.45	146.66		
GlobalScan 3.1 (Single Device License) (Opt Full MFP Client)	003607MIU	003607MIU	003607MIU	1,001	838	9%				29.80	29.80	23.78		
Ricoh GlobalScan (Single Device License) (Opt Full MFP Client)	003618MIU	003618MIU	003618MIU	1,001	838	9%				29.80	29.80	23.78		
HP MFP Digital Sending (9200C/4345/8050/9500/4730/M3045/M5035) (Opt E	003675MIU	003675MIU	003675MIU	1,001	838	9%				29.80	29.80	23.78		
QuickCapture Desktop (Opt Express MFP Client)	003676MIU	003676MIU	003676MIU	1,001	838	9%				29.80	29.80	23.78		
Canon (Opt Express MFP Client)	003677MIU	003677MIU	003677MIU	1,001	838	9%				29.80	29.80	23.78		
HP 4100/9000 (Opt Express MFP Client)	003679MIU	003679MIU	003679MIU	1,001	838	9%				29.80	29.80	23.78		
HP 9055/9085 (Opt Express MFP Client)	003680MIU	003680MIU	003680MIU	1,001	838	9%				29.80	29.80	23.78		
HP 9100C 9Opt Express MFP Client)	003681MIU	003681MIU	003681MIU	1,001	838	9%				29.80	29.80	23.78		
KSS 100C (Opt Express MFP Client)	003682MIU	003682MIU	003682MIU	1,001	838	9%				29.80	29.80	23.78		
Kyocera (Opt Express MFP Client)	003683MIU	003683MIU	003683MIU	1,001	838	9%				29.80	29.80	23.78		
Sharp (Opt Express MFP Client)	003687MIU	003687MIU	003687MIU	1,001	838	9%				29.80	29.80	23.78		
Sharp OSAI (Single Device) (Opt Express MFP Client)	003688MIU	003688MIU	003688MIU	1,001	838	9%				29.80	29.80	23.78		
Xerox CentreConnect (Opt Express MFP Client)	003689MIU	003689MIU	003689MIU	1,001	838	9%				29.80	29.80	23.78		
Ricoh GlobalScan 3.1 (Opt Express MFP Client)	003684MIU	003684MIU	003684MIU	1,001	838	9%				29.80	29.80	23.78		
Ricoh SDKJ (Opt Express MFP Client)	003685MIU	003685MIU	003685MIU	1,001	838	9%				29.80	29.80	23.78		
Ricoh SDKJ2 (Opt Express MFP Client)	003686MIU	003686MIU	003686MIU	1,001	838	9%				29.80	29.80	23.78		
Opt SMARTticket Server Package	003739MIU	003739MIU	003739MIU	8,338	7,579	1%				270.91	270.91	215.44		
Opt SMARTticket Range1 (25) User License Per Client	003731MIU	003731MIU	003731MIU	2,725	2,278	9%				81.47	81.47	64.78		
Opt SMARTticket Range2 (50) User Licenses Per Client	003732MIU	003732MIU	003732MIU	4,200	3,518	9%				125.46	125.46	98.78		
Opt SMARTticket Range3 (100) User Licenses Per Client	003733MIU	003733MIU	003733MIU	6,700	5,600	9%				200.20	200.20	159.21		
Opt SMARTticket Range4 (250) User Licenses Per Client	003734MIU	003734MIU	003734MIU	12,250	10,239	9%				366.03	366.03	291.05		
Opt SMARTticket Range5 (500) User Licenses Per Client	003735MIU	003735MIU	003735MIU	15,500	12,855	9%				463.16	463.16	368.32		
Opt SMARTticket Range6 (1000) User Licenses Per Client	003736MIU	003736MIU	003736MIU	26,000	21,730	9%				779.88	779.88	617.60		
Opt SMARTticket Range7 (2500) User Licenses Per Client	003737MIU	003737MIU	003737MIU	52,500	45,886	9%				1,589.72	1,589.72	1,247.52		
Opt SMARTticket add-on for AS Server	003738MIU	003738MIU	003738MIU	2,187	1,811	9%				64.78	64.78	51.50		
Document Mail														
DocumentMail Basic 1YR	004629MIU	004629MIU	004629MIU	1,050	768	20%				27.46	27.46	21.84		
DocumentMail Advance 1YR	004630MIU	004630MIU	004630MIU	7,500	5,485	21%				196.09	196.09	156.04		
DocumentMail w 3rd Party for SMB 1YR	004631MIU	004631MIU	004631MIU	3,240	2,367	21%				84.63	84.63	67.30		
DocumentMail w 3rd Party Enterprise 1YR	004632MIU	004632MIU	004632MIU	8,100	5,924	21%				211.78	211.78	168.42		
DocumentMail 5 User / 10 GB Add on	004641MIU	004641MIU	004641MIU	2,380	1,741	21%				62.23	62.23	49.49		
DocumentMail 10 User / 25 GB Add on	004642MIU	004642MIU	004642MIU	3,875	2,908	20%				103.97	103.97	82.68		
DocumentMail 25 User / 50 GB Add on	004643MIU	004643MIU	004642MIU	5,383	3,932	21%				140.21	140.21	111.55		
DocumentMail 5 User Add On	004644MIU	004644MIU	004644MIU	1,000	731	21%				26.15	26.15	20.79		
DocumentMail 10 User Add On	004645MIU	004645MIU	004645MIU	1,800	1,317	21%				47.07	47.07	37.43		
DocumentMail 25 User Add On	004646MIU	004646MIU	004646MIU	3,250	2,377	20%				84.99	84.99	67.59		
DocumentMail 50 User Add On	004647MIU	004647MIU	004647MIU	5,000	3,866	21%				138.76	138.76	103.84		
DocumentMail 100 User Add On	004648MIU	004648MIU	004648MIU	8,500	6,216	21%				222.24	222.24	176.73		
DocumentMail 250 User Add On	004649MIU	004649MIU	004649MIU	15,000	10,988	21%				392.15	392.15	311.85		

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DocumentMall 10 GB Add On	004850MIU	004850MIU	004850MIU	1,600	1,317	21%				47.07	47.07	37.43		
DocumentMall 25 GB Add On	004851MIU	004851MIU	004851MIU	3,500	2,930	20%				91.53	91.53	72.78		
DocumentMall 50 GB Add On	004852MIU	004852MIU	004852MIU	5,000	3,958	21%				130.70	130.70	103.94		
DocumentMall 100 GB Add On	004853MIU	004853MIU	004853MIU	8,500	6,715	21%				222.24	222.24	176.73		
DocumentMall Basic 3 YR	004833MIU	004833MIU	004833MIU	2,980	2,187	21%				79.16	79.16	62.17		
DocumentMall Advance 3 YR	004834MIU	004834MIU	004834MIU	21,375	16,803	21%				556.87	556.87	444.44		
DocumentMall w 3rd Party for SMB 3YR	004835MIU	004835MIU	004835MIU	8,234	6,755	21%				241.41	241.41	191.28		
DocumentMall w 3rd Party Enterprise 3YR	004836MIU	004836MIU	004836MIU	23,085	18,883	21%				603.56	603.56	479.93		
AppConnector for DocumentMall/1Yr Support 5 Lic	003906MIU	003906MIU	003906MIU	4,751	4,209	2%				152.30	152.30	121.81		
AppConnector for DocumentMall/3Yr Support 5 Lic	003907MIU	003907MIU	003907MIU	5,814	5,697	2%				181.16	181.16	144.07		
AppConnector for DocumentMall/1Yr Support 25 Lic	003908MIU	003908MIU	003908MIU	9,089	8,185	2%				292.86	292.86	232.73		
AppConnector for DocumentMall/3Yr Support 25 Lic	003909MIU	003909MIU	003909MIU	11,373	10,234	2%				365.95	365.95	291.82		
AppConnector for DocumentMall/1Yr Support 100 Lic	003910MIU	003910MIU	003910MIU	17,707	15,880	2%				571.30	571.30	454.32		
AppConnector for DocumentMall/3Yr Support 100 Lic	003911MIU	003911MIU	003911MIU	22,860	20,855	2%				738.54	738.54	587.32		
AppConnector Professional Services (1 Day)	003912MIU	003912MIU	003912MIU	2,188	1,948	2%				68.86	68.86	55.49		
Optional Products and Services														
DocumentMall Doc Export Service 3GB	002031MIU	002031MIU	002031MIU	295	215	21%				7.70	7.70	6.12		
DocumentMall Data Export Service 10GB	002029MIU	002028MIU	002028MIU	895	726	21%				25.95	25.95	20.64		
DocumentMall Data Export Service 11-25GB	002030MIU	002030MIU	002030MIU	2,495	1,821	21%				65.03	65.03	51.78		
Upload Agent	001894MIU	001894MIU	001894MIU	595	398	33%				13.19	13.19	10.49		
DocumentMall Onsite Prof Services 1 Day	004805MIU	004805MIU	004805MIU	3,000	2,758	8%				98.64	98.64	78.44		
DocumentMall Onsite Prof Services 2 Day	004806MIU	004806MIU	004806MIU	5,000	4,598	8%				164.42	164.42	130.75		
DocumentMall Onsite Prof Services 3 Day	004807MIU	004807MIU	004807MIU	6,000	5,518	8%				197.31	197.31	156.91		
DocumentMall Remote Professional Srv 8 HR	003383MIU	003383MIU	003383MIU	1,200	1,103	8%				39.44	39.44	31.38		
DocumentMall Remote Professional Srv 4 HR	003384MIU	003384MIU	003384MIU	600	551	8%				19.70	19.70	15.67		
DocumentMall Remote Per Hour Support for Upload Agent Only	003385MIU	003385MIU	003385MIU	150	138					4.93	4.93	3.92		
DocumentMall On-Site Support - 4 Hours	003386MIU	003386MIU	003386MIU	950	874					31.25	31.25	24.86		
Document Mall for Salesforce														
DocumentMall for Salesforce Starter Package	005104MIU	005104MIU	005104MIU	495	377	17%				13.48	13.48	10.72		
DocumentMall for Salesforce SMB Package	005105MIU	005105MIU	005105MIU	2,500	1,907	17%				68.18	68.18	54.22		
DocumentMall for Salesforce Enterprise Package	005106MIU	005106MIU	005106MIU	99	75	17%				2.70	2.70	2.14		
DocumentMall for Salesforce MFP Browser Firmware	005258MIU	005258MIU	005258MIU	200	153	17%				5.48	5.48	4.34		
Barcode & OCR Package for SAP R/3														
Barcode OCR for SAP R/3 HDD	411612	411612	411612	250	144	38%				6.13	6.13	4.08		
BarCode OCR for SAP R/3 DIMM	411611	411611	411611	300	191	34%				6.48	6.48	5.15		
SAP BCP - SD Card	100006FNG	100006FNG	100006FNG	250	193	18%				6.81	6.81	5.49		
Intelligent Barcode Solution	002253MIU	002253MIU	002253MIU	399	290	21%				10.36	10.36	8.34		
PrintCabinet														
PCC Integration Option for PCSM	001514MIU	001514MIU	001514MIU	695	422	34%				15.10	15.10	12.01		
PCC Integration Option for PCSMB	001515MIU	001515MIU	001515MIU	-	-	#DIV/0!				-	-	-		
Print and Copy Control V3 & V4 100 MFP Pack	002915MIU	002915MIU	002915MIU	48,135	36,602	24%				1,201	1,201	955		
Print and Copy Control V3 & V4, 500 MFP Pack	002916MIU	002916MIU	002916MIU	218,610	161,188	24%				5,405	5,405	4,298		
Print and Copy Control V2 to V3 & V4, Upgrade License	002917MIU	002917MIU	002917MIU	325	254	22%				8	8	7		
PCC USB Card Reader (Magstripe)	003553MIU	003553MIU	003553MIU	320	250	15%				9	9	7		
PCC USB Card Reader (Mifare/HID iClass)	003554MIU	003554MIU	003554MIU	500	393	15%				14	14	11		
PCC USB Card Reader (Legic)	003555MIU	003555MIU	003555MIU	675	528	15%				18	18	15		
PCC USB Card Reader (HID)	003556MIU	003556MIU	003556MIU	500	393	15%				14	14	11		
PCC USB Card Reader (Indala/EM Marin/Keag)	004302MIU	004302MIU	004302MIU	500	305	34%				11	11	9		
Equitrac Office 4 & Express 4 Software Suite														
Equitrac Office 4 Suite	003557MIU	003557MIU	003557MIU	3,385	2,635	15%			$20 Per Month	94.23	94.23	74.94		
Equitrac Office 4 Small Business Edition	003558MIU	003558MIU	003558MIU	1,185	936	15%			$20 Per Month	33.45	33.45	26.60		
Equitrac Express 4, Suite	003559MIU	003559MIU	003559MIU	3,885	3,107	15%			$20 Per Month	111.07	111.07	88.33		
Equitrac Express 4 Small Campus Edition	003560MIU	003560MIU	003560MIU	1,550	1,214	15%			$20 Per Month	43.41	43.41	34.53		
Additional Print Server Licenses & Connector Licenses														
Equitrac Office 4/EE4 Print Server	003561MIU	003561MIU	003561MIU	1,920	1,505	15%			$20 Per Month	53.81	53.81	42.78		
Equitrac Office 4/EE4 Print Server (10)	003562MIU	003562MIU	003562MIU	15,595	12,220	15%			$20 Per Month	436.88	436.88	347.42		
Equitrac Office 4/EE4 Cluster Enabler	003563MIU	003563MIU	003563MIU	5,395	4,227	15%			$20 Per Month	151.13	151.13	120.16		
Equitrac Office 4/EE4 External Connector	003564MIU	003564MIU	003564MIU	835	654	15%			$20 Per Month	23.39	23.39	18.60		
Equitrac Office 4/EE4 Campus Card Connector	003565MIU	003565MIU	003565MIU	5,995	4,698	15%			$20 Per Month	167.94	167.94	133.55		
Workstation Licenses														
Equitrac Office 4/EE4 Workstation Client (10)	003566MIU	003566MIU	003566MIU	715	560	15%			$20 Per Month	20.03	20.03	15.93		
Equitrac Office 4/EE4 Workstation Client (100)	003567MIU	003567MIU	003567MIU	3,385	2,635	15%			$20 Per Month	94.23	94.23	74.94		
Equitrac Office 4/EE4 Workstation Client (1,000)	003568MIU	003568MIU	003568MIU	14,435	11,311	15%			$20 Per Month	404.38	404.38	321.58		
Print Assistant Licenses & Release Station Licenses														
Equitrac Office 4/EE4 Print Assistant (10)	003569MIU	003569MIU	003569MIU	335	278	16%			$20 Per Month	9.93	9.93	7.90		
Equitrac Office 4/EE4 Print Assistant (100)	003570MIU	003570MIU	003570MIU	1,565	1,217	16%			$20 Per Month	43.81	43.81	34.85		
Equitrac Office 4 EE4 Print Assistant (1,000)	003571MIU	003571MIU	003571MIU	5,695	4,698	15%			$20 Per Month	167.94	167.94	133.55		
Equitrac Office 4/EE4 Release Station	003572MIU	003572MIU	003572MIU	835	654	16%			$20 Per Month	23.39	23.39	18.60		
Equitrac Office 4/EE4 Release Station (10)	003573MIU	003573MIU	003573MIU	7,195	6,535	15%			$20 Per Month	201.85	201.85	160.55		
Equitrac Office 4 Enterprise Licenses (Core Functionality)														
Equitrac Office 4, Core License (1,000+)	003574MIU	003574MIU	003574MIU	13	10	15%			$20 Per Month	0.36	0.36	0.29		
Equitrac Office 4 Core License (5,000+)	003575MIU	003575MIU	003575MIU	8	7	11%			$20 Per Month	0.26	0.26	0.21		

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Equitrac Office 4 Core License (10,000+)	003576MIU	003576MIU	003576MIU	8	6	13%			$20 Per Month	0.23	0.23	0.18		
Equitrac Office 4 Core License (25,000+)	003577MIU	003577MIU	003577MIU	7	5	22%			$20 Per Month	0.18	0.18	0.13		
Equitrac Office 4 Core License (50,000+)	003578MIU	003578MIU	003578MIU	7	5	26%			$20 Per Month	0.18	0.18	0.13		
Equitrac Office 4 Core License (100,000+)	003579MIU	003579MIU	003579MIU	6	5	17%			$20 Per Month	0.16	0.16	0.13		
Equitrac Office 4 Enterprise Licenses (Enhanced Functionality)														
Equitrac Office 4 Enhanced License (1,000+)	003580MIU	003580MIU	003580MIU	22	16	23%			$20 Per Month	0.56	0.56	0.44		
Equitrac Office 4 Enhanced License (5,000+)	003581MIU	003581MIU	003581MIU	14	11	14%			$20 Per Month	0.33	0.33	0.31		
Equitrac Office 4 Enhanced License (10,000+)	003582MIU	003582MIU	003582MIU	13	10	15%			$20 Per Month	0.36	0.36	0.29		
Equitrac Office 4 Enhanced License (25,000+)	003583MIU	003583MIU	003583MIU	11	8	16%			$20 Per Month	0.30	0.30	0.24		
Equitrac Office 4 Enhanced License (50,000+)	003584MIU	003584MIU	003584MIU	10	9	10%			$20 Per Month	0.30	0.30	0.24		
Equitrac Office 4 Enhanced License (100,000+)	003585MIU	003585MIU	003585MIU	9	7	11%			$20 Per Month	0.26	0.26	0.21		
Equitrac Office 4 Enterprise Licenses (Price per network)														
Equitrac Express 4 Enterprise License (1,000+)	003758MIU	003758MIU	003758MIU	25	18	20%			$20 Per Month	0.65	0.65	0.52		
Equitrac Express 4 Enterprise License (5,000+)	003759MIU	003759MIU	003759MIU	17	13	16%			$20 Per Month	0.46	0.46	0.37		
Equitrac Express 4 Enterprise License (10,000+)	003760MIU	003760MIU	003760MIU	14	11	14%			$20 Per Month	0.39	0.39	0.31		
Equitrac Express 4 Enterprise License (25,000+)	003761MIU	003761MIU	003761MIU	13	10	15%			$20 Per Month	0.36	0.36	0.29		
Equitrac Express 4 Enterprise License (50,000+)	003762MIU	003762MIU	003762MIU	12	9	17%			$20 Per Month	0.33	0.33	0.26		
Equitrac Express 4 Enterprise License (100,000+)	003763MIU	003763MIU	003763MIU	10	8	10%			$20 Per Month	0.30	0.30	0.24		
PageCounter Hardware & Copy Cables														
PageCounter (base)	003764MIU	003764MIU	003764MIU	1,260	1,003	15%			$20 Per Month	35.85	35.85	28.51		
PageCounter with Magstripe	003765MIU	003765MIU	003765MIU	1,430	1,121	15%			$20 Per Month	40.08	40.08	31.86		
PageCounter with Mifare	003766MIU	003766MIU	003766MIU	1,660	1,301	15%			$20 Per Month	46.51	46.51	38.98		
PageCounter with Legic	003767MIU	003767MIU	003767MIU	1,885	1,477	15%			$20 Per Month	52.79	52.79	41.89		
PageCounter with HID	003768MIU	003768MIU	003768MIU	1,660	1,301	15%			$20 Per Month	46.51	46.51	38.98		
PageCounter with Keyboard	003769MIU	003769MIU	003769MIU	1,735	1,360	15%			$20 Per Month	48.61	48.61	33.66		
PageCounter with Keyboard & Magstripe	003770MIU	003770MIU	003770MIU	1,885	1,477	15%			$20 Per Month	52.79	52.79	41.86		
PageCounter with Keyboard & Mifare	003771MIU	003771MIU	003771MIU	2,110	1,654	15%			$20 Per Month	59.14	59.14	47.03		
PageCounter with Keyboard & Legic	003772MIU	003772MIU	003772MIU	2,335	1,830	15%			$20 Per Month	65.42	65.42	52.02		
PageCounter with Keyboard & HID	003773MIU	003773MIU	003773MIU	2,110	1,654	15%			$20 Per Month	59.14	59.14	47.03		
Copy Cable 719	003774MIU	003774MIU	003774MIU	85	75	15%			$20 Per Month	2.68	2.68	2.12		
Copy Cable 721	003775MIU	003775MIU	003775MIU	85	75	15%			$20 Per Month	2.68	2.68	2.12		
Copy Cable 860	003776MIU	003776MIU	003776MIU	85	75	15%			$20 Per Month	2.68	2.68	2.12		
Equitrac Office 4 Suite Upgrade	003889MIU	003889MIU	003889MIU	2,565	1,559	34%			$20 Per Month	55.72	55.72	44.31		
Equitrac Office 4 SSE Upgrade	003890MIU	003890MIU	003890MIU	796	482	34%			$20 Per Month	17.23	17.23	13.71		
Equitrac Express 4 Suite Upgrade	003891MIU	003891MIU	003891MIU	2,165	1,318	34%			$20 Per Month	47.03	47.03	37.40		
Equitrac Express 4 SCE Upgrade	003892MIU	003892MIU	003892MIU	1,005	610	34%			$20 Per Month	21.81	21.81	17.34		
EO4/EE4 Print Server Upgrade	003893MIU	003893MIU	003893MIU	1,220	742	34%			$20 Per Month	26.51	26.51	21.08		
EO4/EE4 Cluster Enabler Upgrade	003894MIU	003894MIU	003894MIU	3,595	2,184	34%			$20 Per Month	78.09	78.09	62.09		
OMS Software														
Print Driver/400 Unlock Code	001068MIU	001068MIU	001068MIU	3,000	2,578	7%			$20 Per Month	92.16	92.16	73.29		
E Flash Form 400 Unlock Code	001087MIU	001087MIU	001087MIU	8,250	7,589	0%			$55 Per Month	271.31	271.31	215.78		
E-mail 400 Unlock Code	001066MIU	001066MIU	001066MIU	3,000	2,578	7%			$20 Per Month	92.16	92.16	73.29		
E Forms Check print 400 Unlock Code	001085MIU	001085MIU	001085MIU	8,250	7,589	0%			$55 Per Month	271.31	271.31	215.78		
Flash Form / Check Print 400 Unlock Code	001073MIU	001073MIU	001073MIU	11,000	9,135	10%			$89 Per Month	326.56	326.56	259.70		
AS/400 Print Cntrl-Twinax Connect	001064MIU	001064MIU	001064MIU	888	804	6%				21.58	21.58	17.16		
Signature Signing Device	001083MIU	001083MIU	001083MIU	799	724	2%				25.88	25.88	20.58		
eCab Cluster Print Sort Conditional Sort	001082MIU	001082MIU	001082MIU	2,250	1,901	8%			$15 Per Month	67.85	67.85	54.04		
RA2K Integration for IPDS (410N)	100007FNG	100007FNG	100007FNG	508	354	24%				12.68	12.68	10.07		
RA2K Integration for IPDS (810N)	100008FNG	100008FNG	100008FNG	508	354	24%				12.68	12.68	10.07		
RA2K Integration for IPDS (AP900)	100009FNG	100009FNG	100009FNG	2,205	1,529	25%				54.86	54.86	43.47		
RA2K Integration for IPDS Type 22 to 30 PPM B/W	1000011FNG	1000011FNG	1000011FNG	925	679	20%				24.27	24.27	19.36		
RA2K Integration for IPDS Type 31 to 45 PPM B/W	100012FNG	100012FNG	100012FNG	925	643	24%				22.98	22.98	18.28		
RA2K Integration for IPDS Type 22 to 45 PPM B/W to Color	100013FNG	100013FNG	100013FNG	1,110	774	24%				27.66	27.66	22.00		
RA2K Integration for IPDS Type 3260c	100014FNG	100014FNG	100014FNG	5,120	3,581	24%				128.01	128.01	101.80		
RA2K Integration for IPDS Type 5560c	100015FNG	100015FNG	100015FNG	5,120	3,581	24%				128.01	128.01	101.80		
RA2K Integration for IPDS Type 60 PPM B&W Only	100017FNG	100017FNG	100017FNG	10,350	7,282	24%				260.32	260.32	207.02		
RA2K Integration for IPDS Type 110 PPM B&W Only	100018FNG	100018FNG	100018FNG	17,350	12,138	24%				433.92	433.92	345.07		
RA2K Integration for IPDS Type 135 PPM B&W Only	100019FNG	100019FNG	100019FNG	21,895	15,373	24%				549.59	549.59	437.08		
RA2K Integration for IPDS 8ppm - 49ppm (SP8100DN)	100024FNG	100024FNG	100024FNG	508	398	15%				14.24	14.24	11.33		
RA2K Integration for IPDS 75ppm+ (SP8100DN)	100025FNG	100025FNG	100025FNG	2,205	1,728	15%				61.77	61.77	49.12		
RA2K Integration for IPDS 8ppm - 49ppm (SP C410DN)	100026FNG	100026FNG	100026FNG	600	470	15%				16.81	16.81	13.37		
RA2K Integration for IPDS 8ppm - 49ppm (SP C411DN)	100027FNG	100027FNG	100027FNG	600	470	15%				16.81	16.81	13.37		
RA2K Integration for IPDS for SP/4100/SP4110	100090FNG	100090FNG	100090FNG	508	398	15%				14.24	14.24	11.33		
RA2K Integrations for IPDS for MP3350	100088FNG	100088FNG	100088FNG	925	725	15%				25.92	25.92	20.61		
RA2K Integration for IPDS for MP4500	100089FNG	100089FNG	100089FNG	925	725	15%				25.92	25.92	20.61		
RA2K Integration for IPDS for MP5500	100020FNG	100020FNG	100020FNG	4,375	3,429	15%				122.58	122.58	97.48		
RA2K Integration for IPDS for MP6500	100021FNG	100021FNG	100021FNG	4,375	3,429	15%				122.58	122.58	97.48		
RA2K Integration for IPDS for MP7500	100022FNG	100022FNG	100022FNG	4,375	3,429	15%				122.58	122.58	97.48		
RA2K Integration IPDS for MP2500SPF	100109FNG	100109FNG	100109FNG	925	725	15%				25.92	25.92	20.61		
RA2K Integration for IPDS for MP2510	100032FNG	100032FNG	100032FNG	925	725	15%				25.92	25.92	20.61		
RA2K Integration for IPDS MP3010	100033FNG	100033FNG	100033FNG	925	725	15%				25.92	25.92	20.61		

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RA2K IPDS BW MFPs 20-39PPM	100132FNG	100132FNG	100132FNG	876	686	15%				24.54	24.54	19.51		
RA2K IPDS BW MFPs 40-59PPM	100133FNG	100133FNG	100133FNG	924	724	16%				25.88	25.88	20.58		
RA2K IPDS Cir Pmtr 20-39PPM	100158FNG	100158FNG	100158FNG	551	454	10%				16.25	16.25	12.92		
RA2K IPDS BW MFPs 60-69PPM	100134FNG	100134FNG	100134FNG	1,400	1,098	15%				39.24	39.24	31.20		
RA2K IPDS BW MFPs 70-79PPM	100135FNG	100135FNG	100135FNG	1,800	1,410	15%				50.42	50.42	40.10		
RA2K IPDS BW MFPs 80-89PPM	100136FNG	100136FNG	100136FNG	4,000	3,134	15%				112.06	112.06	89.11		
RA2K IPDS BW MFPs 90-99PPM	100137FNG	100137FNG	100137FNG	5,600	4,513	11%				161.58	161.58	128.46		
RA2K IPDS BW MFPs 110-119PPM	100138FNG	100138FNG	100138FNG	7,500	6,162	11%				220.39	220.39	175.18		
RA2K IPDS BW MFPs 130-140 PPM	100141FNG	100141FNG	100141FNG	10,000	8,217	11%				293.74	293.74	233.60		
RA2K IPDS CMFP s 10-19PPM	100142FNG	100142FNG	100142FNG	876	724	10%				25.88	25.88	20.58		
RA2K IPDS CMFP's 20-39PPM	100143FNG	100143FNG	100143FNG	976	807	10%				28.84	28.84	22.94		
RA2K IPDS CMFP s 40-59PPM	100144FNG	100144FNG	100144FNG	1,024	845	10%				30.19	30.19	24.01		
RA2K IPDS CMFP's 60-69PPM	100145FNG	100145FNG	100145FNG	1,500	1,177	15%				42.07	42.07	33.45		
RA2K IPDS CMFP's 70-79PPM	100146FNG	100146FNG	100146FNG	1,900	1,489	15%				53.22	53.22	42.32		
IPDS Unit Type 4210	406424	406424	406424	509	382	18%				13.65	13.65	10.85		
Genuine IPDS for MP6001-8001	415052	415052	415052	1,400	993	33%				30.85	30.85	24.53		
Genuine IPDS for Pro907-1357Ex	404285	404285	404285	6,216	3,957	31%				141.82	141.82	112.78		
DOT Office	001813MIU	001813MIU	001813MIU	6,000	4,875	15%				167.11	167.11	132.90		
CAC Version 1														
CAC 1 Pack	003382MIU	003382MIU	003382MIU	293	270				$55 Per Month	9.64	9.64	7.66		
CAC 10 Pack	003798MIU	003798MIU	003798MIU	2,864	2,235	15%			$60 Per Month	78.88	78.88	63.53		
CAC 50 Pack	003799MIU	003799MIU	003799MIU	13,581	10,841	15%				380.41	380.41	302.52		
CAC 100 Pack	003800MIU	003800MIU	003800MIU	25,041	21,168	11%				757.49	757.49	602.36		
CAC 500 Pack	003801MIU	003801MIU	003801MIU	122,974	105,478	7%				3,770.77	3,770.77	2,998.68		
@remote														
Remote Communication Gate Type BN-1	429500	429500	429500	1,482	1,091	20%			$55 Per Month	36	36	31		
@Remote Office	415135	415135	415135	889	655	20%			$55 Per Month	23	23	18		
512MB DIMM Memory Option for @Remote Communication Gate A	420404	420404	420404	169	125	20%			$55 Per Month	4	4	4		
16GB SSD Storage Option for Remote Communication Gate A	420405	420405	420405	1,520	1,118	20%			$55 Per Month	40	40	32		
_RightFax Connector														
RightFax Connector for ESA MFP's 1-9 MFP Units	004273MIU	004273MIU	004273MIU	386	254	30%				9.08	9.08	7.22		
RightFax Connector for ESA MFP's 10-49 MFP Units	004274MIU	004274MIU	004274MIU	295	193	30%				6.78	6.78	5.38		
RightFax Connector for ESA MFP's 50-499 MFP Units	004275MIU	004275MIU	004275MIU	125	80	30%				2.88	2.88	2.28		
RightFax Connector for ESA MFP's 500+ MFP Units	004276MIU	004276MIU	004276MIU	75	48	31%				1.71	1.71	1.36		
RightFax MFP Module 2.0, 2.5, 3.0 Upgrade to MFP Fax Client	004277MIU	004277MIU	004277MIU	-	-					-	-	-		
MFP Fax Client for Redundant Systems	004278MIU	004278MIU	004278MIU	-	-					-	-	-		
_Print Director														
CopyAudit Numeric Control Terminal	100064FNG	100064FNG	100064FNG	1,553	1,427	8%				51.01	51.01	40.57		
Copy Audit Touch Network Copy Adapter (NCA)	100234FNG	100234FNG	100234FNG	1,520	1,350	9%				48.25	48.25	38.37		
Copy Audit Touch Screen Terminal - Tablet Style	100237FNG	100237FNG	100237FNG	2,412	2,141	4%				76.54	76.54	60.88		
_PCS Director 6														
PCS Director 6 Analysis, 6 Seat Pack	100176FNG	100176FNG	100176FNG	257	201	15%				7.13	7.13	5.70		
PCS Director 6 Analysis, 10 Seat Pack	100177FNG	100177FNG	100177FNG	488	391	15%				13.82	13.82	10.95		
PCS Director 6 Analysis, 25 Seat Pack	100178FNG	100178FNG	100178FNG	1,183	828	15%				33.12	33.12	26.34		
PCS Director 6 Analysis, 50 Seat Pack	100179FNG	100179FNG	100179FNG	1,878	1,563	15%				55.22	55.22	43.92		
PCS Director 6 Analysis, 100 Seat Pack	100180FNG	100180FNG	100180FNG	3,110	2,438	15%				87.15	87.15	69.31		
PCS Director 6 Analysis, 250 Seat Pack	100181FNG	100181FNG	100181FNG	5,975	3,442	37%				123.04	123.04	97.83		
PCS Director 6 Analysis, 500 Seat Pack	100182FNG	100182FNG	100182FNG	8,350	4,578	39%				167.19	167.19	132.95		
PCS Director 6 Analysis, 1,000 Seat Pack	100183FNG	100183FNG	100183FNG	11,300	6,309	39%				226.22	226.22	179.88		
PCS Director 6 Analysis, 2,500 Seat Pack	100184FNG	100184FNG	100184FNG	19,000	12,149	31%				434.31	434.31	345.39		
PCS Director 6 Analysis 5,000 Seat Pack	100185FNG	100185FNG	100185FNG	29,500	16,584	43%				557.12	557.12	443.05		
PCS Director 6 Analysis 10,000 Seat Pack	100186FNG	100186FNG	100186FNG	38,000	22,487	35%				803.90	803.90	639.35		
PCS Director 6 Analysis 20,000 Seat Pack	100187FNG	100187FNG	100187FNG	54,000	35,384	29%				1,264.88	1,264.88	1,005.87		
PCS Director 6 Analysis & Rules, 5 Seat Pack	100188FNG	100188FNG	100188FNG	513	337	29%				12.04	12.04	9.57		
PCS Director 6 Analysis & Rules, 10 Seat Pack	100189FNG	100189FNG	100189FNG	872	636	26%				22.79	22.79	18.15		
PCS Director 6 Analysis & Rules, 25 Seat Pack	100190FNG	100190FNG	100190FNG	2,330	1,626	29%				54.56	54.56	43.39		
PCS Director 6 Analysis & Rules, 50 Seat Pack	100191FNG	100191FNG	100191FNG	3,485	2,253	26%				81.63	81.63	64.92		
PCS Director 6 Analysis & Rules, 100 Seat Pack	100192FNG	100192FNG	100192FNG	5,480	2,591	23%				126.37	126.37	102.59		
PCS Director 6 Analysis & Rules, 250 Seat Pack	100193FNG	100193FNG	100193FNG	10,725	7,027	23%				251.21	251.21	199.78		
PCS Director 6 Analysis & Rules, 500 Seat Pack	100194FNG	100194FNG	100194FNG	15,400	10,091	29%				360.77	360.77	286.90		
PCS Director 6 Analysis & Rules, 1,000 Seat Pack	100195FNG	100195FNG	100195FNG	21,100	13,827	29%				494.30	494.30	393.09		
PCS Director 6 Analysis & Rules, 2,500 Seat Pack	100196FNG	100196FNG	100196FNG	34,500	22,607	29%				808.21	808.21	642.72		
PCS Director 6 Analysis & Rules 5,000 Seat Pack	100197FNG	100197FNG	100197FNG	55,500	36,369	29%				1,300.21	1,300.21	1,033.98		
PCS Director 6 Analysis & Rules 10,000 Seat Pack	100198FNG	100198FNG	100198FNG	73,000	47,834	29%				1,710.09	1,710.09	1,359.93		
PCS Director 6 Analysis & Rules 20,000 Seat Pack	100199FNG	100199FNG	100199FNG	114,000	74,702	29%				2,670.60	2,670.60	2,123.79		
PCS Director 6 Analysis & Recovery, 5 Seat Pack	100200FNG	100200FNG	100200FNG	540	353	29%				12.63	12.63	10.04		
PCS Director 6 Analysis & Recovery, 10 Seat Pack	100201FNG	100201FNG	100201FNG	1,026	679	29%				24.04	24.04	19.12		
PCS Director 6 Analysis & Recovery, 25 Seat Pack	100202FNG	100202FNG	100202FNG	2,525	1,855	29%				59.17	59.17	47.05		
PCS Director 6 Analysis & Recovery, 50 Seat Pack	100203FNG	100203FNG	100203FNG	4,860	3,053	29%				109.18	109.18	86.81		
PCS Director 6 Analysis & Recovery, 100 Seat Pack	100204FNG	100204FNG	100204FNG	7,430	4,873	29%				174.00	174.00	138.44		

RICOH savin LANIER

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Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
PCS Director 6 Analysis & Recovery, 250 Seat Pack	100205FNG	100205FNG	100205FNG	17,880	11,723	35%				418.08	418.08	333.27		
PCS Director 6 Analysis & Recovery, 500 Seat Pack	100206FNG	100206FNG	100206FNG	20,850	13,930	29%				493.71	465.71	384.67		
PCS Director 6 Analysis & Recovery, 1,000 Seat Pack	100207FNG	100207FNG	100207FNG	28,400	19,811	28%				565.33	565.33	529.10		
PCS Director 6 Analysis & Recovery, 2,500 Seat Pack	100208FNG	100208FNG	100208FNG	46,000	30,142	29%				1,077.58	1,077.58	858.94		
PCS Director 6 Analysis & Recovery 5,000 Seat Pack	100209FNG	100209FNG	100209FNG	73,000	47,934	28%				1,710.98	1,710.98	1,358.33		
PCS Director 6 Analysis & Recovery 10,000 Seat Pack	100210FNG	100210FNG	100210FNG	95,000	82,252	29%				2,225.50	2,225.50	1,763.82		
PCS Director 6 Analysis & Recovery 20,000 Seat Pack	100211FNG	100211FNG	100211FNG	118,000	77,323	28%				2,764.31	2,764.31	2,196.30		
PCS Director 6 Suite, 5 Seat Pack	100212FNG	100212FNG	100212FNG	1,028	673	35%				24.04	24.04	19.12		
PCS Director 6 Suite, 10 Seat Pack	100213FNG	100213FNG	100213FNG	1,944	1,273	29%				45.52	45.52	36.20		
PCS Director 6 Suite, 25 Seat Pack	100214FNG	100214FNG	100214FNG	4,725	3,093	29%				110.67	110.67	88.01		
PCS Director 6 Suite, 50 Seat Pack	100215FNG	100215FNG	100215FNG	7,900	5,178	29%				185.10	185.10	147.20		
PCS Director 6 Suite, 100 Seat Pack	100216FNG	100216FNG	100216FNG	12,420	8,135	28%				290.94	290.94	231.37		
PCS Director 6 Suite, 250 Seat Pack	100217FNG	100217FNG	100217FNG	29,875	19,575	28%				699.83	699.83	556.54		
PCS Director 6 Suite, 500 Seat Pack	100218FNG	100218FNG	100218FNG	34,150	22,377	28%				799.88	799.98	636.18		
PCS Director 6 Suite, 1,000 Seat Pack	100219FNG	100219FNG	100219FNG	46,200	30,274	29%				1,082.31	1,082.31	860.75		
PCS Director 6 Suite, 2,500 Seat Pack	100220FNG	100220FNG	100220FNG	75,000	49,145	29%				1,758.95	1,758.95	1,397.21		
PCS Director 6 Suite, 5,000 Seat Pack	100221FNG	100221FNG	100221FNG	120,000	78,632	28%				2,811.11	2,811.11	2,235.52		
PCS Director 6 Suite, 10,000 Seat Pack	100222FNG	100222FNG	100222FNG	154,000	150,913	29%				3,607.64	3,607.64	2,868.86		
PCS Director 6 Suite, 20,000 Seat Pack	100223FNG	100223FNG	100223FNG	216,000	141,540	28%				5,060.06	5,060.06	4,023.83		
PCS Director 6 Embedded, 1 MFP Pack	100224FNG	100224FNG	100224FNG	898	588	23%				21.05	21.05	16.74		
PCS Director 6 Embedded, 5 MFP Pack	100225FNG	100225FNG	100225FNG	2,248	1,473	29%				52.66	52.66	41.88		
PCS Director 6 Embedded, 25 MFP Pack	100226FNG	100226FNG	100226FNG	4,948	3,241	29%				115.87	115.87	92.15		
PCS Director 6 Embedded, 100 MFP Pack	100227FNG	100227FNG	100227FNG	13,270	8,698	29%				310.88	310.88	247.22		
PCS Director 6 Embedded, 150 MFP Pack	100228FNG	100228FNG	100228FNG	16,110	10,556	28%				377.38	377.38	300.11		
PCS Director 6 Embedded, 200 MFP Pack	100229FNG	100229FNG	100229FNG	19,040	12,477	29%				446.05	446.05	354.72		
PCS Director 6 Embedded, 250 MFP Pack	100230FNG	100230FNG	100230FNG	21,950	14,383	29%				514.20	514.20	408.92		
Copy Audit Touch Network Copy Adapter (NCA)	100234FNG	100234FNG	100234FNG	1,520	1,356	3%				48.25	48.25	38.37		
Copy Audit Touch Screen Terminal - Copy Center Style	100235FNG	100235FNG	100235FNG	2,952	2,821	3%				93.70	93.70	74.52		
Copy Audit Touch Screen Terminal - Copy Center Style with Magstripe Reader	100236FNG	100236FNG	100236FNG	3,155	2,602	3%				100.13	100.13	79.67		
Copy Audit Touch Screen Terminal - Tablet Style	100237FNG	100237FNG	100237FNG	2,412	2,141	4%				78.54	78.54	60.88		
Copy Audit Touch Screen Terminal - Tablet style with Magstripe Reader	100238FNG	100238FNG	100238FNG	2,547	2,291	3%				80.84	80.84	64.29		
eCopy Connector for PCS Director	100239FNG	100239FNG	100239FNG	1,350	884	30%				30.89	30.89	24.56		
PCS Director Assessor														
PCS Director Assessor 1-Pack	100169FNG	100169FNG	100169FNG	600	551	0%				18.70	18.70	15.67		
PCS Director Assessor 3-Pack	100170FNG	100170FNG	100170FNG	1,500	1,379	0%				49.30	49.30	39.21		
PCS Director Assessor 5-Pack	100171FNG	100171FNG	100171FNG	2,000	1,836	0%				65.75	65.75	52.29		
PCS Director Assessor 10-pack	100172FNG	100172FNG	100172FNG	3,500	3,218	0%				115.08	115.08	91.52		
PCS Audit Professional Services - Hourly Fee (Web/Phone)	100173FNG	100173FNG	100173FNG	150	137	1%				4.80	4.80	3.80		
PCS Audit Professional Services - Half-Day Fee (On-site)	100174FNG	100174FNG	100174FNG	875	804	0%				28.75	28.75	22.86		
PCS Audit Professional Services - Daily Fee (On Site)	100175FNG	100175FNG	100175FNG	1,500	1,232	3%				47.62	47.62	37.87		
Enhanced Locked Print														
Enhanced Locked Print SE 1 Pack	002899MIU	002899MIU	002899MIU	100	52	44%				1.94	1.84	1.48		
Enhanced Locked Print SE 10 Pack	002857MIU	002857MIU	002857MIU	800	416	43%				14.83	14.83	11.87		
Enhanced Locked Print SE 50 Pack	002858MIU	002858MIU	002858MIU	3,200	1,670	43%				58.70	58.70	47.47		
Enhanced Locked Print SE 100 Pack	002859MIU	002859MIU	002859MIU	5,120	2,571	43%				95.48	95.48	75.97		
Enhanced Locked Print SE 500 Pack	002860MIU	002860MIU	002860MIU	20,480	10,628	43%				382.12	382.12	303.88		
Enhanced Locked Print SE 1000 Pack	002851MIU	002851MIU	002851MIU	32,768	17,192	43%				611.39	611.39	486.21		
Enhanced Locked Print EX 1 Pck	002891MIU	002891MIU	002891MIU	150	78	43%				2.83	2.83	2.25		
Enhanced Locked Print EX 10 Pck	002852MIU	002852MIU	002852MIU	1,200	622	42%				22.50	22.50	17.89		
Enhanced Locked Print EX 50 Pck	002853MIU	002853MIU	002853MIU	4,800	2,517	43%				89.92	89.99	71.55		
Enhanced Locked Print EX 100 Pck	002854MIU	002854MIU	002854MIU	7,680	4,027	43%				143.98	143.98	114.48		
Enhanced Locked Print EX 500 Pck	002855MIU	002855MIU	002855MIU	30,720	18,106	43%				575.77	575.77	457.89		
Enhanced Locked Print EX 1,000 Pck	002856MIU	002856MIU	002856MIU	49,152	25,763	43%				921.22	921.22	732.56		
Enhanced Locked Print PCV 1 Pack	002892MIU	002892MIU	002892MIU	600	315	43%				11.25	11.25	8.95		
ELP HID Card Reader Kit**	003169MIU	003169MIU	003169MIU	299	211	23%				7.53	7.53	5.98		
ELP CASI Card Reader Kit	003171MIU	003171MIU	003171MIU	299	211	23%				7.53	7.53	5.98		
ELP NxtWatch Card Reader Kit	003172MIU	003172MIU	003172MIU	299	211	23%				7.53	7.53	5.98		
iClass CARD READER KIT	004279MIU	004279MIU	004279MIU	329	172	43%				6.15	6.15	4.89		
Enhanced Locked Print Next Gen 1 Device License	420355	420355	420355	120	74	33%				2.63	2.63	2.09		
Enhanced Locked Print Next Gen 5 Device Licenses	420356	420356	420356	570	349	34%				12.47	12.47	9.91		
Enhanced Locked Print Next Gen 15 Device Licenses	420357	420357	420357	1,440	950	34%				31.44	31.44	25.00		
Enhanced Locked Print Next Gen 25 Device Licenses	420358	420358	420358	2,100	1,282	34%				45.85	45.85	36.45		
Enhanced Locked Print Next Gen 50 Device Licenses	420367	420367	420367	3,900	2,381	34%				85.12	85.17	67.69		
Enhanced Locked Print Next Gen 100 Device Licenses	420359	420359	420359	7,200	4,397	34%				157.13	157.13	125.00		
Enhanced Locked Print Next Gen 150 Device Licenses	420360	420360	420360	9,900	6,045	34%				216.16	216.16	171.59		
Enhanced Locked Print Next Gen 200 Device Licenses	420361	420361	420361	12,000	7,329	34%				262.00	262.00	208.36		
Enhanced Locked Print Next Gen. 250 Device Licenses	420362	420362	420362	15,000	9,161	34%				327.52	327.52	260.45		
Enhanced Locked Print Next Gen 500 Device Licenses	420374	420374	420374	27,000	16,490	34%				589.52	589.52	468.81		
Enhanced Locked Print Next Gen 1,000 Device Licenses	420375	420375	420375	48,000	29,315	34%				1,048.01	1,048.01	833.42		
Card Authentication Package														
Card Authentication Package 1 Device License	420364	420364	420364	240	145	34%				5.20	5.20	4.13		
Card Authentication Package 5 Device Licenses	420348	420348	420348	1,140	696	34%				24.90	24.90	19.80		

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Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
Card Authentication Package 10 Device Licenses	420348	420348	420348	2,380	1,758	34%				67.85	67.85	49.98		
Card Authentication Package 25 Device Licenses	420350	420350	420350	4,300	2,595	34%				91.70	91.70	72.82		
Card Authentication Package 50 Device Licenses	420386	420386	420386	7,800	4,795	34%				170.34	170.34	135.46		
Card Authentication Package 100 Device Licenses	420351	420351	420351	14,400	8,795	34%				314.43	314.43	250.56		
Card Authentication Package 150 Device Licenses	420352	420352	420352	19,800	12,092	34%				432.31	432.31	343.78		
Card Authentication Package 200 Device Licenses	420353	420353	420353	24,000	14,657	34%				524.00	524.00	415.71		
Card Authentication Package 250 Device Licenses	420354	420354	420354	30,000	18,332	34%				655.60	655.60	520.89		
Card Authentication Package 500 Device Licenses	420372	420372	420372	54,000	32,978	34%				1,179.31	1,179.31	937.90		
Card Authentication Package 1,000 Device Licenses	420373	420373	420373	96,000	58,850	34%				2,082.91	2,082.91	1,666.84		
Card Authentication Package Enterprise Server	420380	420380	420380	1,440	889	34%				31.44	31.44	25.00		
CAC V2 1-pack	004743MIU	004743MIU	004743MIU	595	438	20%				15.66	15.66	12.45		
CAC V2 10-pack	004744MIU	004744MIU	004744MIU	5,050	4,308	20%				153.87	153.87	122.41		
CAC V2 50-pack	004745MIU	004745MIU	004745MIU	29,250	21,528	20%				769.83	769.83	612.04		
CAC V2 100-pack	004746MIU	004746MIU	004746MIU	58,500	43,058	20%				1,539.25	1,539.25	1,224.08		
CAC V2 500-pack	004747MIU	004747MIU	004747MIU	292,500	215,280	20%				7,696.25	7,696.25	6,120.41		
Smart Accounting														
Smart Accounting 1 - 5 Devices	003059MIU	003059MIU	003059MIU	899	523	43%				18.71	18.71	14.88		
Smart Accounting 6 - 10 Devices	003104MIU	003104MIU	003104MIU	1,499	787	43%				28.12	28.12	22.36		
Smart Accounting 11 - 20 Devices	003105MIU	003105MIU	003105MIU	2,299	1,208	43%				43.12	43.12	34.29		
Smart Accounting 21 - 50 Devices	003106MIU	003106MIU	003106MIU	3,499	1,835	43%				65.62	65.62	52.18		
SmartDeviceMonitor Accounting Tier 1	420382	420382	420382	900	472	43%				16.87	16.87	13.42		
SmartDeviceMonitor Accounting Tier 2	420383	420383	420383	1,350	707	43%				25.28	25.28	20.11		
SmartDeviceMonitor Accounting Tier 3	420384	420384	420384	2,070	1,098	43%				39.31	39.31	30.88		
SmartDeviceMonitor Accounting Tier 4	420385	420385	420385	3,150	1,661	43%				59.34	59.34	48.85		
WBDI Web Based Driver														
WBDI Web Based Driver Installer 1,000 Users	003138MIU	003138MIU	003138MIU	7,500	3,931	43%				140.54	140.54	111.76		
WBDI Web Based Driver Installer 5,000 Users	003139MIU	003139MIU	003139MIU	15,000	7,884	43%				281.14	281.14	223.56		
WBDI Web Based Driver Installer 10,000 Users	003140MIU	003140MIU	003140MIU	22,500	11,785	43%				421.58	421.58	335.34		
WBDI Web Based Driver Installer 20,000 Users	003141MIU	003141MIU	003141MIU	30,000	14,727	43%				532.25	532.25	447.13		
WBDI Web Based Driver Installer 30,000 Users	003142MIU	003142MIU	003142MIU	37,500	18,853	43%				702.33	702.33	558.92		
WBDI Web Based Driver Installer Unlimited Users	003143MIU	003143MIU	003143MIU	45,000	23,592	43%				843.48	843.48	670.71		
Reform PDC / Fabsoft														
Reform PDC Base Software	004022MIU	004022MIU	004022MIU	3,960	2,481	30%				89.07	89.07	70.83		
Reform PDC Archive	004023MIU	004023MIU	004023MIU	1,455	942	30%				33.88	33.88	28.79		
Reform PDC Fax	004024MIU	004024MIU	004024MIU	1,875	1,213	30%				43.38	43.38	34.50		
Reform PDC Email	004025MIU	004025MIU	004025MIU	1,245	807	30%				28.84	28.84	22.94		
Reform PDC MOST 1 Pack	004026MIU	004026MIU	004026MIU	999	646	30%				23.09	23.09	18.36		
Reform PDC MOST 10 Pack	004027MIU	004027MIU	004027MIU	7,777	5,033	30%				178.94	178.94	143.10		
Reform PDC MOST 25 Pack	004028MIU	004028MIU	004028MIU	16,665	10,788	30%				385.07	385.07	306.70		
Reform PDC MOST 50 Pack	004029MIU	004029MIU	004029MIU	27,775	17,990	30%				642.77	642.77	511.16		
Reform PDC MOST 100 Pack	004030MIU	004030MIU	004030MIU	44,440	28,767	30%				1,028.44	1,028.44	817.99		
Reform PDC MOST 500 Pack	004031MIU	004031MIU	004031MIU	166,650	107,878	30%				3,858.65	3,858.65	3,069.88		
Reform PDC MOST 1000 Pack	004032MIU	004032MIU	004032MIU	222,200	143,838	30%				5,142.22	5,142.22	4,089.32		
Reform PDC DAC (per MFP)	004033MIU	004033MIU	004033MIU	395	257	29%				9.18	9.18	7.30		
Reform PDC APD (per Seat)	004034MIU	004034MIU	004034MIU	125	81	30%				2.89	2.89	2.30		
Reform PDC Tag Doc	004035MIU	004035MIU	004035MIU	1,875	1,213	30%				43.38	43.38	34.50		
Reform PDC Snap Doc	004036MIU	004036MIU	004036MIU	999	646	30%				23.09	23.09	18.36		
Reform PDC Inclusive (per MFP)*	004037MIU	004037MIU	004037MIU	135	88	29%				3.16	3.16	2.51		
FabSoft Professional Services per hour	004045MIU	004045MIU	004045MIU	250	217	6%				7.76	7.76	6.17		
Reform PDC MOST - Card Authentication	005307MIU	005307MIU	005307MIU	1,000	736	20%				26.31	26.31	20.92		
Reform PDC MOST - Print to Me	005315MIU	005315MIU	005315MIU	1,250	920	20%				32.89	32.89	26.16		
Reform PDC MOST - Bubble Sheet Plug-in	005316MIU	005315MIU	005316MIU	2,995	2,204	20%				78.80	78.80	62.67		
Reform PDC Cost Accounting - Passive	005338MIU	005338MIU	005338MIU	1,250	920	20%				32.89	32.89	26.15		
Reform PDC Cost Accounting - Active	005340MIU	005340MIU	005340MIU	2,500	1,840	20%				65.78	65.78	52.31		
Reform PDC Cost Accounting - Upgrade	005351MIU	005351MIU	005351MIU	1,250	920	20%				32.89	32.89	26.15		
Reform PDC Desktop Form Filler - 1 workstation	005326MIU	005326MIU	005326MIU	130	96	20%				3.42	3.42	2.72		
Reform PDC Desktop Form Filler - 10 workstations	005327MIU	005327MIU	005327MIU	1,195	880	20%				31.44	31.44	25.00		
Reform PDC Desktop Form Filler - 50 workstations	005328MIU	005328MIU	005328MIU	4,995	3,676	20%				131.43	131.43	104.52		
Reform PDC Desktop MOST 1 Pack	005317MIU	005317MIU	005317MIU	250	184	20%				6.59	6.59	5.23		
Reform PDC Desktop MOST 10 Pack	005318MIU	005318MIU	005318MIU	2,000	1,472	20%				52.62	52.62	41.85		
Reform PDC MOST - Reform Tracker 1 MFP Pack	005319MIU	005319MIU	005319MIU	100	74	20%				2.63	2.63	2.09		
Reform PDC MOST - Reform Tracker 10 MFP Pack	005320MIU	005320MIU	005320MIU	750	552	20%				19.73	19.73	15.69		
Reform PDC MOST - Reform Tracker 25 MFP Pack	005321MIU	005321MIU	005321MIU	1,500	1,104	20%				39.47	39.47	31.38		
Reform PDC MOST - Reform Tracker 50 MFP Pack	005322MIU	005322MIU	005322MIU	2,750	2,024	20%				72.36	72.36	57.54		
Reform PDC MOST - Reform Tracker 100 MFP Pack	005323MIU	005323MIU	005323MIU	4,500	3,312	20%				118.40	118.40	94.16		
Reform PDC MOST - Reform Tracker 500 MFP Pack	005324MIU	005324MIU	005324MIU	18,500	12,144	20%				434.15	434.15	345.23		
Reform PDC MOST - Reform Tracker 1000 MFP Pack	005325MIU	005325MIU	005325MIU	22,250	16,378	20%				586.44	586.44	465.57		
Reform PDC Reform Tracker - Print Server	005329MIU	005329MIU	005329MIU	1,250	920	20%				32.89	32.89	26.16		
Reform PDC Reform Tracker - 1 Workstation Pack	005330MIU	005330MIU	005330MIU	45	33	20%				1.18	1.18	0.94		
Reform PDC Reform Tracker - 10 Workstation Pack	005331MIU	005331MIU	005331MIU	400	294	20%				10.52	10.52	8.37		
Reform PDC Reform Tracker - 100 Workstation Pack	005332MIU	005332MIU	005332MIU	3,500	2,576	20%				92.09	92.09	73.24		
Reform PDC Reform Tracker - 250 Workstation Pack	005333MIU	005333MIU	005333MIU	7,500	5,520	20%				197.34	197.34	156.93		

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Reform PDC Reform Tracker - 500 Workstation Pack	005334MIU	005334MIU	005334MIU	12,500	9,200	26%				328.90	328.90	261.56		
Reform PDC Reform Tracker - 1000Workstation Pack	005335MIU	005335MIU	005335MIU	20,000	14,720	26%				526.24	526.24	418.48		
Reform PDC Reform Tracker - 5000 Workstation Pack	005336MIU	005336MIU	005336MIU	75,000	55,200	26%				1,973.40	1,973.40	1,569.34		
Reform PDC Reform Tracker - 10000 Workstation Pack	005337MIU	005337MIU	005337MIU	130,000	95,650	26%				3,420.56	3,420.56	2,720.18		
Reform PDC Reform Tracker - 15000 Workstation Pack	005338MIU	005338MIU	005338MIU	165,000	121,440	26%				4,341.48	4,341.48	3,452.54		
Core Server Components														
Reform PDC Ent Bundle Tier 1	005664MIU	005664MIU	005664MIU	244	180	26%				6.45	6.45	5.13		
Reform PDC Ent Bundle Tier 2	005665MIU	005665MIU	005665MIU	220	162	26%				5.78	5.78	4.60		
Reform PDC Ent Bundle Tier 3	005666MIU	005666MIU	005666MIU	196	144	26%				5.16	5.16	4.11		
Reform PDC Ent Bundle Tier 4	005667MIU	005667MIU	005667MIU	171	126	26%				4.51	4.51	3.58		
Reform PDC Ent Bundle Tier 5	005668MIU	005668MIU	005668MIU	147	109	26%				3.88	3.88	3.09		
Reform PDC Ent Bundle Tier 6	005669MIU	005669MIU	005669MIU	133	98	26%				3.52	3.52	2.80		
MFP Tracker Components (MFP Tracking and Reports)														
Reform PDC Ent MFP Track Bundle Tier 1	005670MIU	005670MIU	005670MIU	32	17	46%				0.59	0.59	0.47		
Reform PDC Ent MFP Track Bundle Tier 2	005671MIU	005671MIU	005671MIU	20	15	26%				0.53	0.53	0.42		
Reform PDC Ent MFP Track Bundle Tier 3	005672MIU	005672MIU	005672MIU	18	14	26%				0.48	0.48	0.38		
Reform PDC Ent MFP Track Bundle Tier 4	005673MIU	005673MIU	005673MIU	16	12	26%				0.43	0.43	0.34		
Reform PDC Ent MFP Track Bundle Tier 5	005674MIU	005674MIU	005674MIU	13	10	26%				0.35	0.35	0.28		
Reform PDC Ent MFP Track Bundle Tier 6	005675MIU	005675MIU	005675MIU	11	8	26%				0.30	0.30	0.24		
ClientPS Tracker Components (Print Tracking and Reports)														
Reform PDC Ent Print Track 5,000 Users	005676MIU	005676MIU	005676MIU	72,222	53,158	26%				1,900.32	1,900.32	1,511.22		
Reform PDC Ent Print Track 10,000 Users	005677MIU	005677MIU	005677MIU	131,333	96,194	26%				3,508.26	3,508.26	2,789.94		
Reform PDC Ent Print Track 15,000 Users	005678MIU	005678MIU	005678MIU	183,333	134,934	26%				4,823.88	4,823.88	3,835.18		
Reform PDC Ent Print Track 20,000 Users	005679MIU	005679MIU	005679MIU	222,222	163,556	26%				5,847.12	5,847.12	4,649.88		
Reform PDC Ent Print Track 30,000 Users	005680MIU	005680MIU	005680MIU	328,667	242,427	26%				8,665.28	8,665.28	6,885.56		
Reform PDC Ent Print Track 40,000 Users	005681MIU	005681MIU	005681MIU	426,667	314,027	26%				11,228.48	11,228.48	8,927.60		
Reform PDC Ent Print Track 50,000 Users	005682MIU	005682MIU	005682MIU	522,222	384,356	26%				13,740.72	13,740.72	10,927.23		
Reform PDC Ent Print Track 60,000 Users	005683MIU	005683MIU	005683MIU	613,333	451,414	26%				16,138.64	16,138.64	12,833.68		
Reform PDC Ent Print Track 70,000 Users	005684MIU	005684MIU	005684MIU	700,000	515,200	26%				18,418.40	18,418.40	14,647.14		
Reform PDC Ent Print Track 80,000 Users	005685MIU	005685MIU	005685MIU	755,556	556,093	26%				19,880.20	19,880.20	15,806.62		
Reform PDC Ent Print Track 90,000 Users	005686MIU	005686MIU	005686MIU	800,000	588,800	26%				21,049.60	21,049.60	16,738.56		
MicroPress Products														
MicroPress X Family Series														
MicroPress Prodigy Server (limited availability)	002278MIU	002278MIU	002278MIU	13,995	10,160	27%				363.20	363.20	289.04		
MicroPress Professional Server (limited availability)	002279MIU	002279MIU	002279MIU	21,995	19,112	8%				683.26	683.26	543.38		
MicroPress Production Server (limited availability)	002280MIU	002280MIU	002280MIU	46,995	38,295	19%				1,370.48	1,370.48	1,089.88		
MicroPress 8 Series Servers and Upgrades														
MicroPress 6135R Solo Server	003997MIU	003997MIU	003997MIU	12,990	9,352	28%				298.59	298.59	237.44		
MicroPress 7075R Solo Server	003998MIU	003998MIU	003998MIU	12,290	8,852	28%				298.59	298.59	237.44		
MicroPress 9090R Solo Server	003999MIU	003999MIU	003999MIU	15,990	10,279	36%				367.48	367.48	292.24		
MicroPress 070/092H Solo Server	004020MIU	004020MIU	004020MIU	12,290	8,852	28%				298.59	298.59	237.44		
MicroPress Plus Server	004000MIU	004000MIU	004000MIU	25,990	18,708	30%				597.32	597.32	475.01		
MicroPress Max Server	004001MIU	004001MIU	004001MIU	42,410	27,265	36%				874.73	874.73	775.15		
MicroPress Solo to Plus Server Upgrade	004014MIU	004014MIU	004014MIU	20,990	13,493	36%				482.36	482.36	383.60		
Ricoh Solo Server Upgrade	004015MIU	004015MIU	004015MIU	9,000	5,785	36%				206.81	206.81	164.47		
Ricoh Plus Server Upgrade	004016MIU	004016MIU	004016MIU	9,000	5,785	36%				206.81	206.81	164.47		
Production PowerEdge 1800 to Max Server Upgrade	004017MIU	004017MIU	004017MIU	13,990	8,995	36%				321.57	321.57	255.72		
Production PowerEdge 2800 to Max Server Upgrade	004018MIU	004018MIU	004018MIU	13,990	8,994	36%				321.53	321.53	255.70		
MicroPress Plus NFR Server	004019MIU	004019MIU	004019MIU	5,000	4,587	8%				164.35	164.35	130.70		
Connectivity Kits: SBW Printers														
PrintStation 5136r	005123MIU	005123MIU	005123MIU	8,000	5,481	28%				195.96	195.96	155.84		
PrintStation 6137R	002637MIU	002637MIU	002637MIU	3,750	3,168	8%				113.24	113.24	90.05		
PrintStation 5135r	002880MIU	002880MIU	002880MIU	8,000	5,188	36%				185.47	185.47	147.48		
PrintStation 070-092H	002689MIU	002689MIU	002689MIU	4,000	2,597	36%				92.72	92.72	73.73		
Connectivity Kits: Production Printers														
PrintStation 8090r	004053MIU	004053MIU	004053MIU	8,000	5,839	27%			$32 Per Month	189.86	189.86	151.78		
Connectivity Kits: Color Printers														
7075R MicroPress Connectivity Kit	003905MIU	003905MIU	003905MIU	5,975	3,740	37%			$32 Per Month	133.78	133.78	106.32		
10/100 Color Connectivity Net Card	001222MIU	001222MIU	001222MIU	333	258	18%			$32 Per Month	9.21	9.21	7.32		
PrintStation 5150R	002570MIU	002570MIU	002570MIU	5,550	3,227	37%			$32 Per Month	115.38	115.38	91.75		
Hardware Options														
ScanStation for MicroPress E	004013MIU	004013MIU	004013MIU	8,000	5,144	36%				183.89	183.89	146.24		
MicroPress Pro Series Dual Port 10/100 NIC	002751MIU	002751MIU	002751MIU	650	597	8%				21.35	21.35	16.97		
MicroPress Stand	002775MIU	002775MIU	002775MIU	650	603	0%				21.54	21.54	17.13		
SIP Options:														
1000 Mbps Switch	004007MIU	004007MIU	004007MIU	2,200	1,414	36%				50.55	50.55	40.20		
MicroPress Remote TRueEdit 3 License	001625MIU	001625MIU	001625MIU	2,000	1,296	36%				46.35	46.35	36.54		
MicroPress Remote TRueEdit 10 License	001628MIU	001628MIU	001628MIU	7,000	4,502	36%				160.93	160.93	127.98		
MicroPress Remote TRueEdit 25 License	001627MIU	001627MIU	001627MIU	13,500	8,679	36%				310.28	310.28	246.75		
MicroPress TRueEdit Upgrade 10	001629MIU	001629MIU	001629MIU	5,000	3,215	36%				114.95	114.95	91.41		
MicroPress TRueEdit Upgrade 25	001630MIU	001630MIU	001630MIU	11,500	7,329	36%				261.97	261.97	208.32		
MicroPress Professional Server Options:														

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Remote PowerRIP MicroPress 8	004005MIU	004005MIU	004005MIU	3,720	2,391	36%				85.46	85.46	67.95		
Remote PowerRIP Add-on License	004006MIU	004006MIU	004006MIU	3,100	1,993	36%				71.24	71.24	56.65		
MicroSpool for Solo Server	004008MIU	004008MIU	004008MIU	3,000	1,928	36%				68.94	68.94	54.82		
TruePCL for SoloPlus Servers	004009MIU	004009MIU	004009MIU	750	482	36%				17.23	17.23	13.71		
DocuClass Core Module 1 YR M&S	004101MIU	004101MIU	004101MIU	1,250	925	26%				26.44	26.44	23.41		
Microimager 2.7 Standalone	004011MIU	004011MIU	004011MIU	2,800	1,871	33%				59.73	59.73	47.50		
Microimager 2.7 SoloPlus Servers	004012MIU	004012MIU	004012MIU	2,800	1,871	33%				59.73	59.73	47.50		
Extended Hardware Warranty														
Solo 2 Year Hardware Warranty Extension - Years 4 & 5	004346MIU	004346MIU	004346MIU	1,000	843	30%				22.99	22.99	18.28		
Plus 2 Year Hardware Warranty Extension - Years 4 & 5	004347MIU	004347MIU	004347MIU	1,300	538	30%				29.80	29.80	23.75		
Max 2 Year Hardware Warranty Extension - Years 4 & 5	004348MIU	004348MIU	004348MIU	1,500	963	30%				34.44	34.44	27.38		
Services														
MicroPress Administrative Fee	004352MIU	004352MIU	004352MIU	1,000	643	30%				22.98	22.98	18.28		
Monitors & Furniture														
17" CRT Monitor (limited availability)	001225MIU	001225MIU	001225MIU	450	389	5%				14.04	14.04	11.17		
PowerStation	000921MIU	000921MIU	000921MIU	995	715	22%				25.58	25.58	20.32		
Utilities														
CPC-VE (limited availability)	001226MIU	001226MIU	001226MIU	3,000	1,906	31%				68.15	68.15	54.18		
Utilities														
MX Upgrade to 7.x (limited availability)	002288MIU	002288MIU	002288MIU	14,995	13,767	0%				492.17	492.17	391.39		
Options for SX and DX (Software)														
MicroSpool (option for SX only) (limited availability)	001227MIU	001227MIU	001227MIU	3,000	1,935	30%				69.17	69.17	55.01		
PowerRIP (second RIP)	001229MIU	001229MIU	001229MIU	2,500	1,592	31%				56.90	56.90	45.25		
TRueScript	001231MIU	001231MIU	001231MIU	5,000	3,201	30%				114.42	114.42	91.00		
OCR and Micro TIFF (limited availability)	001232MIU	001232MIU	001232MIU	2,500	1,592	31%				56.90	56.90	45.25		
Options for MX														
PowerRIP (second RIP)	001229MIU	001229MIU	001229MIU	2,500	1,592	31%				56.90	56.90	45.25		
Scanning Solutions														
Microimager for MicroPress (limited availability)	001235MIU	001235MIU	001235MIU	2,500	1,592	31%				56.90	56.90	45.25		
Microimager Standalone (limited availability)	001236MIU	001236MIU	001236MIU	2,500	1,592	31%				56.90	56.90	45.25		
ScanStation (limited availability)	001237MIU	001237MIU	001237MIU	5,400	4,967	0%			$36 Per Month	177.57	177.57	141.21		
Options for WDP Only														
256MB Memory Upgrade	000989MIU	000989MIU	000989MIU	1,000	815	11%				29.14	29.14	23.17		
18GB Hard Disk Drive Upgrade	001120MIU	001120MIU	001120MIU	1,000	828	10%				29.60	29.60	23.54		
PSM to TIFF Utility	000989MIU	000989MIU	000989MIU	2,095	1,337	31%				47.79	47.79	38.00		
PSM to PDF Utility	000926MIU	000926MIU	000926MIU	2,095	1,336	31%				47.79	47.79	37.98		
Digital StoreFront 4.0 Hardware and Software Solutions														
DSF 3.0 Software Only	001973MIU	001973MIU	001973MIU	25,000	12,962	44%				459.80	459.80	365.68		
DSF 3.0 Software Only	001974MIU	001974MIU	001974MIU	20,995	15,837	19%				558.03	558.03	444.57		
DSF Hardware	004264MIU	004264MIU	004264MIU	10,000	7,702	16%				275.38	275.38	218.97		
Digital StoreFront VDP XMPie	002996MIU	002996MIU	002996MIU	12,500	10,057	13%				359.55	359.55	285.93		
DSF Template Driven Variable Data Documents	001981MIU	001981MIU	001981MIU	9,800	8,186	9%				292.66	292.66	232.73		
DSF Credit Card Billing	001982MIU	001982MIU	001982MIU	4,000	3,580					131.56	131.56	104.62		
DSF Authentication Package	001983MIU	001983MIU	001983MIU	4,000	3,290	13%				114.39	114.39	90.97		
Digital StoreFront MIS Connector	002897MIU	002897MIU	002897MIU	7,500	4,728	32%				169.09	169.09	134.39		
Digital StoreFront EXT System Connector	002998MIU	002998MIU	002998MIU	7,000	3,485	48%				123.96	123.96	98.60		
Digital StoreFront Add'l SF 5pk	002999MIU	002999MIU	002999MIU	3,000	1,891	37%				67.59	67.59	53.78		
Digital StoreFront Add'l Printshops	003000MIU	003000MIU	003000MIU	7,500	4,368	37%				156.18	156.18	124.21		
Add'l StoreFronts (Unlimited)	004266MIU	004266MIU	004266MIU	7,500	4,822	30%				172.38	172.38	137.08		
Digital Storefront Add'l Business Locations	001980MIU	001980MIU	001980MIU	7,500	5,148	25%				184.08	184.08	146.39		
Digital StoreFront uDirect License	003001MIU	003001MIU	003001MIU	2,500	2,088	9%				74.69	74.69	59.40		
Digital StoreFront Add'l FP License	003002MIU	003002MIU	003002MIU	800	501	32%				17.98	17.98	14.29		
Digital StoreFront XMPie CRD	003003MIU	003003MIU	003003MIU	36,000	27,680	16%				989.56	989.56	786.94		
Digital StoreFront XMPie Retail	003004MIU	003004MIU	003004MIU	42,000	34,926	12%				1,248.44	1,248.44	987.38		
Digital StoreFront FusionPro CRD	003005MIU	003005MIU	003005MIU	36,000	27,664	16%				989.00	989.00	786.50		
Digital StoreFront FusionPro Retail	003006MIU	003006MIU	003006MIU	42,000	34,926	12%				1,248.44	1,248.44	987.38		
Digital StoreFront Base Software 1 YR Maintenance	002590MIU	002590MIU	002590MIU	5,000	2,048	56%				73.15	73.15	58.17		
Digital StoreFront Base Software Upgrade to 24/7 support - 1 YR	002592MIU	002592MIU	002592MIU	2,095	1,492	28%				51.18	51.18	40.70		
Digital StoreFront VDP XMPie 1 YR Maint	003007MIU	003007MIU	003007MIU	3,500	1,515	53%				54.10	54.10	43.00		
Digital Store Front VDP FusionPro 1 YR Maintenance	002599MIU	002599MIU	002599MIU	1,470	1,378	6%				45.58	45.58	36.33		
DSF Advanced Automated Pricing Annual Maint	002594MIU	002594MIU	002594MIU	1,425	954	27%				34.11	34.11	27.12		
DSF Credit Card Billing Annual Maint	002597MIU	002597MIU	002597MIU	800	695	5%				24.83	24.83	19.75		
DSF ADS/LDAP Annual Maint	002593MIU	002593MIU	002593MIU	800	492	37%				18.51	18.51	13.19		
DSF EXT Sys Connect - 1-YR Maintenance	003009MIU	003009MIU	003009MIU	1,400	685	46%				24.77	24.77	19.70		
Digital StoreFront ADDL SF 1 YR Maint	003010MIU	003010MIU	003010MIU	1,500	1,132	19%				40.46	40.46	32.17		
Digital StoreFront Printshop 1 YR Maint	003011MIU	003011MIU	003011MIU	1,500	946	31%				33.81	33.81	26.89		
Digital StoreFront XMPie CRD 1 YR Maint	003012MIU	003012MIU	003012MIU	7,200	5,534	16%				197.83	197.83	157.33		
Digital StoreFront XMPie Retail 1 YR Maint	003013MIU	003013MIU	003013MIU	8,400	6,905	12%				249.29	249.29	198.47		
Digital StoreFront FP CRD 1 YR Maint	003014MIU	003014MIU	003014MIU	7,200	5,534	16%				197.83	197.83	157.33		
Digital StoreFront FP Retail 1 YR Maint	003015MIU	003015MIU	003015MIU	8,400	6,905	12%				249.29	249.29	198.47		
Digital StoreFront 2.x to Current	002984MIU	002984MIU	002984MIU	3,500	3,215	0%				115.00	115.00	91.52		
DSF Std Implementation 36hr	003018MIU	003018MIU	003018MIU	8,500	6,996	12%				248.64	248.64	198.14		

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Pricing valid for 90 Days

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
DSF Premium Implementation-52hr	003017MIU	003017MIU	003017MIU	11,500	7,845	25%				284.04	284.04	225.88		
DSF Express Software Kit	001739MIU	001739MIU	001739MIU	8,995	7,527	8%				269.07	269.07	212.88		
DSF Express Integrated Solution	001734MIU	001734MIU	001734MIU	11,995	10,132	8%				362.22	362.22	288.05		
DSF Authentication Package	001983MIU	001983MIU	001983MIU	4,000	3,200	13%				114.39	114.39	90.87		
DSF ADILDAP Annual Maint	002593MIU	002593MIU	002593MIU	800	452	37%				16.51	16.51	13.13		
DSF Express 2.x & Above to Latest Version	004654MIU	004654MIU	004654MIU	2,000	1,838	0%				65.75	65.75	52.28		
DSF Express 3.x/4.x to DSF 4.0 Upgrade	004655MIU	004655MIU	004655MIU	22,000	14,142	30%				505.59	505.59	402.08		
DIGITAL STOREFRONT (EFI Hosted)														
Digital StoreFront ASP Platform Activation	003946MIU	003946MIU	003946MIU	7,500	3,401	51%				121.59	121.59	96.70		
Digital StoreFront ASP VDP XMPie Activation	003947MIU	003947MIU	003947MIU	4,000	2,030	49%				72.56	72.56	57.70		
Digital StoreFront ASP VDP FusionPro Activation	003948MIU	003948MIU	003948MIU	2,000	1,372	26%				49.04	49.04	38.99		
Digital StoreFront ASP MIS Connector Activation	003952MIU	003952MIU	003952MIU	1,500	1,342	3%				48.02	48.02	38.18		
Digital StoreFront ASP Additional XMPie Udirect STD Licenses Activation	003957MIU	003957MIU	003957MIU	2,500	2,289	8%				82.19	82.19	65.38		
Digital StoreFront ASP Add FusionPro Desktop License Activation	003958MIU	003958MIU	003958MIU	600	537	3%				19.21	19.21	15.27		
Digital StoreFront ASP Platform 1 Year Maintenance	003963MIU	003963MIU	003963MIU	12,000	5,967	51%				191.52	191.52	152.30		
Digital StoreFront ASP Support 24/7 Add-on 1 Year Maintenance	003964MIU	003964MIU	003964MIU	3,500	2,604	25%				85.94	85.94	68.34		
Digital StoreFront ASP VDP XMPie 1 Year Maintenance	003965MIU	003965MIU	003965MIU	8,000	2,676	52%				85.88	85.88	68.09		
Digital StoreFront ASP VDP FusionPro 1 Year Maintenance	003966MIU	003966MIU	003966MIU	5,000	2,009	58%				71.83	71.83	57.12		
Digital StoreFront ASP Pricing Engine 1 Year Maintenance	003967MIU	003967MIU	003967MIU	3,000	2,209	27%				71.83	71.83	57.12		
Digital StoreFront ASP Credit Cards 1 Year Maintenance	003968MIU	003968MIU	003968MIU	2,000	1,341	28%				47.59	47.59	37.85		
Digital StoreFront ASO Authentication PKG 1 Year Maintenance	003969MIU	003969MIU	003969MIU	2,000	1,331	28%				47.59	47.59	37.85		
Digital StoreFront ASP MIS Connector 1 Year Maintenance	003970MIU	003970MIU	003970MIU	2,500	1,874	27%				59.88	59.88	47.60		
Digital StoreFront ASP External System Connector 1 Year Maintenance	003971MIU	003971MIU	003971MIU	3,500	1,326	58%				47.85	47.85	38.06		
Digital StoreFront ASP Additional Storefronts 1 Year Maintenance	003972MIU	003972MIU	003972MIU	4,000	3,233	12%				115.58	115.58	91.91		
Digital StoreFront ASP Additional Printshops 1 Year Maintenance	003973MIU	003973MIU	003973MIU	2,500	1,874	27%				59.88	59.88	47.60		
Digital StoreFront ASP Additional 20GB Enterprise Storage 1 Year Maintenance	003974MIU	003974MIU	003974MIU	1,500	1,321	4%				47.23	47.23	37.55		
Digital StoreFront ASP CRD XMPie Bundle 1 Year Maintenance	003975MIU	003975MIU	003975MIU	14,000	8,377	27%				335.21	335.21	266.58		
Market Bundles: Subscription														
3 Year SUBSCRIPTION Platform, Pricing, Credit Cards (20% discount)	004267MIU	004267MIU	004267MIU	36,000	30,038	8%				1,072.84	1,072.84	853.17		
5 Year SUBSCRIPTION Platform, Pricing, Credit Cards (20% discount)	004268MIU	004268MIU	004268MIU	51,000	42,372	10%				1,511.23	1,511.23	1,201.83		
Digital StoreFront ASP XMPie Bundle Maintenance	003976MIU	003976MIU	003976MIU	19,250	13,358	32%				430.89	430.89	342.74		
3 Year SUBSCRIPTION XMPie Retail/Commercial Bundle (30% discount)	004269MIU	004269MIU	004269MIU	52,000	42,480	11%				1,519.66	1,519.66	1,207.71		
5 Year SUBSCRIPTION XMPie Retail/Commercial Bundle (30% discount)	004270MIU	004270MIU	004270MIU	78,000	62,887	19%				2,251.76	2,251.76	1,789.72		
Digital StoreFront ASP Retail FusionPro 1 Year Maintenance	003978MIU	003978MIU	003978MIU	17,500	12,966	26%				430.89	430.89	342.74		
3 Year SUBSCRIPTION FusionPro Retail/Commercial Bundle (30% discount)	004271MIU	004271MIU	004271MIU	46,800	38,768	10%				1,386.69	1,386.69	1,102.75		
5 Year SUBSCRIPTION FusionPro Retail/Commercial Bundle (30% discount)	004272MIU	004272MIU	004272MIU	68,500	56,775	10%				2,028.71	2,028.71	1,614.11		
DATAWORKS														
Dataworks3 Direct Mail	003522MIU	003522MIU	003522MIU	2,628	2,023	18%				72.38	72.38	57.52		
Dataworks3 Small / Medium Business Suite (10 Device Pack)	003523MIU	003523MIU	003523MIU	11,888	9,984	19%				321.53	321.53	255.70		
Dataworks3 Small / Medium Business (3 Device Pack)	003524MIU	003524MIU	003524MIU	5,075	3,605	16%				139.62	139.62	111.03		
Dataworks3 Send for Small / Medium Business	003525MIU	003525MIU	003525MIU	1,583	1,217	16%				43.51	43.51	34.60		
Dataworks3 Archive for Small / Medium Business	003526MIU	003526MIU	003526MIU	1,583	1,217	16%				43.51	42.51	34.60		
Dataworks3 Mail for Small / Medium Business - Up to 250K pieces per year	003527MIU	003527MIU	003527MIU	3,500	3,353	5%				109.10	109.10	85.78		
Dataworks3 Mail for Small / Medium Business - Up to 500K pieces per year	003528MIU	003528MIU	003528MIU	7,000	6,193	5%				218.28	218.28	173.57		
Dataworks3 Professional Services (1/2 day)	003545MIU	003545MIU	003545MIU	825	756	0%				27.10	27.10	21.55		
Dataworks3 PRO, 5 Device Pack (1-54ppm)	003528MIU	003528MIU	003528MIU	8,120	6,549	18%				223.93	223.93	177.85		
Dataworks3 PRO, 25 Device Pack (1-54ppm)	003530MIU	003530MIU	003530MIU	18,894	14,608	16%				518.68	518.68	412.47		
Dataworks3 PRO, 100 Device Pack (1-54ppm)	003531MIU	003531MIU	003531MIU	47,451	36,519	15%				1,305.34	1,305.34	1,038.06		
Dataworks3 PRO, 250 Device Pack (1-54ppm)	003532MIU	003532MIU	003532MIU	92,365	71,574	16%				2,549.88	2,549.88	2,026.82		
Dataworks3 PRO, 2 Device Pack (55-155ppm)	003533MIU	003533MIU	003533MIU	10,811	8,396	16%				300.15	300.15	238.70		
Dataworks3 PRO, 5 Device Pack (55-155ppm)	003534MIU	003534MIU	003534MIU	27,862	21,440	19%				766.47	766.47	609.53		
Dataworks3 PRO, 10 Device Pack (55-155ppm)	003535MIU	003535MIU	003535MIU	43,391	33,389	16%				1,193.64	1,193.64	949.26		
Dataworks3 PRO, 25 Device Pack (55-155ppm)	003536MIU	003536MIU	003536MIU	61,915	47,563	19%				1,703.24	1,703.24	1,354.49		
Dataworks3 PRO, 50 Device Pack (55-155ppm)	003537MIU	003537MIU	003537MIU	82,089	63,163	16%				2,258.18	2,258.18	1,795.53		
Dataworks3 PRO, 2 Device Pack (156-184ppm)	003538MIU	003538MIU	003538MIU	26,390	20,307	18%				725.98	725.98	577.33		
Dataworks3 PRO, 5 Device Pack (156-184ppm)	003539MIU	003539MIU	003539MIU	46,438	35,732	19%				1,277.41	1,277.41	1,015.96		
Dataworks3 PRO, 10 Device Pack (156-184ppm)	003540MIU	003540MIU	003540MIU	74,479	57,308	18%				2,048.78	2,048.78	1,629.28		
Dataworks3 Archive for PRO	003541MIU	003541MIU	003541MIU	10,125	7,791	18%				278.51	278.51	221.49		
Dataworks3 Send for PRO	003542MIU	003542MIU	003542MIU	10,125	7,791	16%				278.51	278.51	221.49		
Dataworks3 Mail for PRO (<100K / Month)	003543MIU	003543MIU	003543MIU	26,250	20,200	18%				722.13	722.13	574.27		
Dataworks3 for PRO (<Unlimited / Month)	003544MIU	003544MIU	003544MIU	40,950	31,511	16%				1,126.52	1,126.52	895.96		
Dataworks3 Annual Support 1000	003545MIU	003545MIU	003545MIU	1,000	794	16%				28.02	28.02	22.28		
Dataworks3 Annual Support 100	003870MIU	003870MIU	003870MIU	100	76	14%				2.93	2.93	2.29		
Dataworks3 Annual Support 10	003571MIU	003571MIU	003571MIU	10	8	10%				0.30	0.30	0.24		
Dataworks3 Small / Medium Business (1 Device Pack)	003864MIU	003864MIU	003864MIU	4,470	3,400	16%				122.98	122.98	97.80		
Dataworks3 PRO, 1 Device Pack (1-54ppm)	003865MIU	003865MIU	003865MIU	6,120	4,594	18%				168.33	168.33	133.85		
Dataworks3 PRO, 2 Device Pack (1-54ppm)	003866MIU	003866MIU	003866MIU	7,120	5,475	16%				193.86	193.86	154.16		
Dataworks3 PRO, 10 Device Pack (1-54ppm)	003867MIU	003867MIU	003867MIU	13,150	10,116	19%				361.76	361.76	287.88		
Dataworks3 PRO, 1 Device Pack (55-155ppm)	003868MIU	003868MIU	003868MIU	9,295	7,152	18%				253.59	253.59	202.33		
Dataworks3 PRO, 1 Device Pack (156-184ppm)	003869MIU	003869MIU	003869MIU	18,750	14,429	16%				515.81	515.81	410.20		
DocuClass Product Line														

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Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
DocuClass Express														
DocuClass Express Module	004785MIU	004785MIU	004785MIU	560	515					19.42	19.42	14.85		
DocuClass Express Additional User License (per license)	004787MIU	004787MIU	004787MIU	400	271	26%				9.70	9.70	7.72		
DocuClass Express to DocuClass Upgrade	004789MIU	004789MIU	004789MIU	4,000	2,717	26%				97.12	97.12	77.34		
DocuClass Express to DocuClass Upgrade Additional User License (per license)	004791MIU	004791MIU	004791MIU	400	271	26%				9.70	9.70	7.72		
DocuClass MS Office Plug-in 10 Pack	004793MIU	004793MIU	004793MIU	700	644					23.02	23.02	18.31		
DocuClass E-mail Agent	004797MIU	004797MIU	004797MIU	1,500	1,398					49.94	49.94	39.73		
DocuClass Express Module 1 YR M&S	004786MIU	004786MIU	004786MIU	450	376	9%				13.52	13.52	10.75		
DocuClass Express Additional User License (per license) 1 YR M&S	004788MIU	004788MIU	004788MIU	94	85	15%				2.94	2.94	1.86		
DocuClass Express to DocuClass Upgrade 1 YR M&S	004790MIU	004790MIU	004790MIU	840	665	15%				23.55	23.55	18.73		
DocuClass Express to DocuClass Upgrade Additional User License (per license)	004792MIU	004792MIU	004792MIU	94	85	15%				2.94	2.94	1.86		
DocuClass MS Office Plug-in 10 Pack 1 YR M&S	004794MIU	004794MIU	004794MIU	3,300	188	95%				5.92	5.92	4.71		
DocuClass Email Agent 1 YR M&S	004798MIU	004798MIU	004798MIU	840	741	4%				26.48	26.48	21.06		
DocuClass Express Process Automation Customization Services	004808MIU	004808MIU	004808MIU	1,200	1,104					39.47	39.47	31.39		
Process Automation Customization Services (Remote 4hrs)	004809MIU	004809MIU	004809MIU	750	690					24.67	24.67	19.62		
Server System Module														
DocuClass Core Module	004003MIU	004003MIU	004003MIU	6,000	3,398	39%				121.40	121.40	96.54		
DocuClass Web Server	004004MIU	004004MIU	004004MIU	5,000	3,398	26%				121.40	121.40	96.54		
DocuClass Audit Agent	004055MIU	004055MIU	004055MIU	2,500	1,698	26%				60.71	60.71	48.28		
DocuClass Fax Manager	004056MIU	004056MIU	004056MIU	3,500	2,377	26%				84.99	84.99	67.59		
DocuClass Electronic Forms	004057MIU	004057MIU	004057MIU	5,000	3,398	26%				121.40	121.40	96.54		
DocuClass COLD - ERM	004058MIU	004058MIU	004058MIU	5,500	3,735	26%				133.53	133.53	106.18		
DocuClass Storage to Worm Media	004059MIU	004059MIU	004059MIU	5,000	3,398	26%				121.40	121.40	96.54		
DocuClass Standard Data Capture	004060MIU	004060MIU	004060MIU	4,500	3,056	26%				109.26	109.26	86.89		
DocuClass Info Push	004061MIU	004061MIU	004061MIU	3,500	2,377	26%				84.99	84.99	67.59		
Client Module														
DocuClass MFP Link	004062MIU	004062MIU	004062MIU	500	338	26%				12.14	12.14	9.65		
DocuClass MFP Link 5-10 Pack	004063MIU	004063MIU	004063MIU	450	306	26%				10.95	10.95	8.71		
DocuClass MFP Link 11-30 Pack	004064MIU	004064MIU	004064MIU	350	238	26%				8.52	8.52	6.77		
DocuClass MFP Link Over 30	004065MIU	004065MIU	004065MIU	300	203	26%				7.27	7.27	5.78		
DocuClass Full Client License	004066MIU	004066MIU	004066MIU	800	543	26%				19.41	19.41	15.43		
DocuClass 10 Pack Full Client License	004067MIU	004067MIU	004067MIU	7,800	5,181	26%				184.51	184.51	146.73		
DocuClass 50 Pack Full Client License	004068MIU	004068MIU	004068MIU	36,000	24,447	26%				873.89	873.89	695.03		
DocuClass Unlimited Full Client License	004070MIU	004070MIU	004070MIU	200,000	135,820	26%				4,856.55	4,856.55	3,861.35		
DocuClass Read Only Client	004071MIU	004071MIU	004071MIU	400	271	26%				9.70	9.70	7.72		
DocuClass Read Only Client 10 Pack	004072MIU	004072MIU	004072MIU	3,700	2,513	26%				89.82	89.82	71.43		
DocuClass Read Only Client 50 Pack	004073MIU	004073MIU	004073MIU	16,500	11,206	26%				400.60	400.60	318.58		
DocuClass Read Only Client Unlimited	004075MIU	004075MIU	004075MIU	70,000	47,536	26%				1,699.43	1,699.43	1,351.46		
Input Module														
DocuClass Standard Scanning	004078MIU	004078MIU	004078MIU	1,000	679	26%				24.27	24.27	19.30		
DocuClass Advanced Scanning 1	004077MIU	004077MIU	004077MIU	3,000	2,037	26%				72.82	72.82	57.91		
DocuClass Additional Advanced Scanning	004079MIU	004079MIU	004079MIU	2,000	1,359	26%				48.56	48.56	38.63		
DocuClass Basic OCR (Now - DocuClass Image OCR Engine)	004078MIU	004078MIU	004078MIU	1,000	271	71%				9.70	9.70	7.72		
DocuClass DC OCR Server (add Includes 2 Image OCR Engines)	004152MIU	004152MIU	004152MIU	1,050	543	44%				19.41	19.41	15.43		
DocuClass XML Connector	004080MIU	004080MIU	004080MIU	600	409	26%				14.57	14.57	11.59		
DocuClass Import Agent	004081MIU	004081MIU	004081MIU	2,500	1,698	26%				60.71	60.71	48.28		
DocuClass Virtual Printer Enterprise	004082MIU	004082MIU	004082MIU	3,000	2,037	26%				72.82	72.82	57.91		
Output Module														
DocuClass Export to Media	004083MIU	004083MIU	004083MIU	2,500	1,698	26%				60.71	60.71	48.28		
DocuClass Export to CSV	004084MIU	004084MIU	004084MIU	2,500	1,698	26%				60.71	60.71	48.28		
Workflow Module														
DocuClass Workflow Manager Express	004085MIU	004085MIU	004085MIU	4,500	3,056	26%				109.26	109.26	86.89		
DocuClass Workflow Concurrent Client	004086MIU	004086MIU	004086MIU	1,500	1,018	26%				36.44	36.44	28.98		
DocuClass Workflow Concurrent Client Upgrade	004087MIU	004087MIU	004087MIU	700	475	26%				16.97	16.97	13.50		
Integration Module														
DocuClass API Module	004144MIU	004144MIU	004144MIU	5,000	198	96%				7.10	7.10	5.65		
Maintenance & Support Server System Module														
DocuClass Core Module 1 YR M&S	004101MIU	004101MIU	004101MIU	1,200	823	29%				29.44	29.44	23.41		
DocuClass Web Server 1 YR M&S	004102MIU	004102MIU	004102MIU	1,050	823	18%				29.44	29.44	23.41		
DocuClass Audit Agent 1 YR M&S	004103MIU	004103MIU	004103MIU	525	412	15%				14.73	14.73	11.72		
DocuClass Fax Manager 1 YR M&S	004104MIU	004104MIU	004104MIU	735	576	15%				20.59	20.59	16.37		
DocuClass Electronic Forms 1 YR M&S	004105MIU	004105MIU	004105MIU	1,050	823	15%				29.44	29.44	23.41		
DocuClass COLD - ERM 1 YR M&S	004106MIU	004106MIU	004106MIU	1,155	904	15%				32.33	32.33	25.71		
DocuClass Storage to Worm Media 1 YR M&S	004107MIU	004107MIU	004107MIU	1,050	823	15%				29.44	29.44	23.41		
DocuClass Standard Data Capture 1 YR M&S	004108MIU	004108MIU	004108MIU	945	741	15%				26.48	26.48	21.06		
DocuClass Info Push 1 YR M&S	004109MIU	004109MIU	004109MIU	735	576	15%				20.59	20.59	16.37		
Maintenance & Support Client Module														
DocuClass MFP Link 1 YR M&S	004110MIU	004110MIU	004110MIU	105	93	14%				2.98	2.98	2.39		
DocuClass MFP Link 5-10 Pack 1 YR M&S	004111MIU	004111MIU	004111MIU	85	75	15%				2.69	2.69	2.12		
DocuClass MFP Link 11-30 Pack 1 YR M&S	004112MIU	004112MIU	004112MIU	74	67	16%				2.04	2.04	1.67		
DocuClass MFP Link Over 30 1 YR M&S	004113MIU	004113MIU	004113MIU	63	49	16%				1.74	1.74	1.39		
DocuClass Full Client License 1 YR M&S	004114MIU	004114MIU	004114MIU	188	132	14%				4.74	4.74	3.71		

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Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
DocuClass 10 Pack Full Client License 1 YR M&S	004115MIU	004115MIU	004115MIU	1,590	1,250	15%				44.70	44.70	35.55		
DocuClass 50 Pack Full Client License 1 YR M&S	004116MIU	004116MIU	004116MIU	7,950	6,924	16%				211.78	211.78	168.42		
DocuClass Unlimited Full Client License 1 YR M&S	004118MIU	004118MIU	004118MIU	42,000	35,609	15%				1,175.51	1,175.51	935.01		
DocuClass Read Only Client 1 YR M&S	004119MIU	004119MIU	004119MIU	94	85	15%				2.34	2.34	1.86		
DocuClass Read Only Client 10 Pack 1 YR M&S	004120MIU	004120MIU	004120MIU	777	660	15%				21.77	21.77	17.32		
DocuClass Read Only Client 50 Pack 1 YR M&S	004121MIU	004121MIU	004121MIU	3,465	2,715	15%				97.06	97.06	77.18		
DocuClass Read Only Client Unlimited 1 YR M&S	004123MIU	004123MIU	004123MIU	14,700	11,515	15%				411.78	411.78	327.47		
Maintenance & Support Input Module														
DocuClass Standard Scanning 1 YR M&S	004125MIU	004125MIU	004125MIU	210	180	14%				5.92	5.92	4.71		
DocuClass Advanced Scanning I - 1 YR M&S	004126MIU	004126MIU	004126MIU	630	484	15%				17.66	17.66	14.05		
DocuClass Additional Advanced Scanning 1 YR M&S	004127MIU	004127MIU	004127MIU	420	308	15%				11.74	11.74	9.34		
DocuClass Basic OCR 1 YR M&S (Now - Image OCR Engine 1 YR M&S)	004128MIU	004128MIU	004128MIU	210	95	55%				2.34	2.34	1.86		
DocuClass DC OCR Server (add: includes 2 Image OCR Engines) 1 YR M&S	004153MIU	004153MIU	004153MIU	514	192	72%				4.74	4.74	3.77		
DocuClass XML Connector 1 YR M&S	004129MIU	004129MIU	004129MIU	126	89	14%				3.55	3.55	2.82		
DocuClass Import Agent 1 YR M&S	004130MIU	004130MIU	004130MIU	525	412	15%				14.73	14.73	11.72		
DocuClass Virtual Printer Enterprise 1 YR M&S	004131MIU	004131MIU	004131MIU	630	484	15%				17.66	17.66	14.05		
Maintenance & Support Output Module														
DocuClass Export to Media 1 YR M&S	004132MIU	004132MIU	004132MIU	525	412	15%				14.73	14.73	11.72		
DocuClass Export to CSV 1 YR M&S	004133MIU	004133MIU	004133MIU	525	412	15%				14.73	14.73	11.72		
Maintenance & Support Workflow Module														
DocuClass Workflow Manager Express 1 YR M&S	004134MIU	004134MIU	004134MIU	945	741	15%				26.48	26.48	21.06		
DocuClass Workflow Concurrent Client 1 YR M&S	004135MIU	004135MIU	004135MIU	315	247	15%				8.81	8.81	7.01		
DocuClass Workflow Concurrent Client Upgrade 1 YR M&S	004136MIU	004136MIU	004136MIU	147	114	22%				4.08	4.08	3.24		
Maintenance & Support Integration Module														
DocuClass API Module 1 YR M&S	004147MIU	004147MIU	004147MIU	504	484					18.58	18.58	13.18		
Maintenance & Support Professional Services														
On-Site Technical Services Daily Rate	004088MIU	004088MIU	004088MIU	1,200	1,153	0%				39.44	39.44	31.35		
Remote Installation and Tech Support 4 HR Rate	004091MIU	004091MIU	004091MIU	560	514	0%				18.39	18.39	14.62		
Process Automation Consulting Services	004092MIU	004092MIU	004092MIU	1,500	1,375	0%				49.30	49.30	39.21		
On-Line Technical & Administrator Certification	004095MIU	004095MIU	004095MIU	450	413	0%				14.77	14.77	11.74		
Classroom Certification Training	004098MIU	004098MIU	004098MIU	700	544					23.02	23.02	18.31		
eCabinet Export Utility	004089MIU	004089MIU	004089MIU	1,500	1,378	0%				49.30	49.30	39.21		
eCabinet Export Services	004100MIU	004100MIU	004100MIU	1,200	1,100	0%				39.44	39.44	31.38		
DocuLex														
Server System Modules														
DocuLex Archive Studio Small Office - 10 Users with 1 YR M&S	004280MIU	004280MIU	004280MIU	12,594	8,146	32%				291.19	291.19	231.52		
DocuLex Archive Studio Professional - 50 Users with 1 YR M&S	004281MIU	004281MIU	004281MIU	25,194	16,294	35%				582.51	582.51	463.24		
DocuLex Archive Studio Enterprise - Unlimited Users with 1 YR M&S	004282MIU	004282MIU	004282MIU	50,394	32,597	35%				1,165.19	1,165.19	926.61		
Client Licenses														
DocuLex Archive Studio Additional 10 User License Pack with 1 YR M&S	004283MIU	004283MIU	004283MIU	3,066	2,182	28%				75.15	75.15	59.77		
Optional Modules														
DocuLex Archive Studio Desktop Capture Station Single License w/1 YR M&S	004284MIU	004284MIU	004284MIU	8,394	5,750	29%				203.78	203.78	162.08		
DocuLex Archive Studio MFP Gaby Capture Processing Station Single License	004285MIU	004285MIU	004285MIU	7,194	4,565	26%				174.65	174.65	138.89		
DocuLex MFP Connector to Gaby Capture Single License with 1 YR M&S**	004288MIU	004288MIU	004288MIU	120	82	28%				2.93	2.93	2.33		
Maintenance & Support Options														
>DocuLex Archive Studio Small Office 1 YR M&S	004287MIU	004287MIU	004287MIU	2,099	1,696	19%				55.98	55.98	44.52		
>DocuLex Archive Studio Professional 1 YR M&S	004288MIU	004288MIU	004288MIU	4,199	3,134	18%				112.02	112.02	89.09		
DocuLex Archive Studio Enterprise 1 YR M&S	004289MIU	004289MIU	004289MIU	8,399	6,267	19%				224.05	224.05	178.17		
DocuLex Archive Studio 10 User License Pack 1 YR M&S	004290MIU	004290MIU	004290MIU	516	425	18%				14.47	14.47	11.51		
DocuLex Archive Studio Desktop Capture Station Single License 1 YR M&S	004291MIU	004291MIU	004291MIU	1,399	1,185	15%				38.17	38.17	31.35		
DocuLex Archive Studio MFP Gaby Capture Processing Station Single License	004292MIU	004292MIU	004292MIU	1,199	826	31%				33.58	33.58	26.70		
DocuLex MFP Connector to Gaby Capture 1 YR M&S	004293MIU	004293MIU	004293MIU	60	47	15%				1.69	1.69	1.33		
Professional Services														
DocuLex Remote Installation and Training Daily Rate	004294MIU	004294MIU	004294MIU	750	589	0%				24.63	24.63	18.57		
DocuLex Archive Studio On-Site Installation and Training Daily Rate	004295MIU	004295MIU	004295MIU	1,000	818	0%				32.85	32.85	25.13		
DocuLex Archive Studio On-Site Installation and Training Half Day Rate	004296MIU	004296MIU	004296MIU	500	459	0%				18.41	18.41	13.05		
DocuLex Archive Studio API Integration Hourly Rate	004297MIU	004297MIU	004297MIU	150	137	1%				4.90	4.90	3.80		
DocuLex Professional Services and Consulting Daily Rate	004298MIU	004298MIU	004298MIU	1,000	818	0%				32.85	32.85	25.13		
DocuLex Professional Services and Consulting Half Day Rate	004299MIU	004299MIU	004299MIU	450	413	0%				14.77	14.77	11.74		
DigiDocFlow														
Core Modules														
DigiDocFlow Basic with 1 MFP License	004218MIU	004218MIU	004218MIU	899	610	26%				21.81	21.81	17.34		
DigiDocFlow Features Pack	004220MIU	004220MIU	004220MIU	599	407	26%				14.54	14.54	11.56		
DigiDocflow Barcode Module	004228MIU	004228MIU	004228MIU	1,099	881	19%				31.51	31.51	25.06		
Client License Options														
DigiDocFlow Additional MFP Single License	004221MIU	004221MIU	004221MIU	499	339	26%				12.07	12.07	9.60		
DigiDocFlow Additional 10 MFP License Pack	004222MIU	004222MIU	004222MIU	4,199	2,852	26%				101.96	101.96	81.08		
DigiDocFlow Additional 50 MFP License Pack	004223MIU	004223MIU	004223MIU	18,799	12,798	25%				458.38	458.38	382.94		
Connectors														
DigiDocFlow Microsoft SQL Server Connector*	004229MIU	004229MIU	004229MIU	1,099	881	13%				31.51	31.51	25.06		
DigiDocFlow Thomson Elite ProLaw Connector**	004230MIU	004230MIU	004230MIU	1,099	881	13%				31.51	31.51	25.06		
DigiDocFlow ODBC Server Connector	004231MIU	004231MIU	004231MIU	1,099	881	13%				31.51	31.51	25.06		

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DigiDocFlow Hummingbird Connector	004232MIU	004232MIU	004232MIU	1,099	881	13%				31.51	31.51	25.06		
DigiDocFlow WorlDox Connector	004233MIU	004233MIU	004233MIU	1,099	881	13%				31.51	31.51	25.06		
DigiDocFlow LiveLink Connector	004234MIU	004234MIU	004234MIU	1,099	881	13%				31.51	31.51	25.06		
DigiDocFlow Oracle Connector	004235MIU	004235MIU	004235MIU	1,099	881	13%				31.51	31.51	25.06		
Maintenance & Support Options														
DigiDocFlow Basic ver. 1 MFP License 1 YR M&S	004237MIU	004237MIU	004237MIU	162	149					5.32	5.32	4.23		
DigiDocFlow Additional MFP Single License 1 YR M&S	004238MIU	004238MIU	004238MIU	90	77	8%				2.75	2.75	2.20		
DigiDocFlow Additional 10 MFP License Pack 1 YR M&S	004239MIU	004239MIU	004239MIU	756	627	10%				22.40	22.40	17.81		
DigiDocFlow Additional 50 MFP License Pack 1 YR M&S	004240MIU	004240MIU	004240MIU	3,394	2,973	4%				106.30	106.30	84.53		
DigiDocFlow Features Pack (per Server) 1 YR M&S includes sw upgrades and	005633MIU	005633MIU	005633MIU	108	86	19%				2.85	2.85	2.26		
DigiDocFlow Modules & Connectors (price per module and/or connector) 1 YR	005634MIU	005634MIU	005634MIU	190	148	20%				5.29	5.29	4.16		
Professional Services														
DigiDocFlow Remote Installation Services	004248MIU	004248MIU	004249MIU	450	413	0%				14.77	14.77	11.74		
DigiDocFlow Half Day Professional Services	004252MIU	004252MIU	004252MIU	450	413	0%				14.77	14.77	11.74		
DigiDocFlow Full Day Professional Services	004253MIU	004253MIU	004253MIU	900	735	0%				26.29	26.29	20.93		
Xythos Product Line														
Server System Module														
Xythos Business Suite - 25 Named User Licenses	004154MIU	004154MIU	004154MIU	10,000	7,168	22%				255.98	255.98	203.48		
Xythos Business Suite - 50 Named User Licenses	004155MIU	004155MIU	004155MIU	15,000	10,735	22%				383.73	383.73	305.21		
Xythos Business Suite - 125 Named User Licenses	004156MIU	004156MIU	004156MIU	30,000	21,471	22%				767.58	767.58	610.42		
Xythos Business Suite - 250 Named User Licenses	004157MIU	004157MIU	004157MIU	57,500	41,153	22%				1,471.24	1,471.24	1,169.89		
Xythos Business Suite - 500 Named User Licenses	004158MIU	004158MIU	004158MIU	80,000	57,257	22%				2,046.94	2,046.94	1,627.82		
Xythos Business Suite - 1000 Named User Licenses	004159MIU	004159MIU	004159MIU	120,000	85,885	22%				3,070.38	3,070.38	2,441.70		
Records Management														
Xythos Records Management Module - 25 Named Users	004160MIU	004160MIU	004160MIU	30,000	21,471	22%				767.58	767.58	610.42		
Xythos Records Management Module - 50 Named Users	004161MIU	004161MIU	004161MIU	60,000	42,943	22%				1,535.21	1,535.21	1,220.88		
Integration Module														
Xythos API Module	004162MIU	004162MIU	004162MIU	35,000	25,050	22%				895.53	895.53	712.18		
Maintenance & Support Server System Module														
Xythos Business Suite - 25 Named User Licenses 1 YR M&S	004163MIU	004163MIU	004163MIU	2,000	1,935	2%				64.53	64.53	51.32		
Xythos Business Suite - 50 Named User Licenses 1 YR M&S	004164MIU	004164MIU	004164MIU	3,000	2,902	2%				96.80	96.80	77.02		
Xythos Business Suite - 125 Named User Licenses 1 YR M&S	004172MIU	004172MIU	004172MIU	6,000	5,418	2%				193.60	193.60	154.03		
Xythos Business Suite - 250 Named User Licenses 1 YR M&S	004173MIU	004173MIU	004173MIU	11,500	10,393	2%				371.20	371.20	295.19		
Xythos Business Suite - 500 Named User Licenses 1 YR M&S	004174MIU	004174MIU	004174MIU	16,000	14,447	2%				516.47	516.47	410.72		
Xythos Business Suite - 1000 Named User Licenses 1 YR M&S	004175MIU	004175MIU	004175MIU	24,000	21,669	2%				774.58	774.58	616.04		
Maintenance & Support Records Management														
Xythos Records Management Module - 25 Named Users 1 YR M&S	004176MIU	004176MIU	004176MIU	6,000	5,418	2%				193.60	193.60	154.03		
Xythos Records Management Module - 50 Named Users 1 YR M&S	004177MIU	004177MIU	004177MIU	12,000	10,835	2%				387.35	387.35	308.03		
Maintenance & Support Integration Module														
Xythos API Module 1 YR M&S	004178MIU	004178MIU	004178MIU	7,000	6,319	2%				225.92	225.92	179.69		
Professional Services														
Xythos Quick Start Training - 3 Days	004179MIU	004179MIU	004179MIU	6,000	5,519	0%				197.31	197.31	156.91		
Xythos Consulting Services Daily Rate	004180MIU	004180MIU	004180MIU	2,000	1,839	0%				65.76	65.76	52.29		
Xythos Consulting Services Half Day Rate	004181MIU	004181MIU	004181MIU	1,000	919	0%				32.88	32.88	26.13		
Xythos Business Suite - 2500 named user licenses	005308MIU	005308MIU	005308MIU	150,000	101,293	26%				3,841.61	3,841.61	2,895.87		
Xythos Connector for Ricoh	005310MIU	005310MIU	005310MIU	1,000	879	20%				24.27	24.27	19.30		
Xythos Business Suite - 2500 named user licenses 1 YR M&S	005309MIU	005309MIU	005309MIU	30,000	25,701	7%				812.82	812.82	730.85		
Xythos Connector for Ricoh 1 YR M&S	005311MIU	005311MIU	005311MIU	200	171	7%				6.12	6.12	4.86		
Xythos Consulting Hourly Rate	005312MIU	005312MIU	005312MIU	200	183	1%				6.55	6.55	5.20		
Technesis														
Technesis Network Deployment Server	004656MIU	004656MIU	004656MIU	1,500	1,074	22%				38.38	38.38	30.52		
Technesis Additional Network Deployment Server	004657MIU	004657MIU	004657MIU	1,000	716	22%				25.59	25.59	20.35		
Technesis Print Server Tracking (Per Print Server After First)	004658MIU	004658MIU	004658MIU	1,000	716	22%				25.59	25.59	20.35		
Technesis Client - 5 Client Pack	004659MIU	004659MIU	004659MIU	275	197	22%				7.04	7.04	5.60		
Technesis Client - 10 Client Pack	004660MIU	004660MIU	004660MIU	500	356	22%				12.73	12.73	10.12		
Technesis Client - 25 Client Pack	004661MIU	004661MIU	004661MIU	1,100	787	22%				28.12	28.12	22.36		
Technesis Client - 50 Client Pack	004662MIU	004662MIU	004662MIU	1,900	1,351	21%				48.24	48.24	38.35		
Technesis Client - 100 Client Pack	004663MIU	004663MIU	004663MIU	3,450	2,486	20%				88.78	88.78	70.60		
Technesis Client - 250 Client Pack	004664MIU	004664MIU	004664MIU	6,000	5,125	21%				204.67	204.67	162.77		
Technesis Client - 500 Client Pack	004665MIU	004665MIU	004665MIU	15,000	10,735	22%				383.73	383.73	305.21		
Technesis Client - 1000 Client Pack	004666MIU	004666MIU	004666MIU	29,000	20,765	22%				742.30	742.30	590.07		
Technesis Client - 2500 Client Pack	004667MIU	004667MIU	004667MIU	48,250	33,103	22%				1,183.42	1,183.42	941.10		
Technesis Client - 6000 Client Pack	004668MIU	004668MIU	004668MIU	87,500	48,310	22%				1,727.09	1,727.09	1,373.46		
Technesis Client - 10000 Client Pack	004669MIU	004669MIU	004669MIU	100,000	71,670	22%				2,559.64	2,559.64	2,034.75		
Technesis iBridge Ricoh ESA Embedded (1-5) Per Device	004670MIU	004670MIU	004670MIU	650	496	22%				16.84	16.84	13.39		
Technesis iBridge Ricoh ESA Embedded (6-25) Per Device	004671MIU	004671MIU	004671MIU	625	468	22%				16.02	16.02	12.74		
Technesis iBridge Ricoh ESA Embedded (26-50) Per Device	004672MIU	004672MIU	004672MIU	500	428	22%				15.33	15.33	12.19		
Technesis iBridge Ricoh ESA Embedded (51+) Per Device	004673MIU	004673MIU	004673MIU	400	368					13.18	13.18	10.48		
Technesis SmartSync Datek Advantage Plug-In	004674MIU	004674MIU	004674MIU	600	428	28%				15.33	15.33	12.19		
Technesis SmartSync Datek Vision Plug-In	004675MIU	004675MIU	004675MIU	600	428	22%				15.33	15.33	12.19		
Technesis SmartSync Sama 4 Plug-In	004676MIU	004676MIU	004676MIU	600	428	22%				15.33	15.33	12.19		
Technesis SmartSync Windows 2000 Plug-In	004677MIU	004677MIU	004677MIU	600	428	22%				15.33	15.33	12.19		

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Technesis SmartSync BST Plug-In	004678MIU	004678MIU	004678MIU	600	428	22%				15.98	15.33	12.18		
Technesis SmartSync Dream Plug-In	004679MIU	004679MIU	004679MIU	600	428	22%				15.33	15.33	12.18		
Technesis SmartSync Axiom Plug-In	004680MIU	004680MIU	004680MIU	500	356	22%				12.78	12.79	10.17		
Technesis Custom SmartSync Plug-In	004681MIU	004681MIU	004681MIU	1,000	716	22%				25.58	25.59	20.35		
Technesis Print Assessments (1- 500 workstations for a 90 day period)	004682MIU	004682MIU	004682MIU	1,500	1,074	22%				38.36	38.38	30.52		
Technesis Print Assessments (501- 2500 workstations for a 90 day period)	004683MIU	004683MIU	004683MIU	6,400	4,581	22%				163.76	163.76	130.33		
Technesis Print Assessments (2501- 5000 workstations for a 90 day period)	004684MIU	004684MIU	004684MIU	11,000	7,872	22%				281.44	281.44	223.81		
Technesis Print Assessments (5001 - 10000 workstations for a 90 day period)	004685MIU	004685MIU	004685MIU	16,000	12,882	22%				460.56	460.56	366.26		
Technesis Print Assessments (10001+ workstations for a 90 day period)	004686MIU	004686MIU	004686MIU	25,000	17,989	22%				639.68	639.68	508.70		
Annual Maintenance - Technesis Network Deployment Server	004687MIU	004687MIU	004687MIU	255	211	10%				7.53	7.53	5.99		
Annual Maintenance - Additional Network Deployment Server License	004688MIU	004688MIU	004688MIU	170	141	10%				5.03	5.03	4.00		
Annual Maintenance - Print Server/Tracking (per Print server after 1st)	004689MIU	004689MIU	004689MIU	170	141	10%				5.03	5.03	4.00		
Annual Maintenance - Technesis Client - 5 Client Pack	004690MIU	004690MIU	004690MIU	47	38	10%				1.36	1.36	1.10		
Annual Maintenance - Technesis Client - 10 Client Pack	004691MIU	004691MIU	004691MIU	85	71	8%				2.53	2.53	2.01		
Annual Maintenance - Technesis Client - 25 Client Pack	004692MIU	004692MIU	004692MIU	187	154	11%				5.46	5.46	4.37		
Annual Maintenance - Technesis Client - 50 Client Pack	004693MIU	004693MIU	004693MIU	323	268	11%				9.51	9.51	7.58		
Annual Maintenance - Technesis Client - 100 Client Pack	004694MIU	004694MIU	004694MIU	587	485	10%				17.33	17.33	13.78		
Annual Maintenance - Technesis Client - 250 Client Pack	004695MIU	004695MIU	004695MIU	1,360	1,123	10%				40.16	40.16	31.94		
Annual Maintenance - Technesis Client - 500 Client Pack	004696MIU	004696MIU	004696MIU	2,550	2,107	10%				75.32	75.32	59.90		
Annual Maintenance - Technesis Client - 1000 Client Pack	004697MIU	004697MIU	004697MIU	4,930	4,073	10%				145.60	145.60	115.78		
Annual Maintenance - Technesis Client - 2500 Client Pack	004698MIU	004698MIU	004698MIU	7,983	6,499	10%				232.14	232.14	184.61		
Annual Maintenance - Technesis Client - 5000 Client Pack	004699MIU	004699MIU	004699MIU	11,475	9,476	10%				338.77	338.77	269.40		
Annual Maintenance - Technesis Client - 10000 Client Pack	004700MIU	004700MIU	004700MIU	17,000	14,038	10%				501.87	501.87	399.11		
Annual Maintenance - iBridge Ricoh ESA Embedded(1-5), for ea	004701MIU	004701MIU	004701MIU	111	92	10%				3.28	3.28	2.62		
Annual Maintenance - iBridge Ricoh ESA Embedded(6-25), for ea	004702MIU	004702MIU	004702MIU	106	87	11%				3.12	3.12	2.48		
Annual Maintenance - iBridge Ricoh ESA Embedded(26-50), for ea	004703MIU	004703MIU	004703MIU	102	85	10%				3.03	3.03	2.41		
Annual Maintenance - iBridge Ricoh ESA Embedded(50+), for ea	004704MIU	004704MIU	004704MIU	68	63					2.24	2.24	1.78		
Annual Maintenance - SmartSync Deltek Advantage Plug-In	004705MIU	004705MIU	004705MIU	102	85	10%				3.03	3.03	2.41		
Annual Maintenance - SmartSync Deltek Vision Plug-In	004706MIU	004706MIU	004706MIU	102	85	10%				3.03	3.03	2.41		
Annual Maintenance - SmartSync Sema 4 Plug-In	004707MIU	004707MIU	004707MIU	102	85	10%				3.03	3.03	2.41		
Annual Maintenance - SmartSync Wind 2000 Plug-In	004708MIU	004708MIU	004708MIU	102	85	10%				3.03	3.03	2.41		
Annual Maintenance - SmartSync BST Plug-In	004709MIU	004709MIU	004709MIU	102	85	10%				3.03	3.03	2.41		
Annual Maintenance - SmartSync Dream Plug-In	004710MIU	004710MIU	004710MIU	102	85	10%				3.03	3.03	2.41		
Annual Maintenance - SmartSync Axiom Plug-In	004711MIU	004711MIU	004711MIU	85	71	8%				2.53	2.53	2.01		
Annual Maintenance - Custom SmartSync Plug-In	004712MIU	004712MIU	004712MIU	170	141	10%				5.03	5.03	4.00		
First day of on-site services (incl T&E)	004713MIU	004713MIU	004713MIU	3,500	3,220					115.12	115.12	91.54		
Additional day of on-site (incT&E)	004714MIU	004714MIU	004714MIU	1,500	1,380					49.34	49.34	39.23		
Web install	004715MIU	004715MIU	004715MIU	600	552					19.73	19.73	15.69		
Custom onlineTraining session (1/2 day)	004716MIU	004716MIU	004716MIU	600	552					19.73	19.73	15.69		
Custom Services (billed hourly)	004717MIU	004717MIU	004717MIU	150	138					4.93	4.93	3.92		
Technesis iBridge Ricoh ESA Embedded (101-200) Per Device	005607MIU	005607MIU	005607MIU	300	178	33%				6.36	6.36	5.07		
Annual Maintenance - iBridge Ricoh ESA Embedded (101-200) - per device In	005608MIU	005608MIU	005608MIU	51	40	34%				1.45	1.45	1.15		
Technesis iBridge Ricoh ESA Embedded (201-500) Per Device	005609MIU	005609MIU	005609MIU	175	104	35%				3.72	3.72	2.96		
Annual Maintenance - iBridge Ricoh ESA Embedded (201-500) - per device In	005610MIU	005610MIU	005610MIU	30	22	28%				0.78	0.78	0.63		
Technesis iBridge Ricoh ESA Embedded (501+) Per Device	005611MIU	005611MIU	005611MIU	75	43	35%				1.61	1.61	1.29		
Annual Maintenance - iBridge Ricoh ESA Embedded (501+) - per device Incluy	005612MIU	005612MIU	005612MIU	13	10	14%				0.36	0.36	0.29		
Omtool														
AccuRoute Server Platform	004363MIU	004363MIU	004363MIU	12,500	8,490	26%				303.51	303.51	241.36		
AccuRoute Server Failover Platform	004364MIU	004364MIU	004364MIU	10,000	6,763	28%				242.78	242.78	193.08		
AccuRoute Server for Small Offices	004365MIU	004365MIU	004365MIU	7,500	5,094	26%				182.11	182.11	144.82		
Upgrade to AccuRoute from Genfax	004366MIU	004366MIU	004366MIU	7,500	5,394	28%				192.11	192.11	144.82		
Upgrade from AccuRoute Small Office to AccuRoute Base	004367MIU	004367MIU	004367MIU	10,000	6,781	28%				242.79	242.79	193.08		
AccuRoute Single User License	004368MIU	004368MIU	004368MIU	75	52	25%				1.86	1.86	1.45		
AccuRoute User Access Licenses (250-499 Users)	004369MIU	004369MIU	004369MIU	58	40	25%				1.45	1.45	1.15		
AccuRoute User Access Licenses (500-999 Users)	004370MIU	004370MIU	004370MIU	45	31	24%				1.12	1.12	0.89		
AccuRoute User Access Licenses (1000-2499 Users)	004371MIU	004371MIU	004371MIU	41	29	22%				1.05	1.05	0.84		
AccuRoute User Access Licenses (2500+ Users)	004372MIU	004372MIU	004372MIU	32	21	26%				0.78	0.78	0.60		
AccuRoute Legal Option Pack for Interwoven	004373MIU	004373MIU	004373MIU	35	24	29%				0.86	0.86	0.68		
AccuRoute Legal Option Pack for Hummingbird	004374MIU	004374MIU	004374MIU	35	24	29%				0.86	0.86	0.68		
Core Ricoh Java Enabled Device License	004375MIU	004375MIU	004375MIU	1,500	1,016	26%				36.44	36.44	28.96		
Ricoh Java Enabled Device License (2-9 Devices)	004376MIU	004376MIU	004376MIU	300	209	28%				7.27	7.27	5.78		
Ricoh Java Enabled Device License (10-99 Devices)	004490MIU	004490MIU	004490MIU	200	136	26%				4.87	4.87	3.87		
Ricoh Java Enabled Device License (100+ Devices)	004493MIU	004493MIU	004493MIU	100	67	27%				2.40	2.40	1.91		
Embedded Cost Recovery Device License	004377MIU	004377MIU	004377MIU	300	209	26%				7.27	7.27	5.78		
Genfax Server Software UL Users	004378MIU	004378MIU	004378MIU	5,600	3,803	28%				135.97	135.97	108.13		
Genfax Server Software (Notes) UL Users	004379MIU	004379MIU	004379MIU	5,600	3,803	28%				135.97	135.97	108.13		
Passive Cluster Add-On Genfax	004380MIU	004380MIU	004380MIU	2,800	1,976	26%				70.42	70.42	56.00		
AccuRouter Genfax Cost Recovery Add-On	004381MIU	004381MIU	004381MIU	3,000	2,759	0%				98.64	98.64	78.44		
AccuRouter Genfax Fax Ports Add-On	004382MIU	004382MIU	004382MIU	800	735	0%				26.28	26.28	20.90		
AccuRouter Genfax Compose Component Add-On	004383MIU	004383MIU	004383MIU	7,500	5,094	28%				182.11	182.11	144.82		
AccuRouter Genfax Conversion Tool for Legacy Documents in DMS Add-On	004384MIU	004384MIU	004384MIU	12,000	8,149	26%				291.34	291.34	231.69		
AccuRoute Barcode Extractor Add-On	004385MIU	004385MIU	004385MIU	5,000	3,396	26%				121.40	121.40	96.54		

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Pricing valid for 90 Days

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
AccuRoute/ Genfax Image-In Queue (Healthcare Software)	004433MIU	004433MIU	004433MIU	5,000	3,396	28%				121.40	121.40	96.54		
AccuRoute/ Genfax Image-In Acquisition Tool (Healthcare Software)	004436MIU	004436MIU	004436MIU	1,500	1,018	28%				36.44	36.44	28.98		
AccuRoute/ Genfax Image-In Acquisition Tool Additional Users (2-3 Licenses)	004439MIU	004439MIU	004439MIU	300	203	25%				7.27	7.27	5.78		
AccuRoute/ Genfax Image-In Acquisition Tool Additional Users (10-99 License	004442MIU	004442MIU	004442MIU	200	136	28%				4.87	4.87	3.87		
AccuRoute/ Genfax Image-In Acquisition Tool Additional Users (100+ Licenses	004445MIU	004445MIU	004445MIU	100	67	27%				2.40	2.40	1.91		
AccuRoute/ Genfax ObjectArchive System	004448MIU	004448MIU	004448MIU	25,000	18,378	28%				606.95	606.95	482.58		
AccuRoute/ Genfax Image-In Direct Capture (0-50 Units)	004451MIU	004451MIU	004451MIU	15,000	10,193	28%				364.19	364.19	289.57		
AccuRoute/ Genfax Image-In Direct Capture (51-400 Units)	004454MIU	004454MIU	004454MIU	22,500	15,280	28%				546.27	546.27	434.42		
AccuRoute/ Genfax Image-In Direct Capture (401-800 Units)	004457MIU	004457MIU	004457MIU	26,250	17,827	29%				637.31	637.31	506.82		
AccuRoute/ Genfax Image-In Direct Capture (801+ Units)	004460MIU	004460MIU	004460MIU	45,000	30,559	28%				1,092.47	1,092.47	868.75		
AccuRoute/ Genfax Image-In Direct Capture (ID Capture)	004463MIU	004463MIU	004463MIU	600	408	28%				14.57	14.57	11.59		
AccuRoute/ Genfax Object Archive DVD Backup (0-50 Units)	004466MIU	004466MIU	004466MIU	5,000	3,396	28%				121.40	121.40	96.54		
AccuRoute/ Genfax Object Archive DVD Backup (51-400 Units)	004469MIU	004469MIU	004469MIU	6,250	4,244	28%				151.72	151.72	120.66		
AccuRoute/ Genfax Object Archive DVD Backup (401-800 Units)	004472MIU	004472MIU	004472MIU	8,750	5,942	28%				212.44	212.44	168.94		
AccuRoute/ Genfax Object Archive DVD Backup (801+ Units)	004475MIU	004475MIU	004475MIU	10,000	6,791	28%				242.78	242.78	193.08		
AccuRoute/ Genfax Legato Backup (0-50 Units)	004478MIU	004478MIU	004478MIU	5,000	3,396	28%				121.40	121.40	96.54		
AccuRoute/ Genfax Legato Backup (51-400 Units)	004481MIU	004481MIU	004481MIU	6,250	4,244	28%				151.72	151.72	120.66		
AccuRoute/ Genfax Legato Backup (401-800 Units)	004484MIU	004484MIU	004484MIU	8,750	5,942	28%				212.44	212.44	168.94		
AccuRoute/ Genfax Legato Backup (801+ Units)	004487MIU	004487MIU	004487MIU	10,000	6,791	28%				242.79	242.79	193.08		
AccuRoute/ Genfax Object Archive Tivoli Backup (0-50 Units)	004496MIU	004496MIU	004496MIU	5,000	3,396	28%				121.40	121.40	96.54		
AccuRoute/ Genfax Object Archive Tivoli Backup (51-400 Units)	004499MIU	004499MIU	004499MIU	6,250	4,244	28%				151.72	151.72	120.66		
AccuRoute/ Genfax Object Archive Tivoli Backup (401-800 Units)	004502MIU	004502MIU	004502MIU	8,750	5,942	28%				212.44	212.44	168.94		
AccuRoute/ Genfax Object Archive Tivoli Backup (801+ Units)	004505MIU	004505MIU	004505MIU	10,000	6,791	28%				242.79	242.79	193.08		
AccuRoute/ Genfax Object Archive for EMC (0-50 Units)	004508MIU	004508MIU	004508MIU	5,000	3,396	28%				121.40	121.40	96.54		
AccuRoute/ Genfax Object Archive for EMC (51-400 Units)	004511MIU	004511MIU	004511MIU	6,250	4,244	28%				151.72	151.72	120.66		
AccuRoute/ Genfax Object Archive for EMC (401-800 Units)	004514MIU	004514MIU	004514MIU	8,750	5,942	28%				212.44	212.44	168.94		
AccuRoute/ Genfax Object Archive for EMC (801+ Units)	004517MIU	004517MIU	004517MIU	10,000	6,791	28%				242.79	242.79	193.08		
AccuRoute/ Genfax Object Archive Veritas Backup Executive (0-50 Units)	004520MIU	004520MIU	004520MIU	5,000	3,396	28%				121.40	121.40	96.54		
AccuRoute/ Genfax Object Archive Veritas Backup Executive (51-400 Units)	004523MIU	004523MIU	004523MIU	6,250	4,244	28%				151.72	151.72	120.66		
AccuRoute/ Genfax Object Archive Veritas Backup Executive (401-800 Units)	004526MIU	004526MIU	004526MIU	8,750	5,942	28%				212.44	212.44	168.94		
AccuRoute/ Genfax Object Archive Veritas Backup Executive (801+ Units)	004529MIU	004529MIU	004529MIU	10,000	6,791	28%				242.79	242.79	193.08		
AccuRoute/ Genfax Microsoft Exchange Connector	004532MIU	004532MIU	004532MIU	2,500	1,698	28%				60.71	60.71	48.28		
AccuRoute/ Genfax IBM Lotus Notes Connector	004535MIU	004535MIU	004535MIU	2,500	1,698	28%				60.71	60.71	48.28		
AccuRoute/ Genfax Telco Connector	004538MIU	004538MIU	004538MIU	1,500	1,019	28%				36.44	36.44	28.98		
AccuRoute/ Genfax DMS Connector Tier 1	004541MIU	004541MIU	004541MIU	2,500	1,698	28%				60.71	60.71	48.28		
AccuRoute/ Genfax DMS Connector Tier 2	004544MIU	004544MIU	004544MIU	5,000	4,599	8%				164.42	164.42	130.75		
AccuRoute/ Genfax DMS Connector Tier 3	004547MIU	004547MIU	004547MIU	7,500	6,898	8%				246.64	246.64	196.14		
AccuRoute/ Genfax T.37 Fax Connector	004550MIU	004550MIU	004550MIU	7,500	5,094	28%				182.11	182.11	144.82		
XML Input Connector for AccuRoute	004553MIU	004553MIU	004553MIU	2,500	1,698	28%				60.71	60.71	48.28		
XML STORE Connector for AccuRoute	004556MIU	004556MIU	004556MIU	15,000	10,186	28%				364.16	364.16	289.59		
AccuRoute/ Genfax Connector for CT Summation	004559MIU	004559MIU	004559MIU	5,000	3,396	28%				121.40	121.40	96.54		
AccuRoute/ Genfax for Dataflight	004562MIU	004562MIU	004562MIU	5,000	3,396	28%				121.40	121.40	96.54		
AccuRoute/ Genfax for Ringtail	004565MIU	004565MIU	004565MIU	5,000	3,396	28%				121.40	121.40	96.54		
AccuRoute/ Genfax SR-140 2 Channel FOIP	004568MIU	004568MIU	004568MIU	1,560	1,358	3%				48.53	48.53	38.59		
AccuRoute/ Genfax SR-140 4 Channel FOIP	004571MIU	004571MIU	004571MIU	2,530	2,248	3%				80.35	80.35	63.90		
AccuRoute/ Genfax SR-140 8 Channel FOIP	004574MIU	004574MIU	004574MIU	4,960	4,405	3%				157.48	157.48	125.23		
AccuRoute/ Genfax SR-140 12 Channel FOIP	004577MIU	004577MIU	004577MIU	7,280	6,475	3%				231.48	231.48	184.08		
AccuRoute/ Genfax SR-140 24 Channel FOIP	004580MIU	004580MIU	004580MIU	13,650	12,123	3%				433.38	433.38	344.65		
AccuRoute/ Genfax SR-140 30 Channel FOIP	004583MIU	004583MIU	004583MIU	16,480	14,634	3%				523.18	523.18	416.06		
AccuRoute/ Genfax SR-140 48 Channel FOIP	004586MIU	004586MIU	004586MIU	27,295	24,239	3%				866.55	866.55	689.12		
AccuRoute/ Genfax SR-140 60 Channel FOIP	004589MIU	004589MIU	004589MIU	32,960	29,270	3%				1,046.40	1,046.40	832.14		
Ricoh Embedded AccuRoute with Fax Device License (10-49 Devices)	004728MIU	004728MIU	004728MIU	800	543	26%				19.41	19.41	15.43		
Ricoh Embedded AccuRoute with Fax Device License (50-99 Devices)	004729MIU	004729MIU	004729MIU	700	475	26%				16.97	16.97	13.50		
Ricoh Embedded AccuRoute with Fax Device License (100-199 Devices)	004730MIU	004730MIU	004730MIU	500	339	26%				12.14	12.14	9.65		
Ricoh Embedded AccuRoute with Fax Device License (200-499 Devices)	004731MIU	004731MIU	004731MIU	250	170	26%				6.08	6.08	4.84		
Ricoh Embedded AccuRoute with Fax Device License (500+ Devices)	004732MIU	004732MIU	004732MIU	175	120	28%				4.28	4.28	3.40		
AccuRoute Server Platform (1YR M&S Advantage Support)	004386MIU	004386MIU	004386MIU	2,500	2,089	9%				74.69	74.69	59.40		
AccuRoute Server Failover Platform (1YR M&S Advantage Support)	004388MIU	004388MIU	004388MIU	2,000	1,672	9%				59.76	59.76	47.52		
AccuRoute Server for Small Offices (1YR M&S Advantage Support)	004390MIU	004390MIU	004390MIU	1,500	1,253	9%				44.80	44.80	35.62		
Upgrade to AccuRoute from Genfax (1YR M&S Advantage Support)	004392MIU	004392MIU	004392MIU	1,500	1,253	9%				44.80	44.80	35.02		
Upgrade from AccuRoute Small Office to AccuRoute Base (1YR M&S Advanta	004394MIU	004394MIU	004394MIU	2,000	1,672	9%				59.76	59.76	47.52		
AccuRoute Single User License (1YR M&S Advantage Support)	004397MIU	004397MIU	004397MIU	15	13	13%				0.43	0.43	0.34		
AccuRoute User Access Licenses (250-499 Users) (1YR M&S Advantage Sup	004399MIU	004399MIU	004399MIU	12	9	15%				0.33	0.33	0.26		
AccuRoute User Access Licenses (500-999 Users) (1YR M&S Advantage Sup	004401MIU	004401MIU	004401MIU	8	7	11%				0.26	0.26	0.21		
AccuRoute User Access Licenses (1000-2499 Users) (1YR M&S Advantage S	004403MIU	004403MIU	004403MIU	8	7	2%				0.26	0.26	0.21		
AccuRoute User Access Licenses (2500+ Users) (1YR M&S Advantage Suppo	004405MIU	004405MIU	004405MIU	6	5	22%				0.18	0.18	0.13		
AccuRoute Legal Option Pack for Interwoven (1YR M&S Advantage Support)	004407MIU	004407MIU	004407MIU	7	6					0.23	0.23	0.18		
AccuRoute Legal Option Pack for Hummingbird (1YR M&S Advantage Support	004409MIU	004409MIU	004409MIU	7	6					0.23	0.23	0.18		
Core Ricoh Java Enabled Device License (1YR M&S Advantage Support)	004411MIU	004411MIU	004411MIU	300	259	8%				6.95	6.95	7.11		
Ricoh Java Enabled Device License (2-9 Devices) (1YR M&S Advantage Supp	004413MIU	004413MIU	004413MIU	60	56	10%				1.78	1.78	1.41		
Ricoh Java Enabled Device License (10-99 Devices) (1YR M&S Advantage Sup	004491MIU	004491MIU	004491MIU	40	34	8%				1.22	1.22	0.97		
Ricoh Java Enabled Device License (100+ Devices) (1YR M&S Advantage Sup	004494MIU	004494MIU	004494MIU	20	16	15%				0.56	0.56	0.44		

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Embedded Cost Recovery Device License (1YR M&S Advantage Support)	004415MIU	004415MIU	004415MIU	60	50	10%				1.78	1.78	1.41		
Genifax Server Software UL Users (1YR M&S Advantage Support)	004417MIU	004417MIU	004417MIU	1,120	926	9%				33.45	33.45	26.50		
Genifax Server Software (Notes) UL Users (1YR M&S Advantage Support)	004419MIU	004419MIU	004419MIU	1,120	836	9%				32.45	32.45	26.00		
Passive Cluster Add-On Genifax (1YR M&S Advantage Support)	004421MIU	004421MIU	004421MIU	580	465	9%				17.33	17.33	13.70		
AccuRoute/ Genifax Cost Recovery Add-On (1YR M&S Advantage Support)	004425MIU	004425MIU	004425MIU	600	502	9%				17.98	17.98	14.28		
AccuRoute/ Genifax Fax Ports Add-On (1YR M&S Advantage Support)	004423MIU	004423MIU	004423MIU	160	134	9%				4.80	4.80	3.82		
AccuRoute/ Genifax Compose Component Add-On (1YR M&S Advantage Supp	004427MIU	004427MIU	004427MIU	1,500	1,253	9%				44.90	44.90	35.62		
AccuRoute/ Genifax Conversion Tool for Legacy Documents in DMS Add-On (1	004429MIU	004429MIU	004429MIU	2,400	2,005	9%				71.70	71.70	57.02		
AccuRoute Barcode Extractor Add-On (1YR M&S Advantage Support)	004431MIU	004431MIU	004431MIU	1,000	835	9%				29.88	29.88	23.75		
AccuRoute/ Genifax Image-In Queue (Healthcare Software) (1YR M&S Advan	004434MIU	004434MIU	004434MIU	1,000	935	9%				29.88	29.88	23.75		
AccuRoute/ Genifax Image-In Acquisition Tool (Healthcare Software) (1YR M&	004437MIU	004437MIU	004437MIU	300	290	9%				8.95	8.95	7.11		
AccuRoute/ Genifax Image-In Acquisition Tool Additional Users (2-8 Licenses)	004440MIU	004440MIU	004440MIU	60	50	10%				1.79	1.79	1.41		
AccuRoute/ Genifax Image-In Acquisition Tool Additional Users (10-99 License	004444MIU	004444MIU	004444MIU	40	35	3%				1.29	1.29	1.02		
AccuRoute/ Genifax Image-In Acquisition Tool Additional Users (100+ Licenses	004446MIU	004446MIU	004446MIU	20	17	5%				0.82	0.82	0.65		
AccuRoute/ Genifax ObjectArchive System (1YR M&S Advantage Support)	004449MIU	004449MIU	004449MIU	5,000	4,180	3%				149.42	149.42	118.33		
AccuRoute/ Genifax Image-In Direct Capture (0-50 Units) (1YR M&S Advantag	004452MIU	004452MIU	004452MIU	1,800	1,585	9%				53.81	53.81	42.78		
AccuRoute/ Genifax Image-In Direct Capture (51-400 Units) (1YR M&S Advan	004455MIU	004455MIU	004455MIU	2,700	2,257	9%				80.68	80.68	64.18		
AccuRoute/ Genifax Image-In Direct Capture (401-800 Units) (1YR M&S Adv	004458MIU	004458MIU	004458MIU	3,150	2,832	9%				94.10	94.10	74.89		
AccuRoute/ Genifax Image-In Direct Capture (801+ Units) (1YR M&S Advantag	004461MIU	004461MIU	004461MIU	5,400	4,919	9%				161.33	161.33	128.29		
AccuRoute/ Genifax Image-In Direct Capture (ID Capture) (1YR M&S Advantag	004464MIU	004464MIU	004464MIU	120	100	9%				3.59	3.59	2.85		
AccuRoute/ Genifax Object Archive DVD Backup (0-50 Units) (1YR M&S Adva	004467MIU	004467MIU	004467MIU	600	502	9%				17.98	17.98	14.28		
AccuRoute/ Genifax Object Archive DVD Backup (51-400 Units) (1YR M&S Ad	004470MIU	004470MIU	004470MIU	750	627	9%				22.43	22.43	17.84		
AccuRoute/ Genifax Object Archive DVD Backup (401-800 Units) (1YR M&S A	004473MIU	004473MIU	004473MIU	1,050	878	9%				31.38	31.38	24.95		
AccuRoute/ Genifax Object Archive DVD Backup (801+ Units) (1YR M&S Adva	004476MIU	004476MIU	004476MIU	1,200	1,003	9%				35.85	35.85	28.51		
AccuRoute/ Genifax Legato Backup (0-50 Units) (1YR M&S Advantage Suppor	004479MIU	004479MIU	004479MIU	600	502	9%				17.98	17.98	14.28		
AccuRoute/ Genifax Legato Backup (51-400 Units) (1YR M&S Advantage Supp	004482MIU	004482MIU	004482MIU	750	627	9%				22.43	22.43	17.84		
AccuRoute/ Genifax Legato Backup (401-800 Units) (1YR M&S Advantage Sup	004485MIU	004485MIU	004485MIU	1,050	878	9%				31.38	31.38	24.95		
AccuRoute/ Genifax Legato Backup (801+ Units) (1YR M&S Advantage Suppo	004488MIU	004488MIU	004488MIU	1,200	1,003	9%				35.85	35.85	28.51		
AccuRoute/ Genifax Object Archive Tivoli Backup (0-50 Units) (1YR M&S Adva	004497MIU	004497MIU	004497MIU	600	502	9%				17.98	17.98	14.28		
AccuRoute/ Genifax Object Archive Tivoli Backup (51-400 Units) (1YR M&S Ad	004500MIU	004500MIU	004500MIU	750	627	9%				22.43	22.43	17.84		
AccuRoute/ Genifax Object Archive Tivoli Backup (401-800 Units) (1YR M&S A	004503MIU	004503MIU	004503MIU	1,050	878	9%				31.38	31.38	24.95		
AccuRoute/ Genifax Object Archive Tivoli Backup (801+ Units) (1YR M&S Adv	004506MIU	004506MIU	004506MIU	1,200	1,003	9%				35.85	35.85	28.51		
AccuRoute/ Genifax Object Archive for EMC (0-50 Units) (1YR M&S Advantage	004509MIU	004509MIU	004509MIU	600	502	9%				17.98	17.98	14.28		
AccuRoute/ Genifax Object Archive for EMC (51-400 Units) (1YR M&S Advan	004512MIU	004512MIU	004512MIU	750	627	9%				22.43	22.43	17.84		
AccuRoute/ Genifax Object Archive for EMC (401-800 Units) (1YR M&S Advan	004515MIU	004515MIU	004515MIU	1,050	878	9%				31.38	31.38	24.95		
AccuRoute/ Genifax Object Archive for EMC (801+ Units) (1YR M&S Advantag	004518MIU	004518MIU	004518MIU	1,200	1,003	9%				35.85	35.85	28.51		
AccuRoute/ Genifax Object Archive Veritas Backup Executive (0-50 Units) (1Y	004521MIU	004521MIU	004521MIU	600	502	9%				17.98	17.98	14.28		
AccuRoute/ Genifax Object Archive Veritas Backup Executive (51-400 Units) (1	004524MIU	004524MIU	004524MIU	750	627	9%				22.43	22.43	17.84		
AccuRoute/ Genifax Object Archive Veritas Backup Executive (401-800 Units)	004527MIU	004527MIU	004527MIU	1,050	878	9%				31.38	31.38	24.95		
AccuRoute/ Genifax Object Archive Veritas Backup Executive (801+ Units) (1Y	004530MIU	004530MIU	004530MIU	1,200	1,003	9%				35.85	35.85	28.51		
AccuRoute/ Genifax Microsoft Exchange Connector (1YR M&S Advantage Sup	004533MIU	004533MIU	004533MIU	500	418	9%				14.93	14.93	11.87		
AccuRoute/ Genifax IBM Lotus Notes Connector (1YR M&S Advantage Suppor	004536MIU	004536MIU	004536MIU	500	418	9%				14.93	14.93	11.87		
AccuRoute/ Genifax Telco Connector (1YR M&S Advantage Support)	004539MIU	004539MIU	004539MIU	300	250	9%				8.95	8.95	7.11		
AccuRoute/ Genifax DMS Connector Tier 1 (1YR M&S Advantage Support)	004542MIU	004542MIU	004542MIU	500	418	9%				14.93	14.93	11.87		
AccuRoute/ Genifax DMS Connector Tier 2 (1YR M&S Advantage Support)	004545MIU	004545MIU	004545MIU	1,000	835	9%				29.88	29.88	23.75		
AccuRoute/ Genifax DMS Connector Tier 3 (1YR M&S Advantage Support)	004548MIU	004548MIU	004548MIU	1,500	1,253	9%				44.80	44.80	35.62		
AccuRoute/ Genifax T.37 Fax Connector (1YR M&S Advantage Support)	004551MIU	004551MIU	004551MIU	1,500	1,253	9%				44.80	44.80	35.62		
XML Input Connector for AccuRoute (1YR M&S Advantage Support)	004554MIU	004554MIU	004554MIU	500	418	9%				14.93	14.93	11.87		
XML STORE Connector for AccuRoute (1YR M&S Advantage Support)	004557MIU	004557MIU	004557MIU	3,000	2,506	9%				89.66	89.66	71.30		
AccuRoute/ Genifax Connector for CT Summatic (1YR M&S Advantage Suppo	004560MIU	004560MIU	004560MIU	1,000	835	9%				29.88	29.88	23.75		
AccuRoute/ Genifax for Datafight (1YR M&S Advantage Support)	004563MIU	004563MIU	004563MIU	1,000	835	9%				29.88	29.88	23.75		
AccuRoute/ Genifax for Ringtail (1YR M&S Advantage Support)	004566MIU	004566MIU	004566MIU	1,000	835	9%				29.88	29.88	23.75		
AccuRoute/ Genifax SR-140 2 Channel FOIP (1YR M&S Advantage Support)	004569MIU	004569MIU	004569MIU	312	285	0%				10.23	10.23	8.13		
AccuRoute/ Genifax SR-140 4 Channel FOIP (1YR M&S Advantage Support)	004573MIU	004573MIU	004573MIU	508	465	0%				16.61	16.61	13.21		
AccuRoute/ Genifax SR-140 8 Channel FOIP (1YR M&S Advantage Support)	004575MIU	004575MIU	004575MIU	992	806	9%				28.87	28.87	23.59		
AccuRoute/ Genifax SR-140 12 Channel FOIP (1YR M&S Advantage Support)	004578MIU	004578MIU	004578MIU	1,458	1,217	9%				43.51	43.51	34.60		
AccuRoute/ Genifax SR-140 24 Channel FOIP (1YR M&S Advantage Support)	004581MIU	004581MIU	004581MIU	2,730	2,385	9%				81.60	81.60	64.89		
AccuRoute/ Genifax SR-140 30 Channel FOIP (1YR M&S Advantage Support)	004584MIU	004584MIU	004584MIU	3,298	2,755	9%				98.51	98.51	78.34		
AccuRoute/ Genifax SR-140 48 Channel FOIP (1YR M&S Advantage Support)	004587MIU	004587MIU	004587MIU	5,468	4,562	9%				163.15	163.15	129.71		
AccuRoute/ Genifax SR-140 60 Channel FOIP (1YR M&S Advantage Support)	004590MIU	004590MIU	004590MIU	6,592	5,516	9%				196.98	196.98	156.65		
Ricoh Embedded AccuRoute with Fax Device License (10-49 Devices) (1YR M	004733MIU	004733MIU	004733MIU	180	134	9%				4.80	4.80	3.82		
Ricoh Embedded AccuRoute with Fax Device License (50-99 Devices) (1YR M	004734MIU	004734MIU	004734MIU	140	117	9%				4.18	4.18	3.33		
Ricoh Embedded AccuRoute with Fax Device License (100-199 Devices) (1YR	004735MIU	004735MIU	004735MIU	100	84	9%				2.99	2.99	2.38		
Ricoh Embedded AccuRoute with Fax Device License (200-499 Devices) (1YR	004736MIU	004736MIU	004736MIU	50	42	9%				1.61	1.61	1.28		
Ricoh Embedded AccuRoute with Fax Device License (500+ Devices) (1YR M&	004737MIU	004737MIU	004737MIU	35	30	6%				1.08	1.08	0.86		
AccuRoute Server Platform (1YR M&S Advantage Plus Support)	004387MIU	004387MIU	004387MIU	3,750	3,134	9%				112.06	112.06	89.11		
AccuRoute Server Failover Platform (1YR M&S Advantage Plus Support)	004388MIU	004388MIU	004388MIU	3,000	2,508	9%				89.65	89.65	71.30		
AccuRoute Server for Small Offices (1YR M&S Advantage Plus Support)	004391MIU	004391MIU	004391MIU	2,250	1,880	9%				67.23	67.23	53.48		
Upgrade to AccuRoute from Genifax (1YR M&S Advantage Plus Support)	004393MIU	004393MIU	004393MIU	2,250	1,880	9%				67.23	67.23	53.48		
Upgrade from AccuRoute Small Office to AccuRoute Base (1YR M&S Advanta	004395MIU	004395MIU	004395MIU	3,000	2,508	9%				89.65	89.65	71.30		
AccuRoute Single User License (1YR M&S Advantage Plus Support)	004398MIU	004398MIU	004398MIU	23	19	11%				0.66	0.66	0.52		
AccuRoute User Access Licenses (250-499 Users) (1YR M&S Advantage Plus	004400MIU	004400MIU	004400MIU	18	14	15%				0.48	0.48	0.38		

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AccuRoute User Access Licenses (500-999 Users) (1YR M&S Advantage Plus	004402MIU	004402MIU	004402MIU	14	11	11%				0.39	0.39	0.31		
AccuRoute User Access Licenses (1000-2499 Users) (1YR M&S Advantage Pl	004404MIU	004404MIU	004404MIU	12	10	10%				0.36	0.36	0.29		
AccuRoute User Access Licenses (2500+ Users) (1YR M&S Advantage Plus S	004405MIU	004405MIU	004405MIU	10	9	7%				0.30	0.30	0.24		
AccuRoute Legal Option Pack for Interwoven (1YR M&S Advantage Plus Suppo	004408MIU	004408MIU	004408MIU	11	8	14%				0.30	0.30	0.24		
AccuRoute Legal Option Pack for Hummingbird (1YR M&S Advantage Plus Su	004410MIU	004410MIU	004410MIU	11	9	14%				0.30	0.30	0.24		
Core Ricoh Java Enabled Device License (1YR M&S Advantage Plus Support)	004412MIU	004412MIU	004412MIU	450	375	9%				13.42	13.42	10.57		
Ricoh Java Enabled Device License (3-9 Devices) (1YR M&S Advantage Plus S	004414MIU	004414MIU	004414MIU	90	75	8%				2.70	2.70	2.14		
Ricoh Java Enabled Device License (10-99 Devices) (1YR M&S Advantage Plu	004492MIU	004492MIU	004492MIU	60	53	10%				1.79	1.79	1.41		
Ricoh Java Enabled Device License (100+ Devices) (1YR M&S Advantage Plus	004495MIU	004495MIU	004495MIU	30	25	10%				0.89	0.89	0.71		
Embedded Cost Recovery Device License (1YR M&S Advantage Plus Support)	004416MIU	004416MIU	004416MIU	90	75	8%				2.70	2.70	2.14		
Genfax Server Software UL Users (1YR M&S Advantage Plus Support)	004418MIU	004418MIU	004418MIU	1,680	1,405	9%				50.22	50.22	39.84		
Genfax Server Software (Notes) UL Users (1YR M&S Advantage Plus Support	004420MIU	004420MIU	004420MIU	1,680	1,405	8%				50.22	50.22	39.84		
Passive Cluster Add-On Genfax (1YR M&S Advantage Plus Support)	004422MIU	004422MIU	004422MIU	870	728	9%				26.02	26.02	20.38		
AccuRouter Genfax Cost Recovery Add-On (1YR M&S Advantage Plus Suppo	004426MIU	004426MIU	004426MIU	900	752	9%				26.87	26.87	21.37		
AccuRouter Genfax Fax Ports Add-On (1YR M&S Advantage Plus Support)	004424MIU	004424MIU	004424MIU	240	201	8%				7.17	7.17	5.70		
AccuRouter Genfax Compose Component Add-On (1YR M&S Advantage Plus	004428MIU	004428MIU	004428MIU	2,250	1,880	8%				67.23	67.23	53.46		
AccuRouter Genfax Conversion Tool for Legacy Documents in EMS Add-On (1	004430MIU	004430MIU	004430MIU	3,600	3,008	8%				107.56	107.56	85.55		
AccuRouter Barcode Extractor Add-On (1YR M&S Advantage Plus Support)	004432MIU	004432MIU	004432MIU	1,500	1,253	8%				44.80	44.80	35.62		
AccuRouter Genfax Image-In Queue (Healthcare Software) (1YR M&S Advant	004435MIU	004435MIU	004435MIU	1,500	1,253	8%				44.80	44.80	35.62		
AccuRouter Genfax Image-In Acquisition Tool (Healthcare Software) (1YR M&	004438MIU	004438MIU	004438MIU	450	375	9%				13.42	13.42	10.67		
AccuRouter Genfax Image-In Acquisition Tool Additional Users (2-9 Licenses)	004441MIU	004441MIU	004441MIU	90	82	11%				2.93	2.93	2.33		
AccuRouter Genfax Image-In Acquisition Tool Additional Users (10-99 License	004443MIU	004443MIU	004443MIU	60	54	2%				1.94	1.94	1.54		
AccuRouter Genfax Image-In Acquisition Tool Additional Users (100+ Licenses	004447MIU	004447MIU	004447MIU	30	25	10%				0.89	0.89	0.71		
AccuRouter Genfax ObjectArchive System (1YR M&S Advantage Plus Support	004450MIU	004450MIU	004450MIU	7,500	6,266	9%				224.08	224.08	178.20		
AccuRouter Genfax Image-In Direct Capture (0-50 Units) (1YR M&S Advantag	004453MIU	004453MIU	004453MIU	2,700	2,257	9%				80.68	80.68	64.16		
AccuRouter Genfax Image-In Direct Capture (51-400 Units) (1YR M&S Advan	004456MIU	004456MIU	004456MIU	4,050	3,386	8%				121.04	121.04	96.25		
AccuRouter Genfax Image-In Direct Capture (401-800 Units) (1YR M&S Advar	004459MIU	004459MIU	004459MIU	4,725	3,850	8%				141.28	141.20	112.28		
AccuRouter Genfax Image-In Direct Capture (801+ Units) (1YR M&S Advanta	004462MIU	004462MIU	004462MIU	9,100	6,770	9%				242.04	242.04	192.48		
AccuRouter Genfax Image-In Direct Capture (ID Capture) (1YR M&S Advantag	004465MIU	004465MIU	004465MIU	180	150	9%				5.36	5.36	4.26		
AccuRouter Genfax Object Archive DVD Backup (0-50 Units) (1YR M&S Adva	004468MIU	004468MIU	004468MIU	900	752	9%				26.87	26.87	21.37		
AccuRouter Genfax Object Archive DVD Backup (51-400 Units) (1YR M&S Ad	004471MIU	004471MIU	004471MIU	1,125	940	9%				33.61	33.61	26.73		
AccuRouter Genfax Object Archive DVD Backup (401-800 Units) (1YR M&S A	004474MIU	004474MIU	004474MIU	1,575	1,317	9%				47.07	47.07	37.43		
AccuRouter Genfax Object Archive DVD Backup (801+ Units) (1YR M&S Adva	004477MIU	004477MIU	004477MIU	1,800	1,505	9%				53.81	53.81	42.79		
AccuRouter Genfax Legato Backup (0-50 Units) (1YR M&S Advantage Plus Su	004480MIU	004480MIU	004480MIU	900	752	9%				26.87	26.87	21.37		
AccuRouter Genfax Legato Backup (51-400 Units) (1YR M&S Advantage Plus	004483MIU	004483MIU	004483MIU	1,125	940	9%				33.61	33.61	26.73		
AccuRouter Genfax Legato Backup (401-800 Units) (1YR M&S Advantage Plu	004486MIU	004486MIU	004486MIU	1,575	1,317	9%				47.07	47.07	37.43		
AccuRouter Genfax Legato Backup (801+ Units) (1YR M&S Advantage Plus S	004489MIU	004489MIU	004489MIU	1,800	1,505	9%				53.81	53.81	42.79		
AccuRouter Genfax Object Archive Tivoli Backup (0-50 Units) (1YR M&S Adva	004498MIU	004498MIU	004498MIU	900	752	9%				26.87	26.87	21.37		
AccuRouter Genfax Object Archive Tivoli Backup (51-400 Units) (1YR M&S Ad	004501MIU	004501MIU	004501MIU	1,125	940	9%				33.61	33.61	26.73		
AccuRouter Genfax Object Archive Tivoli Backup (401-800 Units) (1YR M&S A	004504MIU	004504MIU	004504MIU	1,575	1,317	9%				47.07	47.07	37.43		
AccuRouter Genfax Object Archive Tivoli Backup (801+ Units) (1YR M&S Adv	004507MIU	004507MIU	004507MIU	1,800	1,505	9%				53.81	53.81	42.79		
AccuRouter Genfax Object Archive for EMC (0-50 Units) (1YR M&S Advantag	004510MIU	004510MIU	004510MIU	900	752	9%				26.87	26.87	21.37		
AccuRouter Genfax Object Archive for EMC (51-400 Units) (1YR M&S Advanta	004513MIU	004513MIU	004513MIU	1,125	940	9%				33.61	33.61	26.73		
AccuRouter Genfax Object Archive for EMC (401-800 Units) (1YR M&S Advar	004516MIU	004516MIU	004516MIU	1,575	1,317	9%				47.07	47.07	37.43		
AccuRouter Genfax Object Archive for EMC (801+ Units) (1YR M&S Advantag	004519MIU	004519MIU	004519MIU	1,800	1,505	9%				53.81	53.81	42.79		
AccuRouter Genfax Object Archive Veritas Backup Executive (0-50 Units) (1YR	004522MIU	004522MIU	004522MIU	900	752	9%				26.87	26.87	21.37		
AccuRouter Genfax Object Archive Veritas Backup Executive (51-400 Units) (1	004525MIU	004525MIU	004525MIU	1,125	940	9%				33.61	33.61	26.73		
AccuRouter Genfax Object Archive Veritas Backup Executive (401-800 Units)	004528MIU	004528MIU	004528MIU	1,575	1,317	9%				47.07	47.07	37.43		
AccuRouter Genfax Object Archive Veritas Backup Executive (801+ Units) (1Y	004531MIU	004531MIU	004531MIU	1,800	1,505	9%				53.81	53.81	42.79		
AccuRouter Genfax Microsoft Exchange Connector (1YR M&S Advantage Plus	004534MIU	004534MIU	004534MIU	750	627	9%				22.43	22.43	17.84		
AccuRouter Genfax IBM Lotus Notes Connector (1YR M&S Advantage Plus S	004537MIU	004537MIU	004537MIU	750	627	9%				22.43	22.43	17.84		
AccuRouter Genfax Telco Connector (1YR M&S Advantage Plus Support)	004540MIU	004540MIU	004540MIU	450	376	9%				13.42	13.42	10.67		
AccuRouter Genfax DMS Connector Tier 1 (1YR M&S Advantage Plus Suppor	004543MIU	004543MIU	004543MIU	750	627	9%				22.43	22.43	17.84		
AccuRouter Genfax DMS Connector Tier 2 (1YR M&S Advantage Plus Suppo	004546MIU	004546MIU	004546MIU	1,500	1,253	9%				44.80	44.80	35.62		
AccuRouter Genfax DMS Connector Tier 3 (1YR M&S Advantage Plus Suppor	004549MIU	004549MIU	004549MIU	2,250	1,880	9%				67.23	67.23	53.46		
AccuRouter Genfax T.37 Fax Connector (1YR M&S Advantage Plus Support)	004552MIU	004552MIU	004552MIU	2,250	1,880	9%				67.23	67.23	53.46		
XML Input Connector for AccuRoute (1YR M&S Advantage Plus Support)	004555MIU	004555MIU	004555MIU	750	627	9%				22.43	22.43	17.84		
XML STORE Connector for AccuRoute (1YR M&S Advantage Plus Support)	004558MIU	004558MIU	004558MIU	4,500	3,761	9%				134.45	134.45	106.92		
AccuRouter Genfax Connector for CT Summarc (1YR M&S Advantage Plus S	004561MIU	004561MIU	004561MIU	1,500	1,253	9%				44.80	44.80	35.62		
AccuRouter Genfax for DataFlight (1YR M&S Advantage Plus Support)	004564MIU	004564MIU	004564MIU	1,500	1,253	9%				44.80	44.80	35.62		
AccuRouter Genfax for Pangaea (1YR M&S Advantage Plus Support)	004567MIU	004567MIU	004567MIU	1,600	1,373	0%				49.30	49.30	39.21		
AccuRouter Genfax SR-140 2 Channel FOIP (1YR M&S Advantage Plus Supp	004570MIU	004570MIU	004570MIU	488	430	0%				16.36	16.36	12.21		
AccuRouter Genfax SR-140 4 Channel FOIP (1YR M&S Advantage Plus Supp	004572MIU	004572MIU	004572MIU	759	634	9%				22.68	22.68	18.02		
AccuRouter Genfax SR-140 8 Channel FOIP (1YR M&S Advantage Plus Supp	004576MIU	004576MIU	004576MIU	1,469	1,344	9%				44.47	44.47	35.36		
AccuRouter Genfax SR-140 12 Channel FOIP (1YR M&S Advantage Plus Sup	004579MIU	004579MIU	004579MIU	2,187	1,826	9%				65.39	65.39	52.00		
AccuRouter Genfax SR-140 24 Channel FOIP (1YR M&S Advantage Plus Sup	004583MIU	004583MIU	004583MIU	4,095	3,421	9%				122.85	122.85	97.35		
AccuRouter Genfax SR-140 30 Channel FOIP (1YR M&S Advantage Plus Sup	004585MIU	004585MIU	004585MIU	4,944	4,132	9%				147.71	147.71	117.45		
AccuRouter Genfax SR-140 48 Channel FOIP (1YR M&S Advantage Plus Sup	004588MIU	004588MIU	004588MIU	8,189	6,845	9%				244.70	244.70	194.60		
AccuRouter Genfax SR-140 60 Channel FOIP (1YR M&S Advantage Plus Sup	004591MIU	004591MIU	004591MIU	9,888	8,264	9%				295.45	295.45	234.96		
Ricoh Embedded AccuRoute with Fax Device License (10-49 Devices) (1YR M	004738MIU	004738MIU	004738MIU	240	201	9%				7.17	7.17	5.70		
Ricoh Embedded AccuRoute with Fax Device License (50-99 Devices) (1YR M	004739MIU	004739MIU	004739MIU	210	179	9%				6.26	6.26	5.00		
Ricoh Embedded AccuRoute with Fax Device License (100-199 Devices) (1YR	004740MIU	004740MIU	004740MIU	150	125	9%				4.47	4.47	3.56		

RICOH savin LANIER

WVNET

Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
Ricoh Embedded AccuRoute with Fax Device License (200-499 Devices) (1YR M	004741MIU	004741MIU	004741MIU	75	63	8%				2.24	2.24	1.78		
Ricoh Embedded AccuRoute with Fax Device License (500+ Devices) (1YR MI	004742MIU	004742MIU	004742MIU	53	44	8%				1.58	1.58	1.26		
2 Port Analog Loop Start Fax Board	004805MIU	004805MIU	004805MIU	788	735					26.29	26.29	20.90		
Two Port DID Fax Board, PCIe	004807MIU	004807MIU	004807MIU	2,475	2,172	5%				77.85	77.85	61.75		
Four Port DID Fax Board, PCIe	004808MIU	004808MIU	004808MIU	4,020	3,523	5%				126.17	126.17	100.33		
Two Port Fax Board with DID, 1Loop, PCIe	004809MIU	004809MIU	004809MIU	2,160	1,887	5%				67.46	67.46	53.66		
Four Port Fax Board w/DID, 2Loop, PCIe	004810MIU	004810MIU	004810MIU	4,020	3,527	5%				126.17	126.17	100.33		
2 Channel Analog, v.34, PCIe	004811MIU	004811MIU	004811MIU	1,995	1,752	5%				62.82	62.82	49.90		
4 Channel Analog, v.34, PCIe	004812MIU	004812MIU	004812MIU	3,265	2,882	5%				103.97	103.97	82.21		
8 Channel Analog, v.34, PCIe	004813MIU	004813MIU	004813MIU	6,195	5,426	5%				194.35	194.35	154.55		
4 Channel Digital, PCIe	004814MIU	004814MIU	004814MIU	4,995	4,394	5%				158.72	158.72	124.53		
8 Channel Digital, PCIe	004815MIU	004815MIU	004815MIU	7,495	6,578	5%				235.18	235.18	187.01		
18 Channel Digital, PCIe	004816MIU	004816MIU	004816MIU	12,290	10,785	5%				385.57	385.57	306.62		
24 Channel Digital, PCIe	004817MIU	004817MIU	004817MIU	17,490	15,350	5%				548.77	548.77	436.41		
Onsite Genfax Installation/ Configuration (Day One)	004592MIU	004592MIU	004592MIU	3,000	2,760					98.67	98.67	78.47		
Onsite AccuRouter Genfax Additional Days of Installation	004597MIU	004597MIU	004597MIU	2,000	1,840					65.78	65.78	52.31		
Onsite AccuRoute without Faxing Installation (Day One)	004593MIU	004593MIU	004593MIU	3,000	2,760					98.67	98.67	78.47		
Onsite Genfax T1 Installation (Two Days)	004594MIU	004594MIU	004594MIU	5,000	4,600					164.45	164.45	130.79		
Onsite AccuRoute with Faxing Installion (Two Days)	004595MIU	004595MIU	004595MIU	5,000	4,600					164.45	164.45	130.79		
AccuRoute Remote Install (No Telco)	004596MIU	004596MIU	004596MIU	1,500	1,380					49.34	49.34	39.23		
Onsite AccuRoute Training (One Day	004598MIU	004598MIU	004598MIU	3,000	2,760					98.67	98.67	78.47		
Offsite Genfax Training (Three Days)	004599MIU	004599MIU	004599MIU	3,000	2,760					98.67	98.67	78.47		
Onsite Genfax Training (Two Days)	004600MIU	004600MIU	004600MIU	5,000	4,600					164.45	164.45	130.79		
Offsite AccuRoute Training without Fax (Two Days)	004601MIU	004601MIU	004601MIU	2,500	2,300					82.23	82.23	65.39		
Offsite AccuRoute Training with Fax (Three Days)	004602MIU	004602MIU	004602MIU	3,000	2,760					98.67	98.67	78.47		
Onsite AccuRoute Training with Fax (Two Days)	004603MIU	004603MIU	004603MIU	5,000	4,600					164.45	164.45	130.79		
Custom Training	004604MIU	004604MIU	004604MIU	10,000	8,200					328.90	328.90	261.58		
In-House Consulting Services (4HR Minimum)	004605MIU	004605MIU	004605MIU	250	230					8.22	8.22	6.54		
Fiery Central														
Server, Fiery Central, Focus, System, English Notes 1,4,5,8,7	004138MIU	004138MIU	004138MIU	17,390	10,982	31%				391.88	391.88	311.64		
Server, Fiery Central, Focus, System, French Notes 1,4,5,8,7	004142MIU	004142MIU	004142MIU	17,390	10,982	31%				391.88	391.88	311.64		
Server,Fiery,Central,Focus,System Spanish Notes 1,4,5,8,7	004146MIU	004146MIU	004146MIU	17,390	10,982	31%				391.88	391.88	311.64		
Server,Fiery,Central,Focus,Flow, English Notes 1,4,5,8,7	004139MIU	004139MIU	004139MIU	28,835	15,060	31%				845.30	845.30	513.17		
Server,Fiery,Central,Focus,Flow, French Notes 1,4,5,8,7	004143MIU	004143MIU	004143MIU	28,835	15,060	31%				845.30	845.30	513.17		
Server,Fiery,Central,Focus,Flow,Spanish Notes 1,4,5,8,7	004218MIU	004218MIU	004218MIU	28,835	15,060	31%				845.30	845.30	513.17		
Server,Fiery Central, Focus, Balance, English Notes 1,4,5,8,7	004140MIU	004140MIU	004140MIU	24,885	15,583	31%				580.84	580.84	448.01		
Server,Fiery Central, Focus, Balance, French Notes 1,4,5,8,7	004144MIU	004144MIU	004144MIU	24,885	15,583	31%				580.84	580.84	448.01		
Server,Fiery Central, Focus, Balance, Spanish Notes 1,4,5,8,7	004148MIU	004148MIU	004148MIU	24,885	15,583	31%				580.84	580.84	448.01		
Server, Fiery Central, Focus, Flow, Balance, English Notes 1,4,5,8,7	004141MIU	004141MIU	004141MIU	38,130	22,776	31%				814.22	814.22	647.51		
Server,Fiery Central, Focus, Flow, Balance, French Notes 1,4,5,8,7	004145MIU	004145MIU	004145MIU	38,130	22,776	31%				814.22	814.22	647.51		
Server, Fiery Central, Focus, Flow, Balance, Spanish Notes 1,4,5,8,7	004150MIU	004150MIU	004150MIU	38,130	22,776	31%				814.22	814.22	647.51		
Software module, Kit Fiery Central Focus Notes 2,3,4,8,7	004208MIU	004208MIU	004208MIU	8,225	5,815	31%				207.80	207.80	165.33		
Software module, Kit Fiery Central Focus, Balance Notes 2,3,4,8,7	004168MIU	004168MIU	004168MIU	16,720	10,640	31%				376.82	376.82	299.68		
Server Upgrades Kit HV/SV Fiery Central Flow Notes 2,3,4,8,7	004188MIU	004188MIU	004188MIU	11,245	7,090	31%				253.45	253.45	201.56		
Server software upgrade, Kit, option, Fiery Central Balance Notes 2,3,4,8,7	004189MIU	004189MIU	004189MIU	7,495	4,726	31%				168.88	168.88	134.36		
Server Fiery Central Focus,Balance,Flow,NFR, English Notes 2,3,4,8	004304MIU	004304MIU	004304MIU	5,495	5,055					180.73	180.73	143.73		
Server Fiery Central Focus,Balance,Flow,NFR, French Notes 2,3,4,8	004305MIU	004305MIU	004305MIU	5,495	5,055					180.73	180.73	143.73		
Server Fiery Central Focus,Balance,Flow,NFR, Spanish Notes 2,3,4,8	004306MIU	004306MIU	004306MIU	5,495	5,055					180.73	180.73	143.73		
Software Module Fiery Central Focus, Balance, Flow Demo NFR Notes 2,3,4	004307MIU	004307MIU	004307MIU	999	919					32.86	32.86	26.13		
EFI Fiery Central Professional Service Install/Training (0-1 Module), does not i	004201MIU	004201MIU	004201MIU	3,000	2,759	0%				98.64	98.64	78.44		
EFI Fiery Central Professional Service Install/Training (2 Module), does not inc	004202MIU	004202MIU	004202MIU	4,500	4,139	0%				147.97	147.97	117.67		
Professional Services/Installation	003923MIU	003923MIU	003923MIU	3,500	2,576	26%				92.09	92.09	73.24		
EFI Fiery Central Extended Dell PC Hardware Warranty Notes: 8	004190MIU	004190MIU	004190MIU	1,500	847	31%				33.84	33.84	26.91		
EFI Tier 2 ,FC, Focus 1 year Annual Maintenance	004191MIU	004191MIU	004191MIU	2,000	1,261	31%				45.09	45.09	36.88		
EFI Tier 2 ,FC, Focus 2 year Advance Maintenance	004192MIU	004192MIU	004192MIU	3,800	2,270	31%				81.14	81.14	64.53		
EFI Tier 2 , FC, Focus 3 year Advance Maintenance	004193MIU	004193MIU	004193MIU	5,000	3,152	31%				112.68	112.68	89.61		
EFI Tier 2 , FC, Flow 1 year Annual Maintenance	004194MIU	004194MIU	004194MIU	2,000	1,261	31%				45.09	45.09	36.88		
EFI Tier 2 ,FC, Flow 2 year Advance Maintenance	004195MIU	004195MIU	004195MIU	3,800	2,270	31%				81.14	81.14	64.53		
EFI Tier 2 ,FC, Flow 3 year Advance Maintenance	004196MIU	004196MIU	004196MIU	5,000	3,152	31%				112.68	112.68	89.61		
EFI Tier 2 , FC, Balance 1 year Annual Maintenance	004197MIU	004197MIU	004197MIU	2,000	1,261	31%				45.09	45.09	36.88		
EFI Tier 2 , FC, Balance 2 year Annual Maintenance	004198MIU	004198MIU	004198MIU	3,800	2,270	31%				81.14	81.14	64.53		
EFI Tier 2 , FC, Balance 3 year Annual Maintenance	004199MIU	004199MIU	004199MIU	5,000	3,152	31%				112.68	112.68	89.61		
EFI Fiery Central Three-Days Certification Training At EFI MN Factory (Manufat	004200MIU	004200MIU	004200MIU	1,850	1,517	18%				47.10	47.10	37.43		
Kit EFI Fiery Central, 1 Additional Printer Engine Connection	004169MIU	004169MIU	004169MIU	2,000	1,261	31%				45.09	45.09	35.88		
Fiery Central Kit EFI Compose 2.0	004170MIU	004170MIU	004170MIU	2,885	1,820	31%				65.06	65.06	51.74		
Fiery Central Kit EFI Compose 2.0 3 seat Client License (Requires 004170MIU	004171MIU	004171MIU	004171MIU	3,710	2,321	31%				84.40	84.40	67.12		
Fiery Central Kit EFI Impose 2.7	004157MIU	004157MIU	004157MIU	2,405	1,517	31%				54.24	54.24	42.13		
Fiery Central Kit 2 seat client license EFI Impose 2.7 (Requires 004184MIU E	004165MIU	004165MIU	004165MIU	3,710	2,321	31%				84.40	84.40	67.12		
Furniture to House Fiery Central Server	004186MIU	004186MIU	004186MIU	656	413	32%				14.77	14.77	11.74		
Select Technology Product Line														
Select Technology mS Access Module Single Device License	100244FNG	100244FNG	100244FNG	400	271	26%				9.79	9.79	7.72		
Select Technology mS Access Module 10 Device License Pack	100245FNG	100245FNG	100245FNG	300	203	26%				7.33	7.33	5.78		

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Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
Select Technology m3i Access Module 50 Device License Pack	100246FNG	100246FNG	100246FNG	250	170	26%				6.08	6.09	4.64		
Select Technology m3i Access Module 100 Device License Pack	100247FNG	100247FNG	100247FNG	230	158	26%				5.59	5.59	4.45		
Select Technology m3i Access Module 500 Device License Pack	100248FNG	100248FNG	100248FNG	185	135	26%				4.77	4.77	3.78		
Select Technology m3i Access Module Single Device License 1YR M&S	100249FNG	100249FNG	100249FNG	60	47	18%				1.88	1.88	1.33		
Select Technology m3i Access Module 10 Pack 1YR M&S	100250FNG	100250FNG	100250FNG	45	39	13%				1.26	1.26	1.02		
Select Technology m3i Access Module 50 Pack 1YR M&S	100251FNG	100251FNG	100251FNG	38	30	12%				1.08	1.09	0.86		
Select Technology m3i Access Module 100 Pack 1YR M&S	100252FNG	100252FNG	100252FNG	35	29	13%				0.99	0.99	0.78		
Select Technology m3i Access Module 500 Pack 1YR M&S	100253FNG	100253FNG	100253FNG	29	22	18%				0.78	0.78	0.63		
Select Technology Professional Services (up to 8 hours remote)	100254FNG	100254FNG	100254FNG	800	725	0%				26.28	26.28	23.80		
CAC Readers														
SCR331 SCM USB Smart Card Reader Op Temp -10° C to 60° C Qty 5-14 (pr	005263MIU	005263MIU	005263MIU	35	28	14%				0.98	0.98	0.78		
SCR331 SCM USB Smart Card Reader Op Temp -10° C to 60° C Qty 15-24 (	005264MIU	005264MIU	005264MIU	35	27	17%				0.95	0.95	0.78		
SCR331 SCM USB Smart Card Reader Op Temp -10° C to 60° C Qty 25-49 (	005265MIU	005265MIU	005265MIU	35	25	20%				0.92	0.92	0.73		
SCR331 SCM USB Smart Card Reader Op Temp -10° C to 60° C Qty 50-99 (	005266MIU	005266MIU	005266MIU	35	25	20%				0.92	0.92	0.73		
SCR331 SCM USB Smart Card Reader Op Temp -10° C to 60° C Qty 100-49	005267MIU	005267MIU	005267MIU	35	25	20%				0.92	0.92	0.73		
SCR331 SCM USB Smart Card Reader Op Temp -10° C to 60° C Qty 500+ (p	005268MIU	005268MIU	005268MIU	35	25	20%				0.92	0.92	0.73		
SCR3310 SCM USB Smart Card Reader Op Temp 0° C to 50° C Qty 5-14 (pr	005269MIU	005269MIU	005269MIU	32	22	19%				0.82	0.82	0.73		
SCR3310 SCM USB Smart Card Reader Op Temp 0° C to 50° C Qty 15-24 (p	005270MIU	005270MIU	005270MIU	32	24	18%				0.86	0.86	0.68		
SCR3310 SCM USB Smart Card Reader Op Temp 0° C to 50° C Qty 25-49 (p	005271MIU	005271MIU	005271MIU	32	24	18%				0.86	0.86	0.68		
SCR3310 SCM USB Smart Card Reader Op Temp 0° C to 50° C Qty 50-99 (p	005272MIU	005272MIU	005272MIU	32	24	18%				0.86	0.86	0.68		
SCR3310 SCM USB Smart Card Reader Op Temp 0° C to 50° C Qty 100-499	005273MIU	005273MIU	005273MIU	32	24	18%				0.86	0.86	0.68		
SCR3310 SCM USB Smart Card Reader Op Temp 0° C to 50° C Qty 500+ (p	005274MIU	005274MIU	005274MIU	32	24	18%				0.86	0.85	0.68		
3121 Omni Key Cardman Reader w/Optional Mount, Qty 5-14 (price per card	005275MIU	005275MIU	005275MIU	45	41					1.48	1.48	1.18		
3121 Omni Key Cardman Reader w/Optional Mount, Qty 15-24 (price per card	005276MIU	005276MIU	005276MIU	45	41					1.48	1.48	1.18		
3121 Omni Key Cardman Reader w/Optional Mount, Qty 25-49 (price per card	005277MIU	005277MIU	005277MIU	45	41					1.48	1.48	1.18		
3121 Omni Key Cardman Reader w/Optional Mount, Qty 50-99 (price per card	005278MIU	005278MIU	005278MIU	45	37	11%				1.32	1.32	1.05		
3121 Omni Key Cardman Reader w/Optional Mount, Qty 100-499 (price per ca	005279MIU	005279MIU	005279MIU	45	33	20%				1.18	1.18	0.94		
3121 Omni Key Cardman Reader w/Optional Mount, Qty 500+ (price per card	005280MIU	005280MIU	005280MIU	45	33	20%				1.18	1.18	0.94		
Notable Solutions Inc. (NSI) Product Line														
AutoStore Express (1 MFP License)	004940MIU	004940MIU	004940MIU	918	588	26%				19.87	19.87	15.80		
AutoStore Express Upgrade to AutoStore Workflow (1 MFP License)	004944MIU	004944MIU	004944MIU	458	305	26%				11.05	11.05	8.78		
AutoStore Express (10 MFP License Pack)	004952MIU	004952MIU	004952MIU	6,370	4,774	26%				169.26	169.26	134.90		
AutoStore Express (25 MFP License Pack)	004956MIU	004956MIU	004956MIU	16,200	11,901	26%				392.30	392.30	312.77		
AutoStore Express (50 MFP License Pack)	004960MIU	004960MIU	004960MIU	30,750	22,883	26%				746.57	746.57	593.71		
AutoStore Express (100 MFP License Pack)	005287MIU	005287MIU	005287MIU	61,425	43,714	29%				1,491.27	1,491.27	1,185.92		
AutoStore Express Desktop License Pack Add-on (20 Users)	004964MIU	004964MIU	004964MIU	918	592	26%				19.87	19.87	15.80		
AutoStore Express Desktop (Express to Workflow Upgrade)	005281MIU	005281MIU	005281MIU	458	338	26%				11.05	11.05	8.78		
AutoStore Express File Import Add-on	004966MIU	004966MIU	004966MIU	3,500	2,577	26%				84.89	84.89	67.59		
AutoStore Express File Import (Express to Workflow Upgrade)	005282MIU	005282MIU	005282MIU	5,310	3,906	26%				128.93	128.93	102.53		
AutoStore Workflow (1 MFP License)	004977MIU	004977MIU	004977MIU	1,199	814	26%				29.11	29.11	23.15		
AutoStore Workflow (10 MFP License Pack)	004985MIU	004985MIU	004985MIU	9,832	6,677	26%				238.72	238.72	189.84		
AutoStore Workflow (25 MFP License Pack)	004989MIU	004989MIU	004989MIU	23,980	16,285	26%				582.18	582.18	462.88		
AutoStore Workflow (50 MFP License Pack)	004993MIU	004993MIU	004993MIU	46,781	31,759	26%				1,135.26	1,135.26	902.81		
AutoStore Workflow Desktop License Pack Add-on (20 Users)	004997MIU	004997MIU	004997MIU	1,199	814	26%				29.11	29.11	23.15		
AutoStore Workflow SMARTticket License Pack Add-on (20 Users)	004998MIU	004998MIU	004998MIU	1,750	1,188	26%				42.53	42.53	33.82		
AutoStore Workflow File Import Add-on	004999MIU	004999MIU	004999MIU	8,000	5,433	26%				184.22	184.22	164.46		
AutoStore Workflow Advanced Barcode Add-on	005002MIU	005002MIU	005002MIU	2,500	1,698	26%				60.71	60.71	48.28		
AutoStore Workflow Additional OCR Engine Add-on	005003MIU	005003MIU	005003MIU	2,500	1,698	26%				60.71	60.71	48.28		
AutoStore Workflow Stamp Server Add-on	005004MIU	005004MIU	005004MIU	2,500	1,698	26%				60.71	60.71	48.28		
AutoStore Workflow Reporting Add-on	005005MIU	005005MIU	005005MIU	3,500	2,377	26%				84.89	84.89	67.59		
AutoStore Workflow Document Assistant Add-on	005006MIU	005006MIU	005006MIU	3,500	2,377	26%				84.89	84.89	67.59		
AutoStore Workflow Equitrac Integration Add-on	005007MIU	005007MIU	005007MIU	3,500	2,377	26%				84.89	84.89	67.59		
AutoStore Workflow RightFax Integration Add-on	005008MIU	005008MIU	005008MIU	3,500	2,377	26%				84.89	84.89	67.59		
AutoStore Express (1 MFP License) 1YR M&S	004941MIU	004941MIU	004941MIU	184	137	9%				4.90	4.90	3.90		
AutoStore Express (10 MFP License Pack) 1YR M&S	004953MIU	004953MIU	004953MIU	1,384	1,165	9%				41.64	41.64	33.11		
AutoStore Express (25 MFP License Pack) 1YR M&S	004957MIU	004957MIU	004957MIU	3,240	2,709	9%				98.83	98.83	77.00		
AutoStore Express (50 MFP License Pack) 1YR M&S	004961MIU	004961MIU	004961MIU	6,150	5,140	9%				163.76	163.76	146.13		
AutoStore Express (100 MFP License Pack) 1YR M&S	005288MIU	005288MIU	005288MIU	12,285	10,268	9%				367.00	367.00	291.92		
AutoStore Express Desktop License Pack Add-on (20 Users) 1 YR M&S	005289MIU	005289MIU	005289MIU	184	137	9%				4.90	4.90	3.90		
AutoStore Express File Import Add-on 1YR M&S	005290MIU	005290MIU	005290MIU	700	585	9%				20.92	20.92	18.63		
AutoStore Workflow (1 MFP License) 1YR M&S	004978MIU	004978MIU	004978MIU	240	201	9%				7.17	7.17	5.70		
AutoStore Workflow (10 MFP License Pack) 1YR M&S	004986MIU	004986MIU	004986MIU	1,867	1,644	9%				58.77	58.77	46.74		
AutoStore Workflow (25 MFP License Pack) 1YR M&S	004990MIU	004990MIU	004990MIU	4,798	4,008	9%				143.30	143.30	113.98		
AutoStore Workflow (50 MFP License Pack) 1YR M&S	004994MIU	004994MIU	004994MIU	9,353	7,917	9%				279.47	279.47	222.24		
AutoStore Workflow Desktop License Pack Add-on (20 Users) 1 YR M&S	005293MIU	005293MIU	005293MIU	240	201	9%				7.17	7.17	5.70		
AutoStore Workflow SMARTticket License Pack Add-on (20 Users) 1 YR M&S	005294MIU	005294MIU	005294MIU	350	293	9%				10.46	10.46	8.32		
AutoStore Workflow File Import Add-on 1 YR M&S	005295MIU	005295MIU	005295MIU	1,600	1,338	9%				47.83	47.83	38.03		
AutoStore Workflow Advanced Barcode Add-on 1 YR M&S	005296MIU	005296MIU	005296MIU	500	418	9%				14.93	14.93	11.87		
AutoStore Workflow Additional OCR Engine Add-on 1 YR M&S	005297MIU	005297MIU	005297MIU	500	418	9%				14.93	14.93	11.87		
AutoStore Workflow Stamp Server Add-on 1 YR M&S	005298MIU	005298MIU	005298MIU	500	418	9%				14.93	14.93	11.87		
AutoStore Workflow Reporting Add-on 1 YR M&S	005299MIU	005299MIU	005299MIU	700	585	9%				20.92	20.92	18.63		
AutoStore Workflow Document Assistant Add-on 1 YR M&S	005300MIU	005300MIU	005300MIU	700	585	9%				20.92	20.92	16.63		

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Purchase / Lease / Full Maintenance

Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
AutoStore Workflow Equitrac Integration Add-on 1 YR M&S	005301MIU	005301MIU	005301MIU	700	585	9%				20.82	20.92	16.63		
AutoStore Workflow RightFax Integration Add-on 1 YR M&S	005302MIU	005302MIU	005302MIU	700	595	9%				20.82	20.92	16.63		
AutoStore Professional Services (1 Day On-Site)	005015MIU	005016MIU	005015MIU	1,000	1,655	0%				58.17	58.17	47.05		
AutoStore Advanced Remote Installation Services	005303MIU	005303MIU	005303MIU	1,000	918	0%				32.88	32.96	26.13		
AutoStore Online E-Learning (per person, 2 weeks)	005018MIU	005019MIU	005018MIU	500	459	9%				18.41	15.41	13.05		
AutoStore Classroom Training (per person, 5 days, NSI facility)	005019MIU	005019MIU	005019MIU	3,000	2,759	0%				98.64	98.64	78.44		
Open Text Document Server														
Open Text Document Server Small Office Bundle	005229MIU	005229MIU	005229MIU	7,191	4,882	26%				174.55	174.55	138.81		
Open Text Document Server Midsize Office Bundle	005231MIU	005231MIU	005231MIU	17,700	12,020	26%				429.71	429.71	341.72		
Open Text Document Server Advanced Office Bundle	005233MIU	005233MIU	005233MIU	27,700	18,811	26%				672.50	672.50	534.85		
Open Text Document Server, Advanced Edition Administrator License	005235MIU	005235MIU	005235MIU	2,100	1,426	26%				50.98	50.98	40.54		
Open Text Document Management Server Index Station Client License	005237MIU	005237MIU	005237MIU	900	611	26%				21.84	21.84	17.37		
Open Text Document Server Search Client License	005239MIU	005239MIU	005239MIU	500	339	26%				12.14	12.14	9.36		
Open Text Document Server Scan Module	005241MIU	005241MIU	005241MIU	1,500	1,019	26%				36.44	36.44	28.98		
Open Text Document Server DataGrabber	005243MIU	005243MIU	005243MIU	4,500	3,055	26%				109.25	109.25	86.88		
Open Text Document Server Database Encryption Module	005245MIU	005245MIU	005245MIU	7,500	5,094	26%				182.11	182.11	144.82		
Open Text Document Server, Alchemy Gold Edition Search Client License	005247MIU	005247MIU	005247MIU	500	339	26%				12.14	12.14	9.65		
Open Text Document Server Partner Demonstration System	005354MIU	005354MIU	005354MIU	199	135	26%				4.83	4.83	3.84		
Open Text Document Management Server, Web Access Module	005352MIU	005352MIU	005352MIU	3,500	2,377	26%				84.99	84.99	67.58		
Open Text Document Server Small Office Bundle (1YR M&S)	005230MIU	005230MIU	005230MIU	1,438	1,128	15%				40.32	40.32	32.07		
Open Text Document Server Midsize Office Bundle (1YR M&S)	005232MIU	005232MIU	005232MIU	3,540	2,774	15%				99.18	99.18	78.88		
Open Text Document Server Advanced Office Bundle (1YR M&S)	005234MIU	005234MIU	005234MIU	5,540	4,341	15%				156.18	156.18	123.49		
Open Text Document Server, Advanced Edition Administrator License (1YR M&	005238MIU	005238MIU	005238MIU	420	328	15%				11.74	11.74	9.34		
Open Text Document Management Server Index Station Client License (1YR M	005236MIU	005236MIU	005238MIU	180	142	14%				5.07	5.07	4.03		
Open Text Document Server Search Client License (1YR M&S)	005240MIU	005240MIU	005240MIU	100	78	14%				2.83	2.83	2.25		
Open Text Document Server Scan Module (1YR M&S)	005242MIU	005242MIU	005242MIU	300	236	15%				8.42	8.42	6.70		
Open Text Document Server DataGrabber (1YR M&S)	005244MIU	005244MIU	005244MIU	900	706	15%				25.23	25.23	20.06		
Open Text Document Server Database Encryption Module (1YR M&S)	005246MIU	005248MIU	005248MIU	1,500	1,177	15%				42.07	42.07	33.46		
Open Text Document Server, Alchemy Gold Edition Search Client License (1YR	005248MIU	005249MIU	005248MIU	100	78	14%				2.83	2.83	2.25		
Open Text Document Management Server, Web Access Module (1 YR M&S)	005353MIU	005353MIU	005353MIU	700	549	15%				19.64	19.64	15.51		
Implementation Services (Open Text Document Server, Alchemy Edition) - Bus	005248MIU	005249MIU	005249MIU	1,800	1,655	0%				59.17	59.17	47.05		
Implementation Services (Open Text Document Server, Alchemy Edition) - After	005250MIU	005250MIU	005250MIU	2,250	2,069	0%				73.97	73.97	58.82		
Open Text Document Server File Connector Module 1-10 Users	005823MIU	005823MIU	005823MIU	2,500	1,698	26%				60.71	60.71	48.28		
Open Text Document Server File Connector Module 1-10 Users 1YR M&S inc	005824MIU	005824MIU	005824MIU	500	393	15%				14.04	14.04	11.17		
Open Text Document Server File Connector Module 11-50 Users	005825MIU	005825MIU	005825MIU	5,000	3,398	26%				121.40	121.40	96.54		
Open Text Document Server File Connector Module 11-50 Users 1 YR M&S i	005826MIU	005826MIU	005826MIU	1,000	784	15%				28.02	28.02	22.28		
FlexRelease Server														
ELP-NX FlexRelease Server 1 Device License	420437	420437	420437	395	236	35%				8.45	8.45	6.72		
ELP-NX FlexRelease Server 5 Device License	420438	420438	420438	1,799	1,075	35%				38.42	38.42	30.55		
ELP-NX FlexRelease Server 15 Device License	420439	420439	420439	4,995	2,981	35%				105.83	105.83	[illegible]		
ELP-NX FlexRelease Server 25 Device License	420440	420440	420440	7,995	4,788	35%				171.15	171.15	136.11		
ELP-NX FlexRelease Server 50 Device License	420441	420441	420441	11,995	7,183	35%				256.81	256.81	204.22		
ELP-NX FlexRelease Server 100 Device License	420442	420442	420442	14,995	8,980	35%				321.04	321.04	255.30		
ELP-NX FlexRelease Server 150 Device License	420443	420443	420443	20,995	12,574	35%				449.51	449.51	357.47		
ELP-NX FlexRelease Server 200 Device License	420445	420445	420445	23,995	14,370	35%				513.74	513.74	408.53		
ELP-NX FlexRelease Server 250 Device License	420444	420444	420444	27,995	16,765	35%				598.35	598.35	476.53		
ELP-NX FlexRelease Server 500 Device License	420446	420446	420446	38,995	23,353	35%				856.32	856.32	680.89		
ELP-NX FlexRelease Server 1000 Device License	420447	420447	420447	74,995	44,913	35%				1,605.65	1,605.65	1,278.36		
ELP-NX FlexRelease Server Unlimited Device License	420448	420448	420448	129,995	77,852	35%				2,783.22	2,783.22	2,213.34		
ELP-NX FlexRelease Server Additional License	420449	420449	420449	-	-	#DIV/0!								
CAF-ES Additional Server License	420450	420450	420450	-	-	#DIV/0!								
ELP-NX FlexRelease Server NFR License	420451	420451	420451	3	3					0.09	0.09	0.07		
Objectif Lune														
PlanetPress Watch Qty 1	004815MIU	004815MIU	004815MIU	3,500	2,560	20%				91.53	91.53	72.79		
PlanetPress Watch 2+	004816MIU	004816MIU	004816MIU	2,825	1,921	20%				68.67	68.67	54.61		
PlanetPress Office Qty 1	004817MIU	004817MIU	004817MIU	7,500	5,485	21%				196.09	196.09	155.94		
PlanetPress Office 2+	004818MIU	004818MIU	004818MIU	5,825	4,114	20%				147.09	147.05	116.97		
PlanetPress Production Qty 1	004819MIU	004819MIU	004819MIU	12,500	9,142	21%				326.83	326.83	259.91		
PlanetPress Production Qty 2+	004820MIU	004820MIU	004820MIU	9,375	6,857	21%				245.13	245.13	194.94		
PlanetPress Imaging Qty 1	004821MIU	004821MIU	004821MIU	4,000	2,925	21%				104.58	104.58	83.17		
PlanetPress Imaging Qty 2+	004822MIU	004822MIU	004822MIU	3,000	2,194	21%				78.44	78.44	62.38		
Upgrade from PlanetPress Watch to PlanetPress Office Qty 1	004823MIU	004823MIU	004823MIU	5,200	3,803	21%				135.97	135.97	108.13		
Upgrade from PlanetPress Watch to PlanetPress Office Qty 2+	004825MIU	004825MIU	004826MIU	3,900	2,853	20%				101.99	101.99	81.11		
Upgrade from PlanetPress Watch to PlanetPress Production Qty 1	004826MIU	004826MIU	004826MIU	11,700	8,557	21%				305.91	305.91	243.27		
Upgrade from PlanetPress Watch to PlanetPress Production Qty 2+	004827MIU	004827MIU	004827MIU	8,775	6,418	20%				229.47	229.47	182.48		
Upgrade from PlanetPress Office to PlanetPress Production Qty 1	004828MIU	004828MIU	004828MIU	6,500	4,754	21%				169.94	169.94	135.15		
Upgrade from PlanetPress Office to PlanetPress Production Qty 2+	004829MIU	004829MIU	004829MIU	4,875	3,565	20%				127.48	127.48	101.38		
PlanetPress Printer License Category I - 1 to 50 ppm Qty 1	004830MIU	004830MIU	004830MIU	1,540	1,126	21%				40.28	40.28	32.01		
PlanetPress Printer License Category I - 1 to 50 ppm Qty 2-5	004831MIU	004831MIU	004831MIU	925	677	20%				24.21	24.21	19.25		
PlanetPress Printer License Category I - 1 to 50 ppm Qty 6-10	004832MIU	004832MIU	004832MIU	650	475	21%				16.97	16.97	13.50		
PlanetPress Printer License Category I - 1 to 50 ppm Qty 11+	004852MIU	004852MIU	004852MIU	500	366	20%				13.09	13.09	10.41		
PlanetPress Printer License Category II - 51 to 99 ppm Qty 1	004856MIU	004856MIU	004856MIU	3,465	2,535	20%				90.61	90.61	72.06		

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PlanetPress Printer License Category II - 51 to 69 ppm Qty 2-5	004860MIU	004860MIU	004860MIU	2,420	1,768	21%				93.25	63.25	59.23		
PlanetPress Printer License Category II - 51 to 69 ppm Qty 6-10	004863MIU	004863MIU	004863MIU	1,925	1,408	26%				50.35	50.35	46.04		
PlanetPress Talk (per day) - English	004865MIU	004865MIU	004865MIU	2,000	1,463	21%				52.39	62.39	41.59		
PlanetPress Printer License Category II - 51 to 69 ppm Qty 11+	004868MIU	004868MIU	004868MIU	1,535	1,121	21%				40.09	40.09	31.98		
PlanetPress Printer License Category III - 70 to 105 ppm Qty 1	004869MIU	004869MIU	004869MIU	4,675	3,419	21%				122.32	122.32	97.19		
PlanetPress Printer License Category III - 70 to 105 ppm Qty 2-5	004870MIU	004870MIU	004870MIU	3,750	2,743	20%				98.08	98.08	78.00		
PlanetPress Printer License Category III - 70 to 105 ppm Qty 6+	004871MIU	004871MIU	004871MIU	3,000	2,194	21%				78.44	78.44	62.38		
PlanetPress Printer License Category IV - 106 to 179 ppm Qty 1	004872MIU	004872MIU	004872MIU	7,425	5,431	20%				194.15	194.15	154.40		
PlanetPress Printer License Category IV - 106 to 179 ppm Qty 2+	004873MIU	004873MIU	004873MIU	6,350	4,562	21%				163.07	155.57	123.72		
PlanetPress Printer License Category V - 180 + ppm	004874MIU	004874MIU	004874MIU	15,000	10,969	21%				392.15	392.15	311.85		
PlanetPress Printer License Category V - 180 + ppm	004875MIU	004875MIU	004875MIU	12,000	8,776	21%				313.74	313.74	249.50		
PlanetPress Suite 7 Software Media	004876MIU	004876MIU	004876MIU	60	46	2%				1.61	1.61	1.28		
Document Design (2 days) - English	004877MIU	004877MIU	004877MIU	1,750	1,281	20%				45.78	45.78	36.41		
Document Flow (2 days) - English	004878MIU	004878MIU	004878MIU	1,750	1,281	20%				45.78	45.78	36.41		
Solution Development (4 days) - English	004879MIU	004879MIU	004879MIU	1,824	1,770	0%				63.26	63.26	50.32		
Custom Training (per day) - English	004880MIU	004880MIU	004880MIU	1,450	1,060	21%				37.89	37.89	30.13		
PlanetPress Talk (per day) - English	004881MIU	004881MIU	004881MIU	875	804	0%				28.75	28.75	22.86		
Document Design (2 days) - English	004882MIU	004882MIU	004882MIU	4,000	2,926	21%				104.59	104.59	83.17		
Document Flow (2 days) - English	004883MIU	004883MIU	004883MIU	4,000	2,926	21%				104.59	104.59	83.17		
Solution Development (4 days) - English	004884MIU	004884MIU	004884MIU	8,000	6,850	21%				209.15	209.15	166.32		
Custom Training onsite (per day) - English	004885MIU	004885MIU	004885MIU	2,200	1,609	21%				57.52	57.52	45.75		
PlanetPress Talk (per day) - English	004887MIU	004887MIU	004887MIU	995	728	20%				26.05	26.05	20.72		
Professional Services - on-site per day	004888MIU	004888MIU	004888MIU	2,000	1,463	21%				52.30	52.30	41.59		
Professional Services - at OL (Hourly)	004889MIU	004889MIU	004889MIU	250	183	20%				6.55	6.55	5.20		
Professional Services - remote (Hourly, min 4hrs)	005021MIU	005021MIU	005021MIU	250	183	20%				6.55	6.55	5.20		
Per Diem	005023MIU	005023MIU	005023MIU	325	286	0%				10.66	10.66	8.47		
OL Care PlanetPress Watch Qty 1	005025MIU	005025MIU	005025MIU	420	307	20%				10.98	10.98	8.74		
OL Care PlanetPress Watch Qty 2+	005026MIU	005026MIU	005026MIU	315	231	20%				8.26	8.26	6.57		
OL Care PlanetPress Office Qty 1	005027MIU	005027MIU	005027MIU	800	659	20%				23.55	23.55	18.72		
OL Care PlanetPress Office Qty 2+	005028MIU	005028MIU	005028MIU	675	494	20%				17.66	17.66	14.05		
OL CarePlanetPress Production Qty 1	005029MIU	005029MIU	005029MIU	1,500	1,098	20%				39.24	39.24	31.20		
OL Care PlanetPress Production Qty 2+	005030MIU	005030MIU	005030MIU	1,125	823	20%				29.44	29.44	23.41		
OL CarePlanetPress Imaging Qty 1	005031MIU	005031MIU	005031MIU	480	351	20%				12.56	12.56	8.99		
OL Care PlanetPress Imaging Qty 2+	005032MIU	005032MIU	005032MIU	360	263	21%				9.41	9.41	7.48		
OL Care Upgrade from PlanetPress Watch to PlanetPress Office Qty1	005033MIU	005033MIU	005033MIU	624	457	20%				16.35	16.35	13.00		
OL Care Upgrade from PlanetPress Watch to PlanetPress Office Qty 2+	005034MIU	005034MIU	005034MIU	468	342	21%				12.24	12.24	9.73		
OL Care Upgrade from PlanetPress Watch to PlanetPress Production Qty 1	005035MIU	005035MIU	005035MIU	1,404	1,027	21%				36.71	36.71	29.18		
OL Care Upgrade from PlanetPress Watch to PlanetPress Production Qty 2+	005036MIU	005036MIU	005036MIU	1,053	770	21%				27.53	27.53	21.88		
OL Care Upgrade from PlanetPress Office to PlanetPress Production Qty 1	005037MIU	005037MIU	005037MIU	780	570	21%				20.39	20.39	16.22		
OL Care Upgrade from PlanetPress Office to PlanetPress Production Qty 2+	005038MIU	005038MIU	005038MIU	585	429	21%				15.29	15.29	12.16		
OL Care PlanetPress Printer License Category I - 1 to 50 ppm Qty 1	005039MIU	005039MIU	005039MIU	185	135	20%				4.83	4.83	3.84		
OL Care PlanetPress Printer License Category I - 1 to 50 ppm Qty 2-5	005040MIU	005040MIU	005040MIU	111	82	20%				2.93	2.93	2.33		
OL Care PlanetPress Printer License Category I - 1 to 50 ppm Qty 6-10	005041MIU	005041MIU	005041MIU	78	57	21%				2.04	2.04	1.62		
OL Care PlanetPress Printer License Category I - 1 to 50 ppm Qty 11+	005042MIU	005042MIU	005042MIU	60	44	20%				1.58	1.58	1.26		
OL Care PlanetPress Printer License Category II - 51 to 69 ppm Qty 1	005043MIU	005043MIU	005043MIU	416	305	20%				10.89	10.89	8.66		
OL Care PlanetPress Printer License Category II - 51 to 69 ppm Qty 2-5	005044MIU	005044MIU	005044MIU	290	213	20%				7.60	7.60	6.04		
OL Care PlanetPress Printer License Category II - 51 to 69 ppm Qty 6-10	005045MIU	005045MIU	005045MIU	231	169	20%				6.05	6.05	4.81		
OL Care PlanetPress Printer License Category II - 51 to 69 ppm Qty 11+	005046MIU	005046MIU	005046MIU	184	135	20%				4.83	4.83	3.84		
OL Care PlanetPress Printer License Category III - 70 to 105 ppm Qty 1	005047MIU	005047MIU	005047MIU	581	411	20%				14.70	14.70	11.68		
OL Care PlanetPress Printer License Category III - 70 to 105 ppm Qty 2-5	005048MIU	005048MIU	005048MIU	450	326	21%				11.74	11.74	9.34		
OL Care PlanetPress Printer License Category III - 70 to 105 ppm Qty 6+	005049MIU	005049MIU	005049MIU	360	263	21%				9.41	9.41	7.48		
OL Care PlanetPress Printer License Category IV - 106 to 179 ppm Qty 1	005050MIU	005050MIU	005050MIU	891	651	21%				23.29	23.29	18.52		
OL Care PlanetPress Printer License Category IV - 106 to 179 ppm Qty 2+	005051MIU	005051MIU	005051MIU	714	522	21%				18.65	18.65	14.83		
OL Care PlanetPress Printer License Category V - 180 + ppm Qty 1+	005052MIU	005052MIU	005052MIU	1,800	1,317	21%				47.07	47.07	37.43		
OL Care PlanetPress Printer License Category V - 180 + ppm Qty 2+	005053MIU	005053MIU	005053MIU	1,440	1,053	20%				37.66	37.66	29.95		
OL Care Renewal PlanetPress Watch Qty 1	005054MIU	005054MIU	005054MIU	595	435	21%				15.56	15.56	12.37		
OL Care Renewal PlanetPress Watch Qty 2+	005055MIU	005055MIU	005055MIU	448	326	21%				11.64	11.64	9.26		
OL Care Renewal PlanetPress Office Qty 1	005056MIU	005056MIU	005056MIU	1,275	933	20%				33.35	33.35	26.52		
OL Care Renewal PlanetPress Office Qty 2+	005058MIU	005059MIU	005059MIU	956	695	21%				24.86	24.86	19.85		
OL Care Renewal PlanetPress Production Qty 1	005060MIU	005060MIU	005060MIU	2,125	1,555	20%				55.58	55.58	44.20		
OL Care Renewal PlanetPress Production Qty 2+	005061MIU	005061MIU	005061MIU	1,594	1,166	21%				41.67	41.67	33.14		
OL Care Renewal PlanetPress Imaging Qty 1	005062MIU	005062MIU	005062MIU	660	499	20%				17.78	17.78	14.15		
OL Care Renewal PlanetPress Imaging Qty 2+	005063MIU	005063MIU	005063MIU	510	373	21%				13.32	13.32	10.59		
OL Care Renewal Upgrade from PlanetPress Watch to PlanetPress Office Qty	005084MIU	005084MIU	005084MIU	894	647	20%				23.12	23.12	18.39		
OL Care Renewal Upgrade from PlanetPress Watch to PlanetPress Office Qty	005085MIU	005085MIU	005085MIU	663	485	21%				17.32	17.32	13.78		
OL Care Renewal Upgrade from PlanetPress Watch to PlanetPress Production	005086MIU	005086MIU	005086MIU	1,989	1,455	21%				52.00	52.00	41.36		
OL Care Renewal Upgrade from PlanetPress Watch to PlanetPress Production	005087MIU	005087MIU	005087MIU	1,492	1,091	20%				38.01	38.01	31.02		
OL Care Renewal Upgrade from PlanetPress Office to PlanetPress Production	005088MIU	005088MIU	005088MIU	1,105	809	20%				28.91	28.91	22.99		
OL Care Renewal Upgrade from PlanetPress Office to PlanetPress Production	005089MIU	005089MIU	005089MIU	829	606	20%				21.67	21.67	17.24		
OL Care Renewal PlanetPress Printer License Category I - 1 to 50 ppm Qty 1	005070MIU	005070MIU	005070MIU	262	191	21%				6.84	6.84	5.44		
OL Care Renewal PlanetPress Printer License Category I - 1 to 50 ppm Qty 2-4	005071MIU	005071MIU	005071MIU	157	114	21%				4.08	4.08	3.24		
OL Care Renewal PlanetPress Printer License Category I - 1 to 50 ppm Qty 6-	005072MIU	005072MIU	005072MIU	111	81	26%				2.89	2.89	2.30		

RICOH savin LANIER

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Purchase / Lease / Full Maintenance

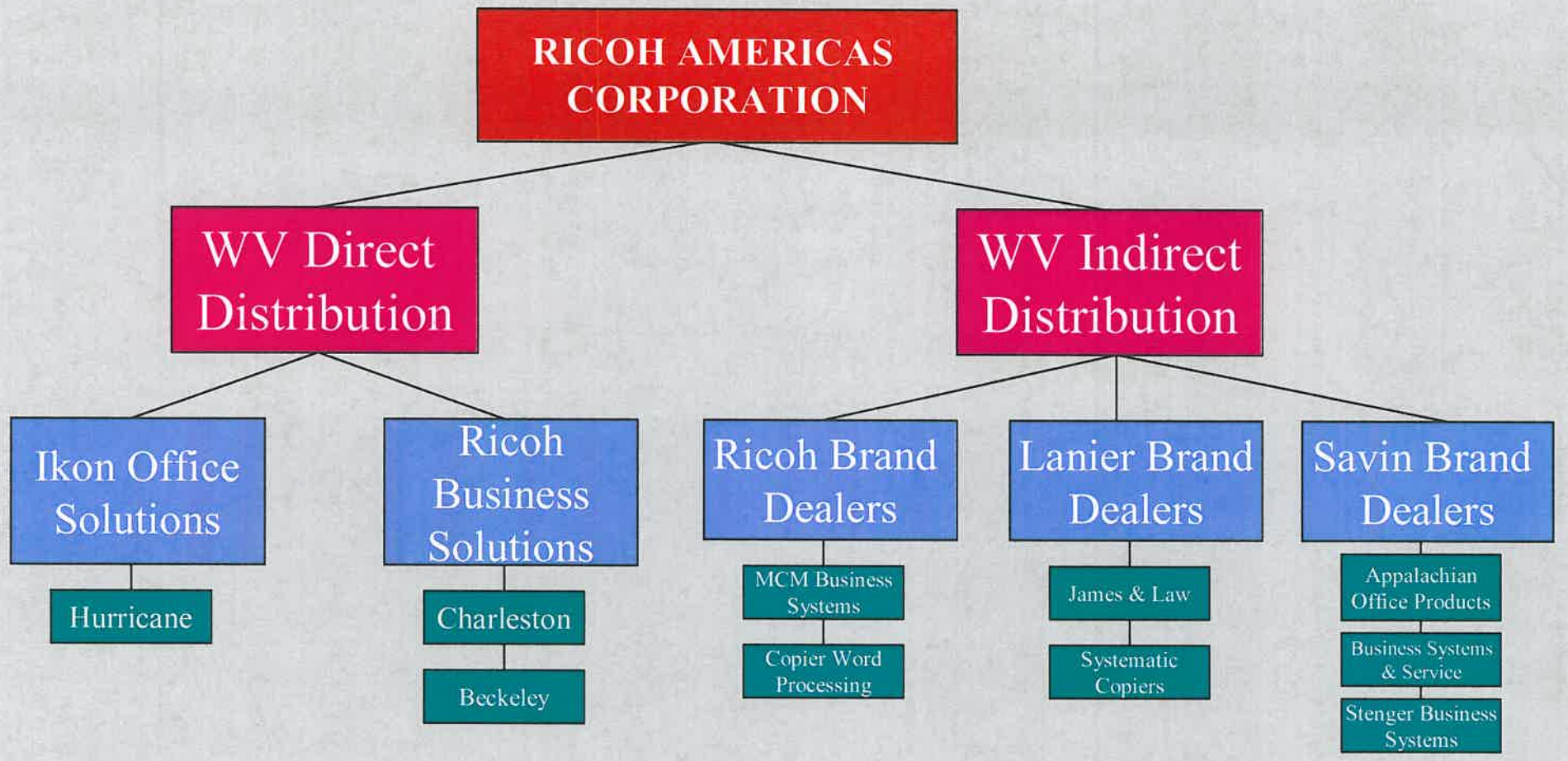
Schedule B to

Ricoh Master Pricing Agreement

Terms & Conditions to reference Ricoh Master Pricing Agreement

Pricing valid for 90 Days

Ricoh / Savin / Lanier Equipment and Options Prices Per Unit	Ricoh Reorder Number	Savin Reorder Number	Lanier Reorder Number	Jan-10 Suggested Retail Price	Customer Purchase Price Effective	Discount From SRP	Monthly Base Charge	Monthly Copies Included	Ricoh National Service & Supplies Per Copy Charge	FMV Lease 24 Monthly Payments	FMV Lease 36 Monthly Payments	FMV Lease 48 Monthly Payments	Monthly Base Charge	Monthly Copies Included
OL Care Renewal PlanetPress Printer License Category I - 1 to 50 ppm Qty 1	005073MIU	005073MIU	005073MIU	85	63	20%				2.24	2.24	1.78		
OL Care Renewal PlanetPress Printer License Category II - 51 to 69 ppm Qty 1	005074MIU	005074MIU	005074MIU	589	439	21%				15.36	15.36	12.21		
OL Care Renewal PlanetPress Printer License Category II - 51 to 69 ppm Qty 3	005075MIU	005075MIU	005075MIU	411	302	20%				10.75	10.75	8.55		
OL Care Renewal PlanetPress Printer License Category II - 51 to 69 ppm Qty 6	005076MIU	005076MIU	005076MIU	327	239	21%				8.55	8.55	6.80		
OL Care Renewal PlanetPress Printer License Category II - 51 to 69 ppm Qty 1	005077MIU	005077MIU	005077MIU	261	191	20%				6.84	6.84	5.44		
OL Care Renewal PlanetPress Printer License Category III - 70 to 105 ppm Qty	005078MIU	005078MIU	005078MIU	795	581	20%				20.79	20.79	16.53		
OL Care Renewal PlanetPress Printer License Category III - 70 to 105 ppm Qty	005079MIU	005079MIU	005079MIU	638	463	21%				16.54	16.54	13.23		
OL Care Renewal PlanetPress Printer License Category III - 70 to 105 ppm Qty	005080MIU	005080MIU	005080MIU	510	373	21%				13.32	13.32	10.59		
OL Care Renewal PlanetPress Printer License Category IV - 106 to 175 ppm Q	005081MIU	005081MIU	005081MIU	1,202	924	20%				32.02	32.02	25.26		
OL Care Renewal PlanetPress Printer License Category IV - 106 to 175 ppm Q	005082MIU	005082MIU	005082MIU	1,012	746	21%				26.44	26.44	21.02		
OL Care Renewal PlanetPress Printer License Category V - 176 + ppm Qty 1+	005083MIU	005083MIU	005083MIU	2,550	1,885	20%				66.70	66.70	53.04		
OL Care Renewal PlanetPress Printer License Category V - 176 + ppm Qty 2+	005084MIU	005084MIU	005084MIU	2,040	1,492	20%				52.35	52.35	42.42		
PSM Starter (100,000 records)	005193MIU	005193MIU	005193MIU	995	732	20%				26.18	26.18	20.82		
Standard (200,000 records)	005194MIU	005194MIU	005194MIU	1,395	1,027	20%				36.71	36.71	29.19		
Production (Unlimited Records)	005195MIU	005195MIU	005195MIU	4,995	3,676	20%				131.43	131.43	104.52		
Production (Unlimited Records) w/ Automated Printing	005196MIU	005196MIU	005196MIU	5,995	4,412	20%				157.74	157.74	125.44		
Multi-User (2 Users production - Windows)	005197MIU	005197MIU	005197MIU	6,995	5,148	20%				184.06	184.06	146.37		
Multi-User (Additional User)	005198MIU	005198MIU	005198MIU	1,000	736	20%				26.31	26.31	20.92		
Upgrade from Starter/Standard to Production	005199MIU	005199MIU	005199MIU	4,495	3,309	20%				118.27	118.27	94.09		
Upgrade from Production to Multi-User (2 users)	005190MIU	005190MIU	005190MIU	2,995	2,204	20%				78.80	78.80	62.67		
Enable Automated Print	005191MIU	005191MIU	005191MIU	995	732	20%				26.18	26.18	20.82		
Upgrade PSM Fiery 4/5 to PSM Production	005192MIU	005192MIU	005192MIU	4,495	3,309	20%				118.27	118.27	94.05		
Document Design w/ PSM (1 day at OL site)	005193MIU	005193MIU	005193MIU	1,250	1,098	7%				39.18	39.18	30.37		
OL Learn - e Learning, PrintShop Mail Training Program	005194MIU	005194MIU	005194MIU	595	508	7%				18.16	18.16	14.44		
One Day On Site Training - Price per class	005195MIU	005195MIU	005195MIU	2,000	1,708	7%				61.08	61.08	48.57		
Per Diem - On Site Instructor	005196MIU	005196MIU	005196MIU	325	289					10.69	10.69	8.50		
Print Shop Web 2.0	005198MIU	005198MIU	005198MIU	8,000	5,888	20%				210.50	210.50	167.40		
DirectSmile Creator Pro (Limited 5000 Smilys)	005199MIU	005199MIU	005199MIU	995	732	20%				26.18	26.18	20.82		
DirectSmile Creator Pro (Unlimited - Production)	005200MIU	005200MIU	005200MIU	4,995	3,679	20%				131.43	131.43	104.52		
DirectSmile Creator Pro (Limited to Production Upgrade)	005201MIU	005201MIU	005201MIU	4,495	3,308	20%				118.27	118.27	94.08		
DirectSmile Creator Pro Additional Server License	005202MIU	005202MIU	005202MIU	3,995	2,840	20%				105.12	105.12	83.59		
DirectSmile Online GoTo Meeting Training (3 Hour Webinar)	005203MIU	005203MIU	005203MIU	625	460	20%				16.45	16.45	13.08		
OL Care PSM Starter (100,000 records)	005204MIU	005204MIU	005204MIU	118	83	19%				3.19	3.19	2.54		
OL Care Standard (200,000 records)	005205MIU	005205MIU	005205MIU	167	123	20%				4.41	4.41	3.50		
OL Care Production (Unlimited Records)	005206MIU	005206MIU	005206MIU	599	442	20%				15.79	15.79	12.55		
OL Care Production (Unlimited Records) w/ Automated Printing	005207MIU	005207MIU	005207MIU	719	530	20%				18.94	18.94	15.07		
OL Care Multi-User (2 Users production - Windows)	005208MIU	005208MIU	005208MIU	839	618	20%				22.10	22.10	17.58		
OL Care Multi-User (Additional User)	005208MIU	005208MIU	005208MIU	120	88	18%				3.19	3.19	2.54		
OL Care Upgrade from Starter/Standard to Production	005210MIU	005210MIU	005210MIU	539	397	20%				14.21	14.21	11.30		
OL Care Upgrade from Production to Multi-User (2 users)	005211MIU	005211MIU	005211MIU	359	265	20%				9.47	9.47	7.53		
OL Care Enable Automated Print	005212MIU	005212MIU	005212MIU	119	88	19%				3.19	3.19	2.54		
OL Care Upgrade PSM Fiery 4/5 to PSM Production	005213MIU	005213MIU	005213MIU	539	397	20%				14.21	14.21	11.30		
OL Care Print Shop Web 2.0	005214MIU	005214MIU	005214MIU	960	707	20%				25.26	25.26	20.09		
OL Care DirectSmile Pro (Limited 5000 Smilys)	005215MIU	005215MIU	005215MIU	119	88	19%				3.19	3.19	2.54		
OL Care DirectSmile Creator Pro (Unlimited - Production)	005216MIU	005216MIU	005216MIU	599	442	20%				15.79	15.79	12.55		
OL Care DirectSmile Creator Pro (Limited to Production Upgrade)	005217MIU	005217MIU	005217MIU	539	397	20%				14.21	14.21	11.30		
OL Care DirectSmile Creator Pro Additional Server License	005218MIU	005218MIU	005218MIU	479	353	20%				12.63	12.63	10.04		
OL Care Renewal PSM Starter (100,000 records)	005219MIU	005219MIU	005219MIU	169	125	20%				4.47	4.47	3.56		
OL Care Renewal Standard (200,000 records)	005220MIU	005220MIU	005220MIU	237	175	20%				6.25	6.25	4.97		
OL Care Renewal Production (Unlimited Records)	005221MIU	005221MIU	005221MIU	849	626	20%				22.37	22.37	17.79		
OL Care Renewal Production (Unlimited Records) w/ Automated Printing	005222MIU	005222MIU	005222MIU	1,019	751	20%				26.84	26.84	21.34		
OL Care Renewal Multi-User (2 Users production - Windows)	005223MIU	005223MIU	005223MIU	1,189	876	20%				31.31	31.31	24.89		
OL Care Renewal Multi-User (Additional User)	005224MIU	005224MIU	005224MIU	170	125	20%				4.47	4.47	3.56		
OL Care Renewal Print Renewal Shop Web 2.0	005225MIU	005225MIU	005225MIU	1,360	1,001	20%				35.79	35.79	28.46		
OL Care Renewal DirectSmile Pro (Limited 5000 Smilys)	005226MIU	005226MIU	005226MIU	169	125					5.56	5.56	4.42		
OL Care Renewal DirectSmile Creator Pro (Unlimited - Production)	005227MIU	005227MIU	005227MIU	849	626	20%				22.37	22.37	17.79		
OL Care Renewal DirectSmile Creator Pro Additional Server License	005228MIU	005228MIU	005228MIU	678	500	20%				17.89	17.89	14.23		
PrintShop Mail (PSM) Production Bundle, incl PSM Production (Windows), OL	005281MIU	005281MIU	005281MIU	5,926	4,369	20%				155.96	155.96	124.03		
PrintShop Mail (PSM) Starter Bundle, incl PSM Starter (Windows), OL Care, st	005282MIU	005282MIU	005282MIU	1,569	1,156	20%				41.31	41.31	32.85		
DirectSmile (DS) Production Bundle, incl DS Unlimited, OL Care, Training (3hr	005283MIU	005283MIU	005283MIU	5,926	4,369	20%				155.96	155.96	124.03		
DirectSmile Starter Bundle, incl DS Limited (5000 Smileys), OL Care, Training	005284MIU	005284MIU	005284MIU	1,569	1,156	20%				41.31	41.31	32.85		
PSM NFR License	005285MIU	005285MIU	005285MIU	200	184					6.58	6.58	5.23		
DirectSmile Creator Pro NFR License	005286MIU	005286MIU	005286MIU	200	184					6.58	6.58	5.23		
Ricoh, Savin, Lanier Toner Container Return Box	003938MIU	003938MIU	003938MIU	20	15	20%				-	-	-		



LANIER RICOH savin

ST	COUNTY	SERVICE PROVIDER NAME	STREET ADDRESS	STREET ADDRESS2	CITY	STATE	POSTAL CODE	Dir Principal	EMAIL	PHONE
WV	BARBOUR	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	BARBOUR	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	BARBOUR	THE JAMES & LAW COMPANY	217 WEST MAIN STREET		CLARKSBURG	WV	26302	Robert Allman	rallman@jamesandlaw.com	(304) 624-7401
WV	BERKELEY	IKON Business Services	4900 Seminary Road		Alexandria	VA	22311			(703) 998-7200
WV	BERKELEY	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	BERKELEY	WORD PROCESSING SERVICES INC	14500 BYERS ROAD		HAGERSTOWN	MD	21742	Vincent Dellaposta	jvd@wpssolutions.com	(301) 797-1399
WV	BOONE	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	BOONE	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	BOONE	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	BOONE	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	BRAXTON	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	BRAXTON	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	BRAXTON	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	BRAXTON	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	BRAXTON	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304) 744-4727
WV	BROOKE	AMERICAN BUSINESS CENTER INC	7677 SOUTH AVENUE		YOUNGSTOWN	OH	44512	Robert Wagner	rwagner@ABClanier.com	(330) 758-0824
WV	BROOKE	IKON Business Services	83 South Commerce Lane	Suite 320	Bethlehem	PA	18017			(610) 814-3700
WV	BROOKE	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	BROOKE	STENGER BUSINESS SYSTEMS	1035 CHAPLINE STREET		WHEELING	WV	26003	Tom Stenger	Tstenger@StengerBusiness.com	(304) 233-2666
WV	CABELL	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	CABELL	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	CABELL	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	CABELL	SERVICE OFFICE SUPPLY & PRINTING INC	1011 POWELL LANE		FLATWOODS	KY	41139	Jason Cook	jasoncookSOS@roadrunner.com	(606) 836-0488
WV	CABELL	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	CALHOUN	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	CALHOUN	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	CALHOUN	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	CLAY	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	CLAY	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	CLAY	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	CLAY	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	DODDRIDGE	BUSINESS SYSTEMS AND SERVICE INC	46 GLENDALE ROAD		VIENNA	WV	26105	Amber Harmon	Amber@bssi-usa.com	(304) 295-4151
WV	DODDRIDGE	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	DODDRIDGE	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	DODDRIDGE	THE JAMES & LAW COMPANY	217 WEST MAIN STREET		CLARKSBURG	WV	26302	Robert Allman	rallman@jamesandlaw.com	(304) 624-7401
WV	FAYETTE	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	FAYETTE	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	FAYETTE	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	FAYETTE	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	FAYETTE	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	GILMER	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	GILMER	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	GILMER	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	GRANT	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	GRANT	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	GREENBRIER	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	GREENBRIER	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	GREENBRIER	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	GREENBRIER	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	HAMPSHIRE	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	HAMPSHIRE	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	HANCOCK	AMERICAN BUSINESS CENTER INC	7677 SOUTH AVENUE		YOUNGSTOWN	OH	44512	Robert Wagner	rwagner@ABClanier.com	(330) 758-0824
WV	HANCOCK	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	HANCOCK	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	HANCOCK	STENGER BUSINESS SYSTEMS	1035 CHAPLINE STREET		WHEELING	WV	26003	Tom Stenger	Tstenger@StengerBusiness.com	(304) 233-2666
WV	HARDY	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	HARDY	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	HARRISON	BUSINESS SYSTEMS AND SERVICE INC	46 GLENDALE ROAD		VIENNA	WV	26105	Amber Harmon	Amber@bssi-usa.com	(304) 295-4151
WV	HARRISON	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	HARRISON	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	HARRISON	THE JAMES & LAW COMPANY	217 WEST MAIN STREET		CLARKSBURG	WV	26302	Robert Allman	rallman@jamesandlaw.com	(304) 624-7401
WV	JACKSON	BUSINESS SYSTEMS AND SERVICE INC	46 GLENDALE ROAD		VIENNA	WV	26105	Amber Harmon	Amber@bssi-usa.com	(304) 295-4151
WV	JACKSON	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	JACKSON	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	JACKSON	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	JACKSON	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	JEFFERSON	IKON Business Services	4900 Seminary Road		Alexandria	VA	22311			(703) 998-7200
WV	JEFFERSON	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	JEFFERSON	WORD PROCESSING SERVICES INC	14500 BYERS ROAD		HAGERSTOWN	MD	21742	Vincent Dellaposta	jvd@wpssolutions.com	(301) 797-1399

ST	COUNTY	SERVICE PROVIDER NAME	STREET ADDRESS	STREET ADDRESS 2	CITY	STATE	POSTAL CODE	Dir Principal	EMAIL	PHONE
WV	KANAWHA	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	KANAWHA	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	KANAWHA	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	KANAWHA	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	LEWIS	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	LEWIS	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	LEWIS	THE JAMES & LAW COMPANY	217 WEST MAIN STREET		CLARKSBURG	WV	26302	Robert Allman	rallman@jamesandlaw.com	(304) 624-7401
WV	LINCOLN	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	LINCOLN	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	LINCOLN	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	LINCOLN	SERVICE OFFICE SUPPLY & PRINTING INC	1011 POWELL LANE		FLATWOODS	KY	41139	Jason Cook	jasoncookSOS@roadrunner.com	(606) 836-0488
WV	LOGAN	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	LOGAN	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	LOGAN	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	LOGAN	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	MARION	BUSINESS SYSTEMS AND SERVICE INC	46 GLENDALE ROAD		VIENNA	WV	26105	Amber Harmon	Amber@bssl-usa.com	(304) 295-4151
WV	MARION	FORD BUSINESS MACHINES	700 LAUREL DRIVE		CONNELLSVILLE	PA	15425	John Garlow	jgarlow@buyfbm.com	(724) 628-9050
WV	MARION	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	MARION	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	MARION	THE JAMES & LAW COMPANY	217 WEST MAIN STREET		CLARKSBURG	WV	26302	Robert Allman	rallman@jamesandlaw.com	(304) 624-7401
WV	MARSHALL	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	MARSHALL	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	MARSHALL	STENGER BUSINESS SYSTEMS	1035 CHAPLINE STREET		WHEELING	WV	26003	Tom Stenger	Tstenger@StengerBusiness.com	(304) 233-2666
WV	MASON	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	MASON	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	MASON	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	MASON	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	MCDOWELL	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	MCDOWELL	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	MCDOWELL	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	MCDOWELL	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	MERCER	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	MERCER	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	MERCER	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	MERCER	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	MINERAL	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	MINERAL	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	MINGO	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	MINGO	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	MINGO	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	MINGO	SERVICE OFFICE SUPPLY & PRINTING INC	1011 POWELL LANE		FLATWOODS	KY	41139	Jason Cook	jasoncookSOS@roadrunner.com	(606) 836-0488
WV	MONONGALIA	BUSINESS SYSTEMS AND SERVICE INC	46 GLENDALE ROAD		VIENNA	WV	26105	Amber Harmon	Amber@bssl-usa.com	(304) 295-4151
WV	MONONGALIA	FORD BUSINESS MACHINES	700 LAUREL DRIVE		CONNELLSVILLE	PA	15425	John Garlow	jgarlow@buyfbm.com	(724) 628-9050
WV	MONONGALIA	IKON Business Services	83 South Commerce Lane	Suite 320	Bethlehem	PA	18017			(610) 814-3700
WV	MONONGALIA	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	MONONGALIA	THE JAMES & LAW COMPANY	217 WEST MAIN STREET		CLARKSBURG	WV	26302	Robert Allman	rallman@jamesandlaw.com	(304) 624-7401
WV	MONROE	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	MONROE	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	MONROE	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	MONROE	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	MORGAN	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	MORGAN	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	MORGAN	WORD PROCESSING SERVICES INC	14500 BYERS ROAD		HAGERSTOWN	MD	21742	Vincent Dellaposta	jvd@wpssolutions.com	(301) 797-1399
WV	NICHOLAS	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	NICHOLAS	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	NICHOLAS	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	NICHOLAS	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	NICHOLAS	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	OHIO	AMERICAN BUSINESS CENTER INC	7677 SOUTH AVENUE		YOUNGSTOWN	OH	44512	Robert Wagner	rwagner@ABClanler.com	(330) 758-0824
WV	OHIO	IKON Business Services	83 South Commerce Lane	Suite 320	Bethlehem	PA	18017			(610) 814-3700
WV	OHIO	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	OHIO	STENGER BUSINESS SYSTEMS	1035 CHAPLINE STREET		WHEELING	WV	26003	Tom Stenger	Tstenger@StengerBusiness.com	(304) 233-2666
WV	PENDLETON	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	PENDLETON	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	PENDLETON	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	PLEASANTS	BUSINESS SYSTEMS AND SERVICE INC	46 GLENDALE ROAD		VIENNA	WV	26105	Amber Harmon	Amber@bssl-usa.com	(304) 295-4151
WV	PLEASANTS	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	PLEASANTS	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	PLEASANTS	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353

ST	COUNTY	SERVICE PROVIDER NAME	STREET ADDRESS	STREET ADDRESS 2	CITY	STATE	POSTAL CODE	Dir Principal	EMAIL	PHONE
WV	POCAHONTAS	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	POCAHONTAS	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	POCAHONTAS	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	PRESTON	BUSINESS SYSTEMS AND SERVICE INC	46 GLENDALE ROAD		VIENNA	WV	26105	Amber Harmon	Amber@bssi-usa.com	(304) 295-4151
WV	PRESTON	FORD BUSINESS MACHINES	700 LAUREL DRIVE		CONNELLSVILLE	PA	15425	John Garlow	jgarlow@buyfbm.com	(724) 628-9050
WV	PRESTON	IKON Business Services	83 South Commerce Lane	Suite 320	Bethlehem	PA	18017			(610) 814-3700
WV	PRESTON	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	PUTNAM	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	PUTNAM	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	PUTNAM	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	PUTNAM	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	RALEIGH	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	RALEIGH	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	RALEIGH	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	RALEIGH	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	RALEIGH	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	RANDOLPH	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	RANDOLPH	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	RANDOLPH	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	RANDOLPH	THE JAMES & LAW COMPANY	217 WEST MAIN STREET		CLARKSBURG	WV	26302	Robert Allman	rallman@jamesandlaw.com	(304) 624-7401
WV	RITCHIE	BUSINESS SYSTEMS AND SERVICE INC	46 GLENDALE ROAD		VIENNA	WV	26105	Amber Harmon	Amber@bssi-usa.com	(304) 295-4151
WV	RITCHIE	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	RITCHIE	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	ROANE	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	ROANE	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	ROANE	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	ROANE	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	SUMMERS	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	SUMMERS	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	SUMMERS	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	SUMMERS	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	TAYLOR	BUSINESS SYSTEMS AND SERVICE INC	46 GLENDALE ROAD		VIENNA	WV	26105	Amber Harmon	Amber@bssi-usa.com	(304) 295-4151
WV	TAYLOR	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	TAYLOR	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	TAYLOR	THE JAMES & LAW COMPANY	217 WEST MAIN STREET		CLARKSBURG	WV	26302	Robert Allman	rallman@jamesandlaw.com	(304) 624-7401
WV	TUCKER	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	TUCKER	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	TYLER	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	TYLER	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	TYLER	STENGER BUSINESS SYSTEMS	1035 CHAPLINE STREET		WHEELING	WV	26003	Tom Stenger	Tstenger@StengerBusiness.com	(304) 233-2666
WV	UPSHUR	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	UPSHUR	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	UPSHUR	THE JAMES & LAW COMPANY	217 WEST MAIN STREET		CLARKSBURG	WV	26302	Robert Allman	rallman@jamesandlaw.com	(304) 624-7401
WV	WAYNE	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	WAYNE	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	WAYNE	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	WAYNE	SERVICE OFFICE SUPPLY & PRINTING INC	1011 POWELL LANE		FLATWOODS	KY	41139	Jason Cook	jasoncookSOS@roadrunner.com	(606) 836-0488
WV	WAYNE	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	WEBSTER	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	WEBSTER	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	WEBSTER	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	WEBSTER	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	WETZEL	IKON Business Services	83 South Commerce Lane	Suite 320	Bethlehem	PA	18017			(610) 814-3700
WV	WETZEL	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	WETZEL	STENGER BUSINESS SYSTEMS	1035 CHAPLINE STREET		WHEELING	WV	26003	Tom Stenger	Tstenger@StengerBusiness.com	(304) 233-2666
WV	WIRT	BUSINESS SYSTEMS AND SERVICE INC	46 GLENDALE ROAD		VIENNA	WV	26105	Amber Harmon	Amber@bssi-usa.com	(304) 295-4151
WV	WIRT	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	WIRT	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	WIRT	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	WOOD	BUSINESS SYSTEMS AND SERVICE INC	46 GLENDALE ROAD		VIENNA	WV	26105	Amber Harmon	Amber@bssi-usa.com	(304) 295-4151
WV	WOOD	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	WOOD	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	WOOD	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353
WV	WOOD	SYSTEMATIC COPIER CORP	432 MACCORKLE AVENUE S W		SOUTH CHARLESTON	WV	25303	Douglas Stump	Blank	(304)744-4727
WV	WYOMING	APPALACHIAN OFFICE PRODUCTS	714 RIDGEVIEW DRIVE		MOUNT LOOKOUT	WV	26678	David Whiteley	aopsales@verizon.net	(304) 872-0090
WV	WYOMING	COPIER WORD PROCESSING SUPPLY INC	2040 OHIO AVENUE		PARKERSBURG	WV	26101	Brian McPherson	briancws@cwscopiers.com	(304) 424-6800
WV	WYOMING	IKON Business Services	3006 Mt. Vernon Road	Suite 1010 Premier	HURRICANE	WV	25526	Keith Hare	Khare@ikon.com	(304) 757-9699
WV	WYOMING	RBS CHARLESTON WV	1411 VIRGINIA STREET EAST		CHARLESTON	WV	25301	James Malone	james.malone@ricoh-usa.com	(304) 347-2353

VENDOR REQUIREMENTS

1. **Equipment Requirements:** All copiers and accessories bid must have a manufacturing status of new. All copiers for which prices are submitted must be digital equipment. Copiers offered must be in production and available for sale at the time of the bid opening.

2. **Copier Classification:** Vendors must provide monochrome (B/W) copiers with volume bands based on machine speeds from Band 1 (10 ppm) through Band 7 (70 ppm). Vendors must also provide color copiers with volume bands based on machine speeds from Band 1 (10 ppm) through Band 6 (50 ppm), and per copy cost. Vendors should include the options being bid for each copier in each band.

MONOCHROME BANDS BY SPEED AND VOLUME

BAND	COPIER SPEED	MONTHLY VOLUME
1	10 ppm*	1 – 5,000
2	20 ppm	up to 15,000
3	30 ppm	up to 30,000
4	40 ppm	up to 45,000
5	50 ppm	up to 65,000
6	60 ppm	up to 80,000
7	70 ppm	up to 150,000

ppm - Pages Per Minute

COLOR BANDS BY SPEED AND VOLUME

BAND	COPIER SPEED	MONTHLY VOLUME
1	7 - 10 ppm	1 – 10,000
2	11 - 20 ppm	up to 30,000
3	21 - 30 ppm	up to 100,000
4	31 - 40 ppm	up to 100,000
5	40 - 45 ppm	up to 150,000
6	45 - 50 ppm	up to 200,000

3. **Accessories:** Vendors must list and provide pricing for any accessories they wish to make available for all machines bid.

4. **Parts Availability:** Vendors must guarantee that all parts and service on all purchased units shall be available for a period of five years from the date of purchase and for the term of the lease on all rental units. All parts must have a manufacturing status of new.

5. **Shipping and Delivery:** The vendor must assume all shipping and installation charges and all insurance charges associated with the delivery of the equipment. Any delivery or installation charge, including connection to the end user's network, shall be incorporated into the base price of the equipment. Prices must also include initial in-house training, a copy of the operator's instruction manual, and start-up supplies.

6. **Power Requirements:** If a copier requires a dedicated power line, it is the responsibility of the vendor to include this information in the copier specifications. It is the joint

responsibility of the vendor and end user to determine if this requirement can be met, and it is the responsibility of the end user to provide the power requirements.

7. **Network Connection:** All connected copiers must include needed cable, cards, etc. for connection to the end user's network at no additional cost to the end user. The cost for such required items must be included in the base cost of the copier. Vendors are requested to price this cost separately to allow institutions and agencies the choice of obtaining the machine as a *networked* or *stand-alone* copier. Connectivity service support must be available to coordinate installation with institution or agency personnel and to answer questions and concerns on the equipment installed.

8. **Service and Maintenance:** Vendors are required to have a service organization with the ability to provide on-site maintenance of all copiers bid throughout the State of West Virginia or designated geographical areas. Maintenance must be available on a per-call or as-needed basis and a preventative maintenance schedule. Full service and maintenance costs shall include all parts, labor, travel time and travel expenses. Preventative/scheduled maintenance shall include, but not limited to, routine cleaning, lubrications, replacement of unserviceable parts and all necessary adjustments to insure successful performance of the copier. Maintenance on purchased copiers shall be at no cost during the warranty period.

9. **Service Areas:** Vendors should include a written explanation of how they will meet the requirement for providing services statewide in their bid submission. The explanation should include, but not limited to a geographical map indicating the service provider and the area covered, a full listing of subcontractor/reseller names, addresses, and areas covered, and any other information to substantiate the vendors' ability to cover the entire State. Vendors may name resellers and providers in bordering states if the State of West Virginia is a normal part of that provider's territory.

10. **Warranty:** Where the term "warranty" is used, it shall be understood that during the quoted warranty period all parts, labor, travel time, travel expenses and any other cost required to correct the copier, shall be the responsibility of the vendor. The warranty shall not commence until the unit is installed and operational.

GENERAL TERMS AND CONDITIONS

1. All bids are governed by the West Virginia Code and the rules and regulations of the WV Higher Education Purchasing Procedures.

2. All services performed or goods delivered under higher education purchase orders are to be continued for the term of the purchase order, contingent upon funds being appropriated by the legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this purchase order/contract becomes void and of no effect after June 30.

3. Payment may only be made after the delivery and acceptance of goods or services. Advance payments are not allowed. Vendors are to provide amounts for outright purchase or lease, payable in arrears.

4. Interest may be paid for late payment in accordance with the West Virginia Code.

5. The HEPC and WVNET are exempt from federal and State taxes and will not pay or reimburse such taxes. An Exemption Certificate may be requested.

6. The HEPC Chief Procurement Officer may cancel any purchase order/contract upon 30 days written notice to the seller.

7. The laws of the State of West Virginia and the rules and regulations or WV Higher Education shall govern all rights and duties under the contract.

8. This open end contract shall become effective July 1, 2010 for one year. The contract may be renewed for nine (9) additional one-year periods upon mutual consent of both parties.

9. Vendor must be able to either:
    a. Provide and maintain their own website where contract information can be located, and allow WVNET's website to link to their website so that the institutions can get contract information easily; or

    b. Provide updated price lists in a .pdf format via email to gkidder@mail.wvnet.edu so that WVNET can post current contract information and prices on WVNET's website.

10. Contract information must include a contact person, email address, phone number, and fax number. There should also be contact information given for a warranty/support contact person.

11. The following Exhibits are part of this RFB:

    a. Exhibit A, Instructions to Bidders
    b. Exhibit B, Purchase Order Terms and Conditions
    c. Exhibit C, Agreement Addendum – Form WV96
    d. Exhibit D, Prompt Payment Act of 1990
    e. Exhibit E, No-Debt Affidavit
    f. Exhibit F, Vendor Registration and Disclosure Statement